



Global intelligence that moves your business.

2010 U.S. Export Review:

***An Analysis of 29 Export Product Groups from
January through December 2010***



About our 2010 U.S. Export Review:

As the most innovative and advanced U.S. trade information provider to the international trade community, Zepol has created this report as a guide to analyzing United States exports for all industries. This report is intended for exporters/importers, suppliers, transportation companies, and other parties interested in exporting to gain a better understanding of where the U.S. export market has been in recent years and where it is going in the future.

We list export information for all 3-digit NAICS Codes (North American Industry Classification System). Each export industry group is examined to show the latest trends for these products, containing data from January through December of 2010 and comparing the totals by value to the previous 2 years. We have also illustrated the trade balance of each product to gain a sense of the market's dynamics.

The data contained in this report for each 3-digit NAICS Code has been sourced from U.S. Census trade statistics using Zepol's Trade**View**™. All trends and information are presented as the U.S. Census Bureau has released the data to the public. Value represents general imports assessed by U.S. Customs, or the price actually paid or payable, excluding U.S. import duties, freight, insurance, and other charges. Records show the number of times that the specified Harmonized Tariff Code for the associated NAICS Code has been listed on shipping documents.

Zepol's trade intelligence tools, Trade**IQ**™ and Trade**View**™ are subscription services for the international trade arena. Subscribers have access to additional import information for each product, port, importer, and shipper at both a transactional and aggregate level.

Zepol hopes that the information in this report will be informative and helpful in better understanding your market.

Note: This report is based on data collected from the U.S. Census Bureau on a monthly basis and it is subject to data anomalies present in the data set. Data is reported as it is released by government sources. In many cases, multiple sources will not show data that correlates. Most of these cases are accounted for based on how products arrive in the United States and the manner in which the U.S. government records the shipment data.

Export Product Categories, by NAICS

NAICS Code	Value 2010	Value 2009	Value Change	Records 2010	Records Change
NAICS 111 - Agricultural Products	\$60,239,432,015	\$50,953,983,418	18.22%	839,884	8.04%
NAICS 112 - Livestock And Livestock Products	\$1,575,601,979	\$1,427,296,978	10.39%	35,646	2.66%
NAICS 113 - Forestry Products, Nesoi	\$2,265,050,293	\$1,698,597,404	33.35%	57,521	15.93%
NAICS 114 - Fish, Fresh, Chilled, Or Frozen And Other Marine Products	\$4,232,167,948	\$3,700,851,066	14.36%	91,746	7.01%
NAICS 211 - Oil And Gas	\$9,141,397,481	\$6,583,808,401	38.85%	71,026	-21.86%
NAICS 212 - Minerals And Ores	\$17,247,583,608	\$10,855,415,904	58.88%	120,484	16.34%
NAICS 311 - Food And Kindred Products	\$51,886,327,892	\$44,675,271,294	16.14%	1,314,724	8.77%
NAICS 312 - Beverages And Tobacco Products	\$5,762,283,568	\$4,658,926,475	23.68%	156,397	16.08%
NAICS 313 - Textiles And Fabrics	\$8,148,819,111	\$6,681,586,077	21.96%	315,482	17.47%
NAICS 314 - Textile Mill Products	\$2,904,000,098	\$2,548,644,578	13.94%	170,590	15.46%
NAICS 315 - Apparel And Accessories	\$4,477,834,887	\$4,014,648,956	11.54%	282,803	15.48%
NAICS 316 - Leather And Allied Products	\$3,396,159,212	\$2,720,518,158	24.84%	158,734	15.83%
NAICS 321 - Wood Products	\$5,339,103,704	\$4,194,725,985	27.28%	276,967	16.88%
NAICS 322 - Paper	\$23,587,138,157	\$19,609,844,248	20.28%	928,950	10.89%
NAICS 323 - Printed Matter And Related Products, Nesoi	\$6,424,545,438	\$6,080,545,025	5.66%	312,752	6.93%
NAICS 324 - Petroleum And Coal Products	\$61,222,320,140	\$41,651,921,407	46.99%	247,040	17.96%
NAICS 325 - Chemicals	\$179,390,698,508	\$152,009,823,077	18.01%	2,919,717	14.62%
NAICS 326 - Plastics And Rubber Products	\$25,853,296,837	\$21,614,772,877	19.61%	1,373,723	18.12%
NAICS 327 - Nonmetallic Mineral Products	\$9,786,791,133	\$7,913,174,667	23.68%	511,401	18.99%
NAICS 331 - Primary Metal Manufacturing	\$53,404,425,696	\$40,672,765,877	31.30%	931,225	26.76%
NAICS 332 - Fabricated Metal Products, Nesoi	\$35,689,747,329	\$30,195,903,134	18.19%	1,907,425	23.71%
NAICS 333 - Machinery, Except Electrical	\$137,564,133,865	\$113,333,608,606	21.38%	3,498,774	22.36%
NAICS 334 - Computer And Electronic Products	\$190,082,422,603	\$160,635,572,364	18.33%	5,900,062	19.33%

NAICS 335 - Electrical Equipment, Appliances, And Component	\$37,446,555,910	\$31,427,530,596	19.15%	1,834,019	24.32%
NAICS 336 - Transportation Equipment	\$190,331,875,120	\$165,310,043,070	15.14%	4,414,818	24.94%
NAICS 337 - Furniture And Fixtures	\$4,579,888,353	\$3,993,487,998	14.68%	303,442	16.41%
NAICS 339 - Miscellaneous Manufactured Commodities	\$61,053,381,863	\$52,782,802,233	15.67%	1,498,887	12.39%
NAICS 511 - Newspapers, Books & Other Published Matter, Nesoi	\$978,619,560	\$836,849,670	16.94%	37,604	3.46%
NAICS 910 - Waste And Scrap	\$29,577,487,657	\$21,830,377,487	35.49%	435,029	17.95%

