

NEWS FLASH: Some NVOs played chicken with Hanjin situation

Datamyne provided American Shipper with statistics illustrating how some non-vessel-operating common carriers pulled U.S. import volume from Hanjin ships prior to August, while others ramped up their use of the financially stricken carrier.

By [Eric Johnson](#) |Friday, September 02, 2016

Hanjin Shipping’s plunge into receivership has caused a great deal of chaos for non-vessel-operating common carriers (NVOs) around the world, but it appears some NVOs saw the writing on the wall prior to August. According to import statistics provided to *American Shipper* by the trade data provider Datamyne, a number of major NVOs all but pulled their U.S. import volume from Hanjin sailings prior to August, while some other NVOs doubled down on their use of the troubled South Korean shipping line in the weeks leading up to the carrier's apparent collapse.

NVO Exposure to Hanjin		
NVO	Percentage of TEUs booked with Hanjin - Aug. 2016	Percentage of TEUs booked with Hanjin - 2016 YTD
EXPEDITORS INTERNATIONAL OF WASHINGTON INC (EXDO)	0.0	4.6
BLUE ANCHOR AMERICA LINE (BLUE ANCHOR LINE) (BANQ)	1.2	0.8
CHRISTAL LINES (CHSL)	1.0	0.9
APEX SHIPPING CO (AMAW)	4.0	3.2
ORIENT EXPRESS CONTAINER CO INC (OERT)	29.1	19.8
HONOUR LANE SHIPPING LTD (HNLТ)	1.3	1.0
DANMAR LINES LTD (DMAL)	2.0	4.9
SCHENKEROCEAN (HONG KONG) (SHKK)	3.5	1.3
TOPOCEAN CONSOLIDATION SERVICE (LOS ANGELES) INC (TOPO)	0.2	0.8
DSV OCEAN TRANSPORT A/S (DFDS)	3.4	3.3
SEAMASTER LOGISTICS INC (SMMB)	0.8	0.2
HECNY SHIPPING LIMITED (HYSL)	0.1	0.0
PANTAINER EXPRESS LINE PANALPINA INC AS AGENTS (PNEP)	1.1	0.5
DEWELL CONTAINER SHIPPING (DWCH)	0.1	1.1
UPS ASIA GROUP PTE LTD (UASI)	0.7	1.6
FEDEX TRADE NETWORKS TRANSPORT & BROKERAGE INC (FTNV)	5.1	3.5
CHINA INTERNATIONAL FREIGHT CO LTD (CHQF)	1.1	1.4
YUSEN AIR & SEA SERVICE (U S A) INC (YASV)	1.1	4.4
MCL-MULTI CONTAINER LINE INC (MCLM)	0.6	4.2
ORIENT STAR TRANSPORT INTL LTD (OSTI)	27.0	0.3
TRANSLINK SHIPPING INC (TLKP)	30.8	25.0
INTERGLOBO NORTH AMERICA INC (ITGB)	0.1	25.3
PYRAMID LINES (PYRD)	2.3	0.3
LF LOGISTICS USA LLC (LFFV)	0.2	3.0
BLUE WORLD LINE (BWLE)	4.3	2.0

Source: Datamyne

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For example, Datamyne figures show that Expeditors booked no U.S. import freight with Hanjin in August, despite using the carrier for 4.6 percent of its total 2016 U.S. import volume through August. Similarly, Danmar Lines, DHL’s in-house NVO, used Hanjin for only 2 percent of its August U.S. import volume, compared to 4.9 percent of its 2016 volume through August. Interglobo, meanwhile, only used Hanjin for 0.1 percent of its August U.S. import volume, compared to 25.3 percent of its 2016

volume through August.

On the other hand, a number of Asia-based NVOs significantly ramped up their use of Hanjin during the month. Orient Express Container went from using Hanjin for 19.8 percent of its U.S. import volume to 29.1 percent in August. Orient Star Transport went from using Hanjin for only 0.3 percent of its U.S. import volume throughout 2016 to 26.9 percent in August.

Translink Shipping increased its use of Hanjin as well, with 25 percent of its total 2016 volume moving with the carrier rising to 30.8 percent in August.

Orient Express and Orient Star are Hanjin’s first and third largest NVO customers for U.S. import trade thus far in 2016, with Expeditors second, Translink fourth and Danmar eighth.

FedEx Trade Networks, FedEx’s NVO subsidiary, also increased its use of Hanjin in August, from 3.5 of its U.S. import volume for all of 2016 to 5.1 percent in August.

According to Datamyne figures, nearly a third of Hanjin’s 691,000 TEUs of U.S. import volume year-to-date was provided by NVOs.

NVO	2016 Volume (YTD through August)	
	TEUs	Percentage of Hanjin's NVO volume
ORIENT EXPRESS CONTAINER CO INC (OERT)	29,725	13.0
EXPEDITORS INTERNATIONAL OF WASHINGTON INC (EXDO)	13,213	5.8
ORIENT STAR TRANSPORT INTL LTD (OSTI)	10,719	4.7
TRANSLINK SHIPPING INC (TLKP)	10,168	4.5
VILDEN GLOBAL TRADE SOLUTIONS SDN BHD (VGLT)	7,898	3.5
NIPPON EXPRESS U S A (ILLINOIS) INC (NPNE)	6,344	2.8
APEX SHIPPING CO (AMAW)	6,170	2.7
DANMAR LINES LTD (DMAL)	5,619	2.5
RAMSES LOGISTICS CO LTD (RLCL)	4,800	2.1
MITSUBISHI LOGISTICS AMERICA CORPORATION (MQLA)	4,516	2.0
HANJIN LOGISTICS INC (HJLT)	4,065	1.8
SCHENKEROCEAN (HONG KONG) (SHKK)	3,261	1.4
BARTHCO INTERNATIONAL INC (OHL INTERNATIONAL) (BTDD)	3,066	1.3
STAR ASIA INTERNATIONAL INC (SABC)	2,755	1.2
HIGH LINK LINE INC (HIHN)	2,378	1.0
AIR SEA TRANSPORT INC (ASTI)	2,364	1.0
KINTETSU WORLD EXPRESS INC (KWEO)	2,335	1.0
YUSEN AIR & SEA SERVICE (U S A) INC (YASV)	2,163	1.0
BLUE ANCHOR AMERICA LINE (BLUE ANCHOR LINE) (BANQ)	2,044	0.9
APEX LOGISTICS INTERNATIONAL INC (APXL)	2,022	0.9
Total (top 20 NVOs):	125,625	55.0
Total (all NVOs):	228,319	100.0

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Source: Datamyne