Top 25 Exported Products for 2010, by NAICS Code

NAICS	2010 Value	2009 Value	% Change
33641X - Civilian Aircraft, Engines, Equipment, And Parts	\$71,858,283,965	\$74,728,296,843	-3.84%
324110 - Petroleum Refinery Products	\$60,759,461,146	\$41,282,847,604	47.18%
334413 - Semiconductors And Related Devices	\$47,859,379,961	\$38,084,992,104	25.66%
990000 - Special Classification Provisions, Nesoi	\$45,444,656,045	\$34,080,032,460	33.35%
336111 - Automobiles And Light Duty Motor Vehicles, Including Chassis	\$38,441,799,392	\$27,750,181,438	38.53%
325199 - All Other Basic Organic Chemicals	\$34,790,449,032	\$25,829,395,195	34.69%
910000 - Waste And Scrap	\$29,577,487,657	\$21,830,377,487	35.49%
325211 - Plastics Materials And Resins	\$28,938,459,215	\$22,353,888,757	29.46%
325412 - Pharmaceutical Preparations	\$28,630,037,866	\$27,453,881,656	4.28%
334119 - Other Computer Equipment	\$26,460,442,912	\$23,321,486,541	13.46%
334220 - Radio And Television Broadcasting And Wireless Communications Equipment	\$26,280,326,370	\$22,186,911,347	18.45%
336399 - Motor Vehicle Parts, Nesoi	\$23,547,789,447	\$17,254,173,286	36.48%
331419 - Primary Smelting And Refining Of Nonferrous Metals (except Copper And Aluminum)	\$21,415,443,619	\$16,492,817,455	29.85%
111110 - Soybeans	\$18,586,267,607	\$16,475,854,470	12.81%
333120 - Construction Machinery	\$16,420,522,951	\$12,781,110,186	28.47%
331111 - Iron And Steel	\$14,972,837,136	\$11,369,524,720	31.69%
339913 - Jewelers' Material And Lapidary Work	\$14,944,225,133	\$10,562,828,599	41.48%
333999 - Other Miscellaneous General Purpose Machinery	\$14,689,128,602	\$12,620,716,555	16.39%
336120 - Heavy Duty Trucks And Chassis	\$13,951,250,803	\$10,352,377,193	34.76%
339112 - Surgical And Medical Instruments	\$13,592,560,091	\$12,243,675,428	11.02%
325414 - Biological Products (except Diagnostic)	\$12,888,303,563	\$13,285,765,215	-2.99%
334111 - Electronic Computers	\$12,521,739,173	\$10,450,022,856	19.82%
333295 - Semiconductor Machinery	\$12,357,126,525	\$5,363,822,231	130.38%
311611 - Meat Products (except Poultry)	\$11,559,409,470	\$9,199,543,158	25.65%
333618 - Other Engine Equipment	\$11,498,917,125	\$8,127,767,738	41.48%

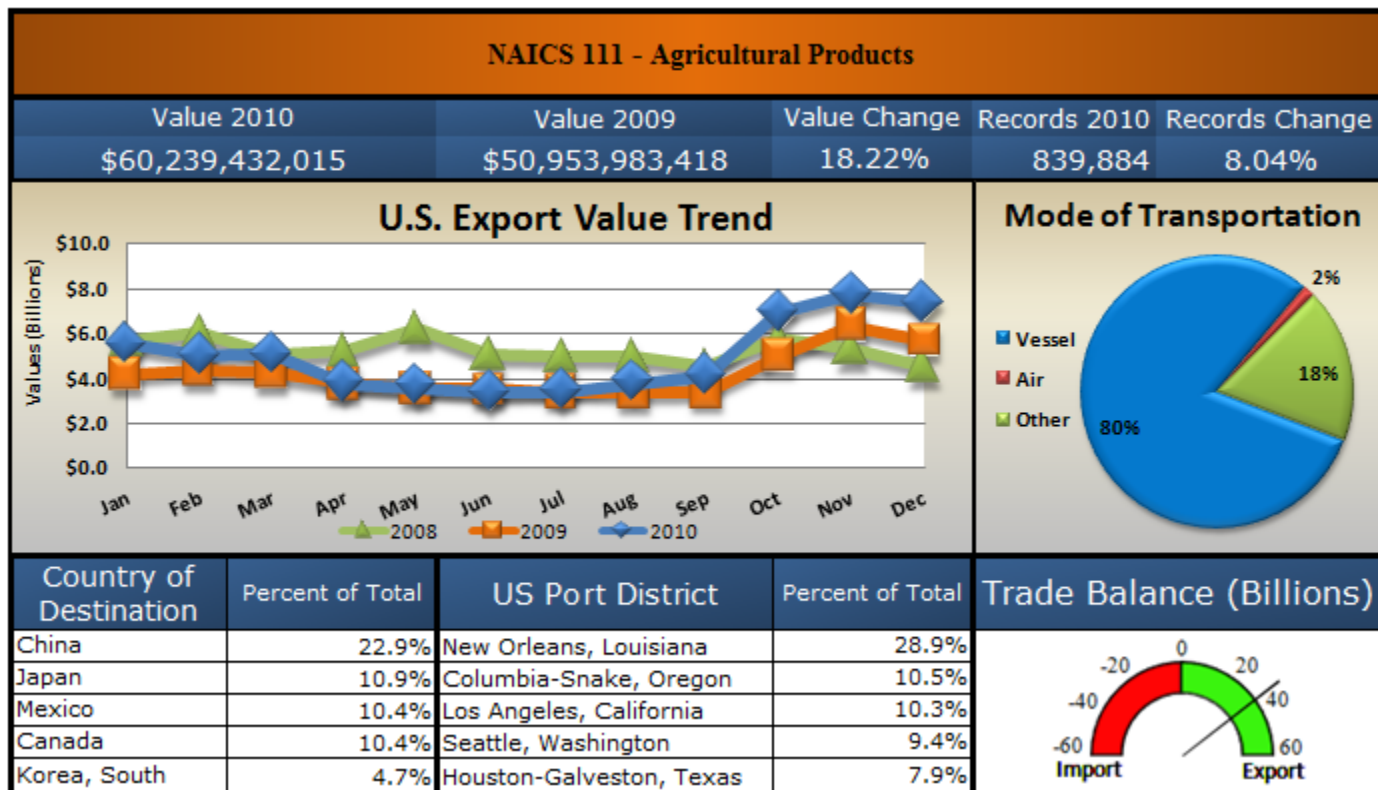
Top 25 Exported Products for 2010, by HTS Code

HTS Code	2010 Value	2009 Value	% Change
84 - Nuclear Reactors, Boilers, Machinery And Mechanical Appliances; Parts Thereof	\$182,709,092,795	\$153,167,236,183	19.29%
85 - Electrical Machinery And Equipment And Parts Thereof; Sound Recorders And Reproducers, Television Recorders And Reproducers, Parts And Accessories	\$151,266,359,339	\$124,872,441,689	21.14%
87 - Vehicles, Other Than Railway Or Tramway Rolling Stock, And Parts And Accessories Thereof	\$98,996,742,881	\$73,601,861,864	34.50%
27 - Mineral Fuels, Mineral Oils And Products Of Their Distillation; Bituminous Substances; Mineral Waxes	\$80,964,663,584	\$54,936,719,506	47.38%
88 - Aircraft, Spacecraft, And Parts Thereof	\$79,266,270,322	\$82,957,526,558	-4.45%
90 - Optical, Photographic, Cinematographic, Measuring, Checking, Precision, Medical Or Surgical Instruments And Apparatus; Parts And Accessories Thereof	\$73,897,438,545	\$65,076,438,364	13.55%
39 - Plastics And Articles Thereof	\$53,517,145,906	\$42,795,065,902	25.05%
71 - Natural Or Cultured Pearls, Precious Or Semiprecious Stones, Precious Metals; Precious Metal Clad Metals, Articles Thereof; Imitation Jewelry; Coin	\$52,110,265,377	\$38,634,573,445	34.88%
98 - Special Classification Provisions, Nesoi	\$41,888,181,118	\$30,750,044,484	36.22%
29 - Organic Chemicals	\$40,890,453,186	\$30,796,712,547	32.78%
30 - Pharmaceutical Products	\$40,804,031,636	\$40,668,565,506	0.33%
12 - Oil Seeds And Oleaginous Fruits; Miscellaneous Grains, Seeds And Fruits; Industrial Or Medicinal Plants; Straw And Fodder	\$21,892,236,753	\$19,558,425,793	11.93%
38 - Miscellaneous Chemical Products	\$21,240,653,612	\$18,126,580,581	17.18%
10 - Cereals	\$20,083,754,746	\$17,419,347,206	15.30%
72 - Iron And Steel	\$19,826,432,227	\$15,399,594,286	28.75%
73 - Articles Of Iron Or Steel	\$16,166,874,638	\$13,797,468,773	17.17%
48 - Paper And Paperboard; Articles Of Paper Pulp, Paper Or Paperboard	\$15,766,982,937	\$13,674,317,713	15.30%
28 - Inorganic Chemicals; Organic Or Inorganic Compounds Of Precious Metals, Of Rare-earth Metals, Of Radioactive Elements Or Of Isotopes	\$12,833,628,911	\$10,963,754,822	17.06%
40 - Rubber And Articles Thereof	\$12,136,081,321	\$9,607,179,222	26.32%
02 - Meat And Edible Meat Offal	\$12,061,019,029	\$10,566,930,066	14.14%
76 - Aluminum And Articles Thereof	\$10,602,442,885	\$8,362,993,090	26.78%
08 - Edible Fruit And Nuts; Peel Of Citrus Fruit Or Melons	\$10,135,553,245	\$8,708,545,325	16.39%
33 - Essential Oils And Resinoids; Perfumery, Cosmetic Or Toilet Preparations	\$9,094,291,115	\$8,087,628,524	12.45%
47 - Pulp Of Wood Or Other Fibrous Cellulosic Material; Recovered (waste And Scrap) Paper And Paperboard	\$8,849,923,828	\$6,801,433,069	30.12%
94 - Furniture; Bedding, Cushions Etc.; Lamps And Lighting Fittings Nesoi; Illuminated Signs, Nameplates And The Like; Prefabricated Buildings	\$8,582,133,106	\$7,001,328,426	22.58%

Top 25 Countries of Destination for U.S. Exports, 2010 by Value

Country	2010 Value	2009 Value	% Change
Canada	\$248,194,089,454	\$204,728,093,537	21.23%
Mexico	\$163,320,752,355	\$128,997,679,354	26.61%
China	\$91,878,263,856	\$69,576,047,992	32.05%
Japan	\$60,545,481,743	\$51,179,643,638	18.30%
United Kingdom	\$48,496,669,439	\$45,713,722,301	6.09%
Germany	\$48,201,242,184	\$43,298,596,250	11.32%
Korea, South	\$38,843,771,795	\$28,639,972,247	35.63%
Brazil	\$35,357,376,959	\$26,175,324,386	35.08%
Netherlands	\$34,997,732,191	\$32,347,020,781	8.19%
Singapore	\$29,149,783,256	\$22,278,511,663	30.84%
France	\$27,010,086,542	\$26,522,336,139	1.84%
Hong Kong	\$26,569,309,718	\$21,118,501,206	25.81%
Taiwan	\$26,027,318,041	\$18,432,353,670	41.20%
Belgium	\$25,551,083,176	\$21,629,718,968	18.13%
Australia	\$21,803,320,227	\$19,597,481,206	11.26%
Switzerland	\$20,691,881,031	\$17,499,124,159	18.25%
India	\$19,222,742,837	\$16,462,437,103	16.77%
Italy	\$14,191,354,071	\$12,232,635,740	16.01%
Malaysia	\$13,981,912,464	\$10,401,458,490	34.42%
Colombia	\$12,043,953,868	\$9,457,777,532	27.34%
United Arab Emirates	\$11,638,320,469	\$12,107,293,657	-3.87%
Saudi Arabia	\$11,590,952,234	\$10,803,683,538	7.29%
Israel	\$11,271,539,367	\$9,567,811,669	17.81%
Chile	\$10,871,458,252	\$9,365,332,553	16.08%
Venezuela	\$10,660,894,839	\$9,359,766,682	13.90%

Import NAICS Codes:



Top Exports for 2010:

1. Soybeans
2. Yellow Corn
3. Wheat and Meslin

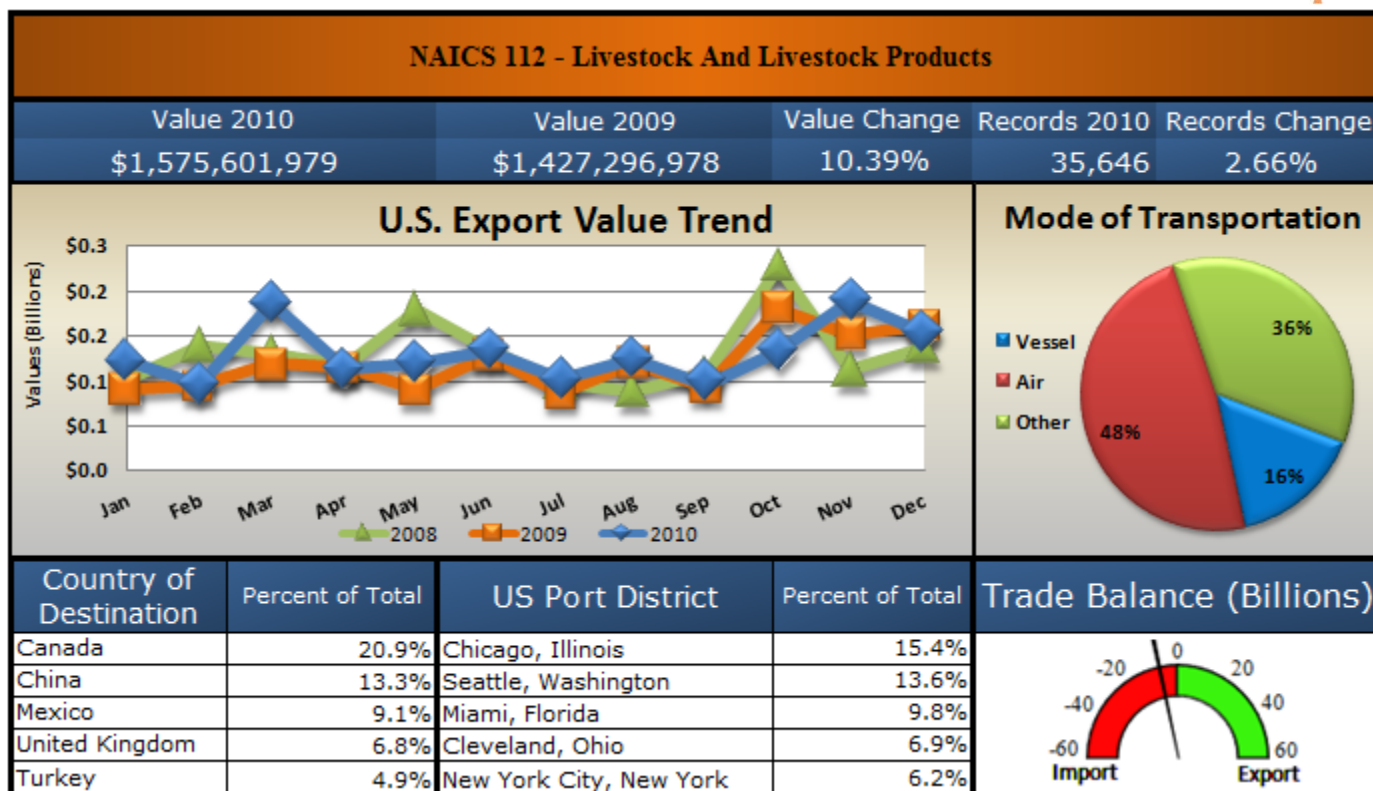
Other Products Include:

Vegetables, fruits, grains, and nuts

Analysis:

Agricultural exports, largely dominated by soybeans, rose sharply in October 2010 with a significant jump in exports to China. Exports in 2010 rose over 18% from 2009, but are still down from 2008. The trade balance for the year remains a positive \$36 billion.

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Top Exports for 2010:

1. Live horses
2. Mink furskins
3. Birds' eggs

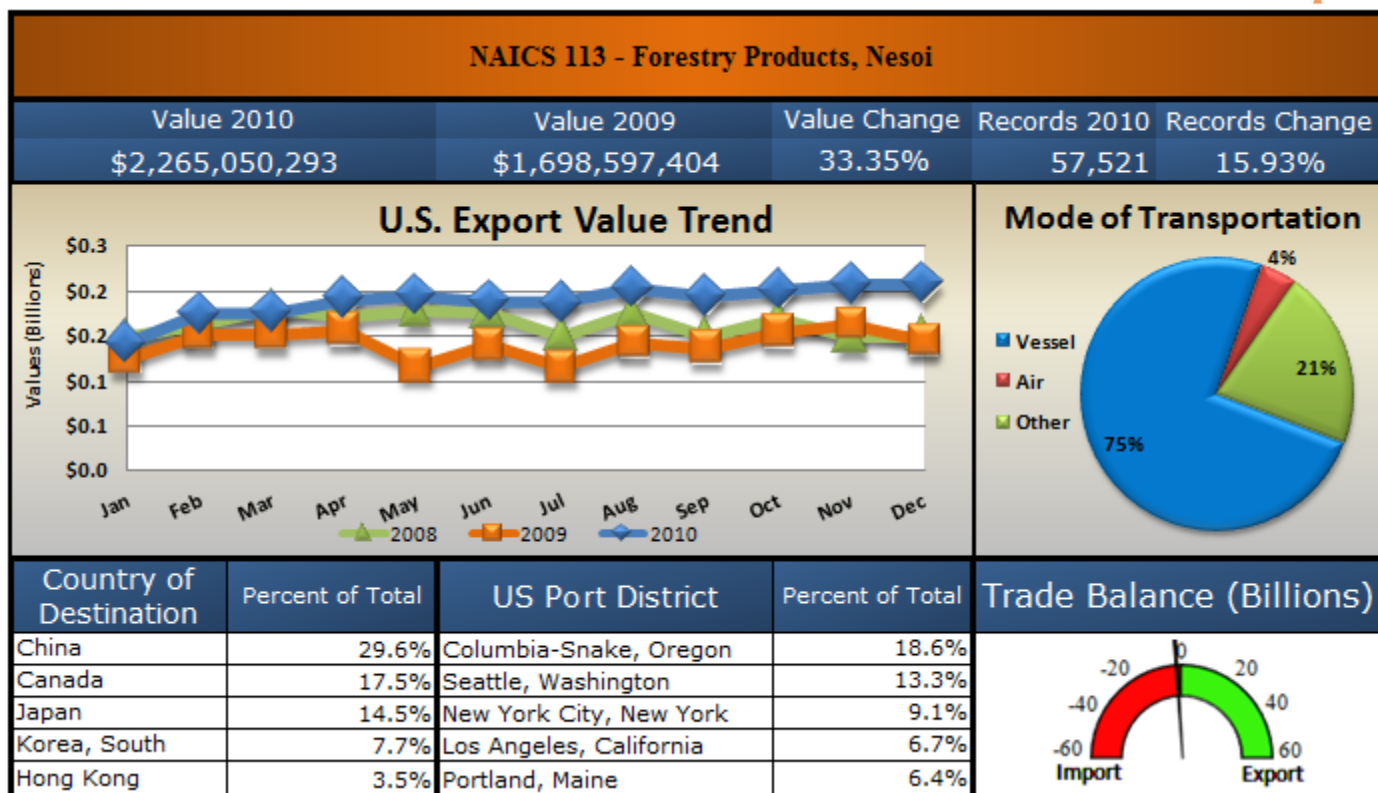
Other Products Include:

Cattle, sheep, goats, poultry, and farmed fish

Analysis:

Livestock exports increased about 10% this year over last year, but October 2010 exports posted a lower value than the previous two years. Canada and China are the top countries of destination and Seattle and Chicago are the top ports of departure. The trade balance continues with a negative value of \$2.5 billion.

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Top Exports for 2010:

1. Douglas-fir, logs and timber
2. Western hemlock, logs and timber
3. Spruce, logs and timber

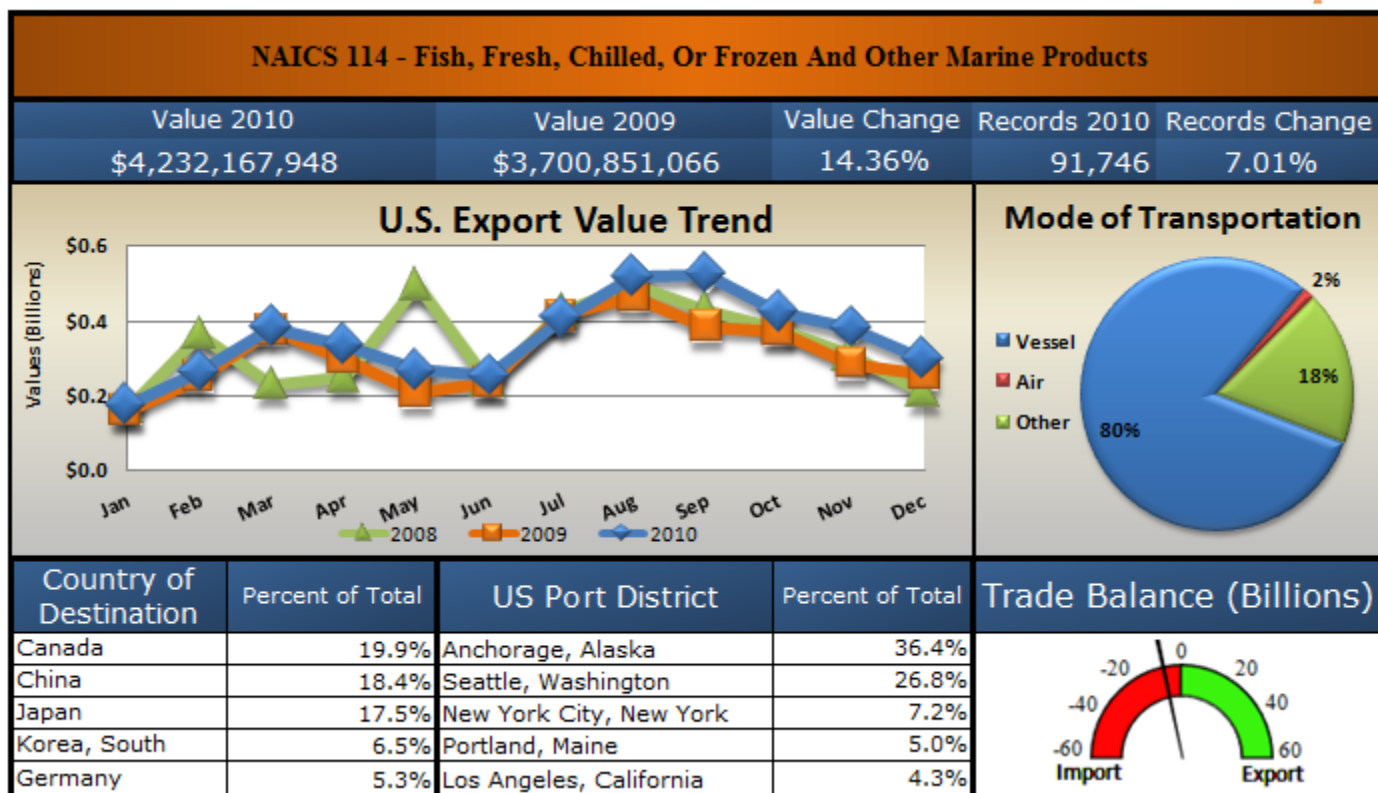
Other Products Include:

Natural rubber, pulpwood, and acorns

Analysis:

A very positive sign in the economic recovery, exports of forestry products have far surpassed values from 2009 and 2008, with increases of nearly 33% and 11% respectively. A large portion of exports are going to China and Canada, some likely for the purpose of manufacturing the goods that eventually re-enter the U.S. as finished products.

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Top Exports for 2010:

1. Lobsters
2. Frozen pollock
3. Frozen sockeye salmon

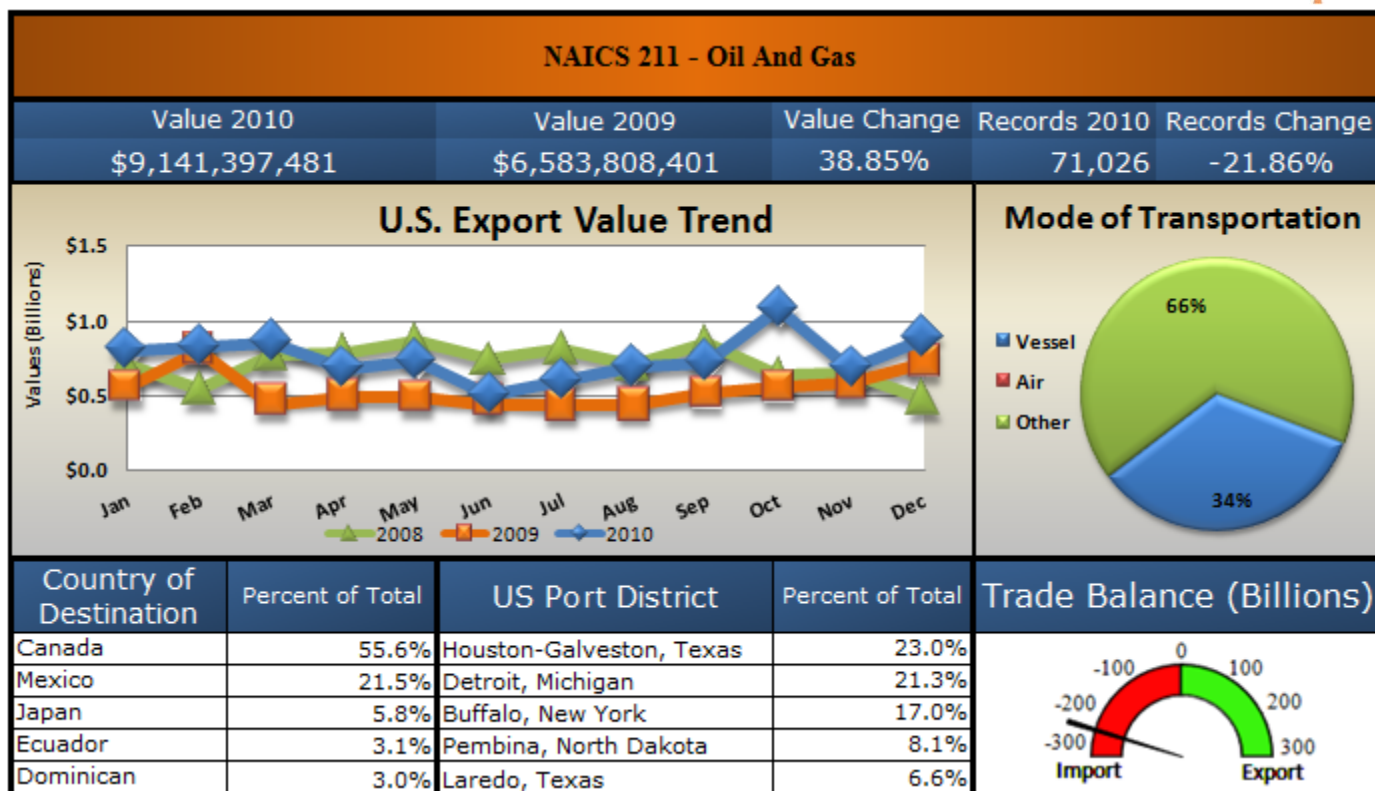
Other Products Include:

Salmon, cod, scallops, clams, and crabs

Analysis:

Alaskan pollock and salmon exports dominate this industry with more than 35% of all fish exports coming from Anchorage. Historically, exports rise in the fall and drop in the winter months when production is lower. Even though fish exports have risen about 14% this year over last year, fish imports still outweigh exports by about \$7 billion.

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Top Exports for 2010:

1. Natural gas
2. Propane
3. Petroleum oils

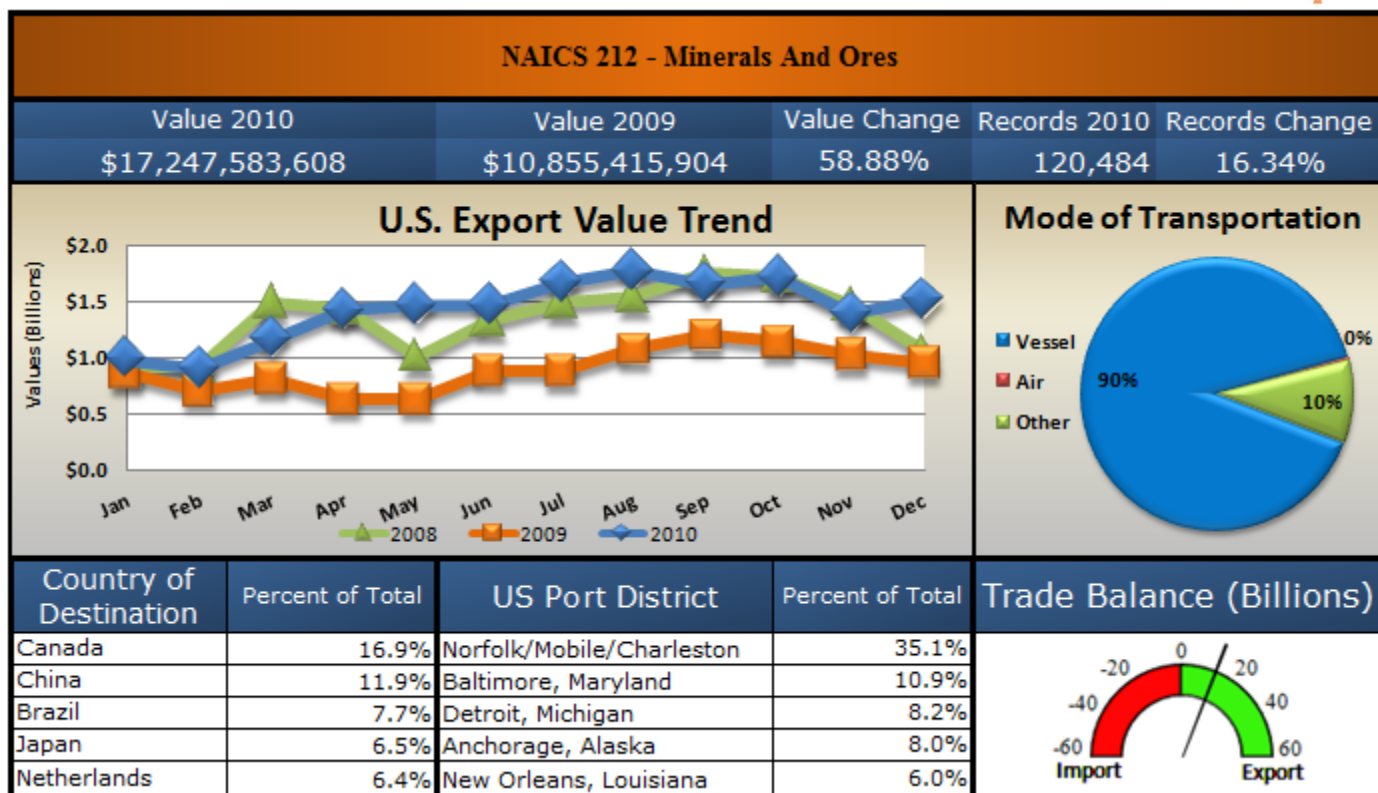
Other Products Include:

Butanes, petroleum gases, and natural gas

Analysis:

Gas and oil exports increased sharply in October 2010, most notably, exports from El Paso and Laredo took a large jump. The majority of oil exports are heading to nearby countries, with 75% going to Canada and Mexico. The U.S. is very dependent on foreign oil; thereby this sector has the lowest trade balance of all industries, posting negative \$269 billion.

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Top Exports for 2010:

1. Bituminous coal
2. Zinc ores
3. Iron ore

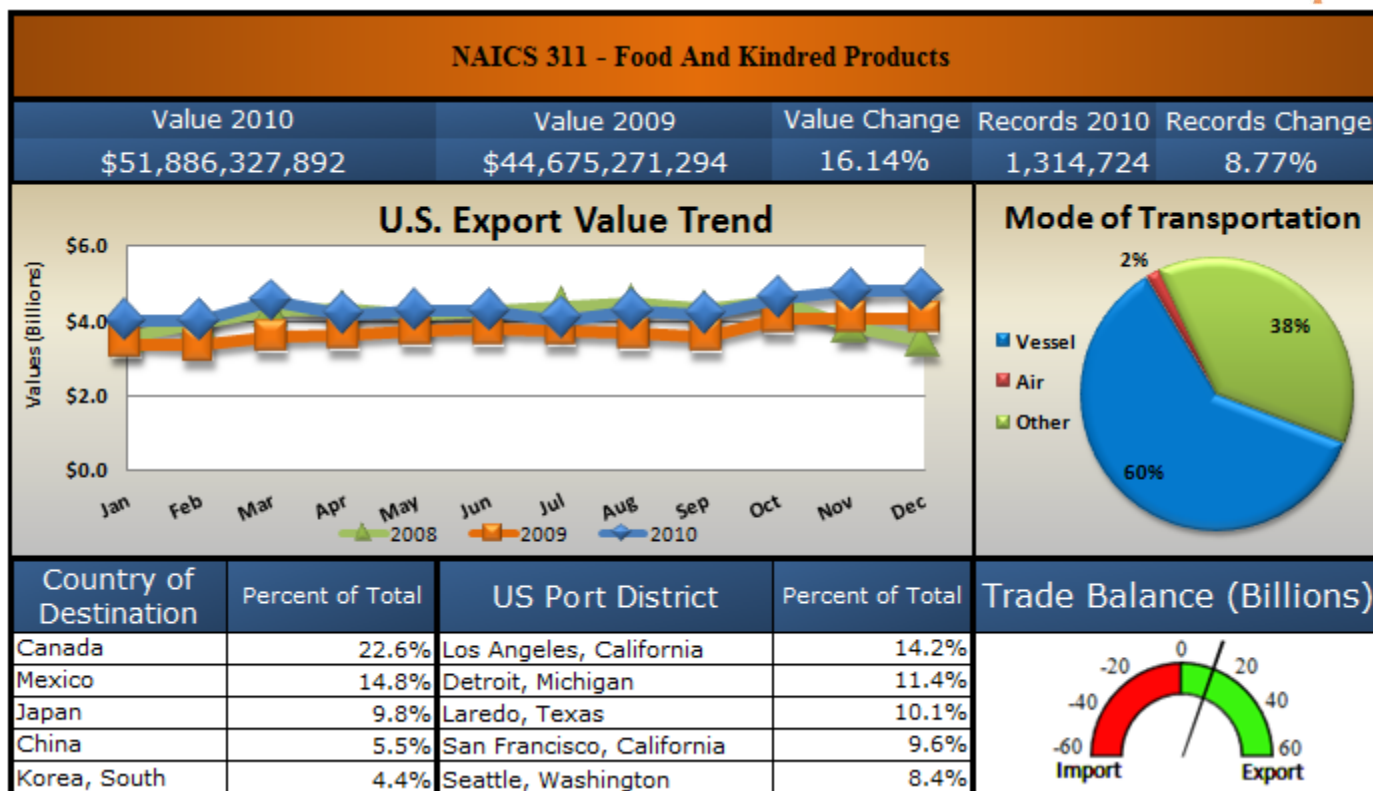
Other Products Include:

Copper, lead ores, bentonite, and silica sands

Analysis:

The minerals and ores industry has made a significant rebound from last year, posting a nearly 60% increase. The trade balance continues its streak with a positive value of \$11.5 billion. Canada and China are the top destinations for the products.

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Top Exports for 2010:

1. Meat and edible meat
2. Residues and waste
3. Animal or vegetable fats

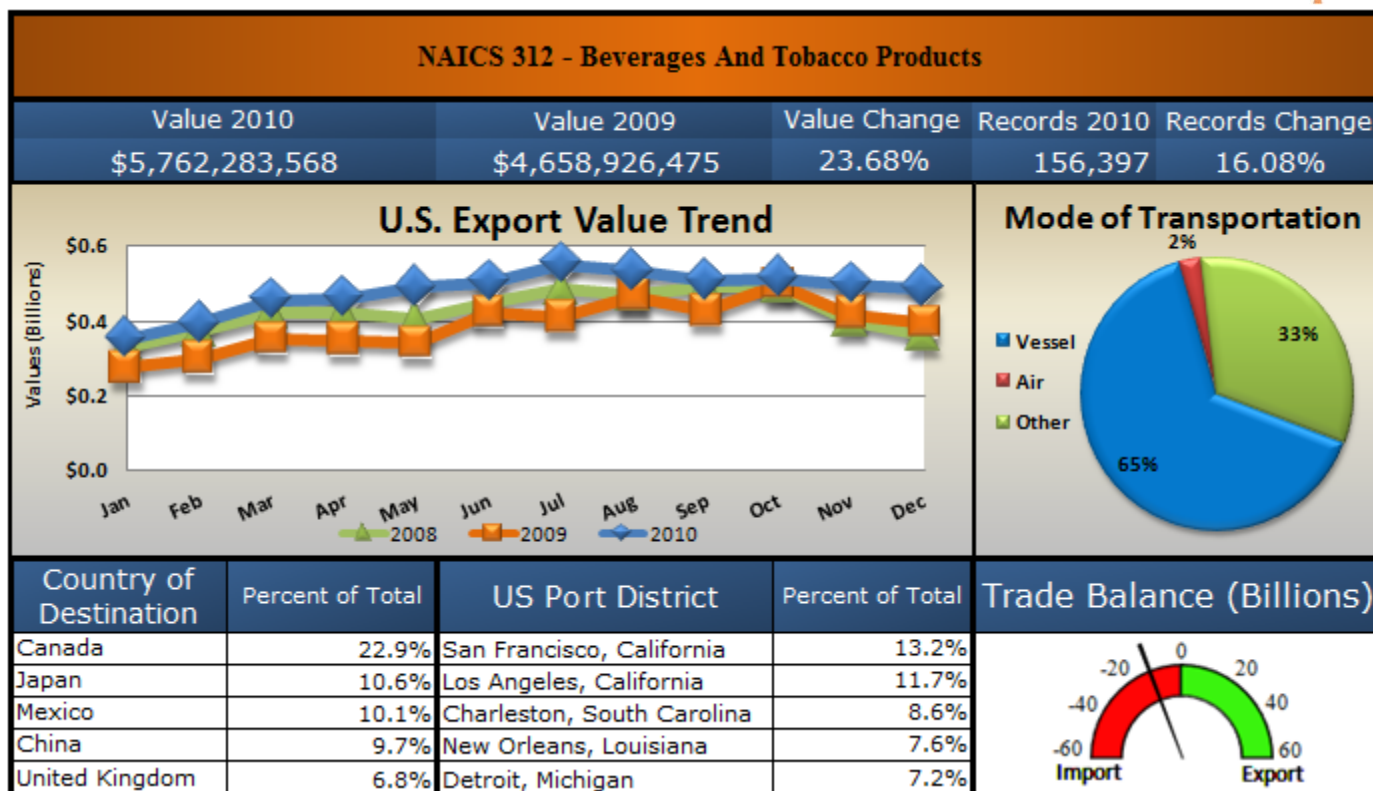
Other Products Include:

Dairy produce, raw hides, cereals, and cocoa

Analysis:

The necessity of food contributed to this sector decreasing only slightly in 2009 and rebounding quickly in 2010. Exports are heading to nearby countries as well as countries in Asia. Exports have risen 16% over last year and the trade balance remains a positive \$10.8 billion.

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Top Exports for 2010:

1. Brewing or distilling dregs from waste
2. Wine
3. Whiskies

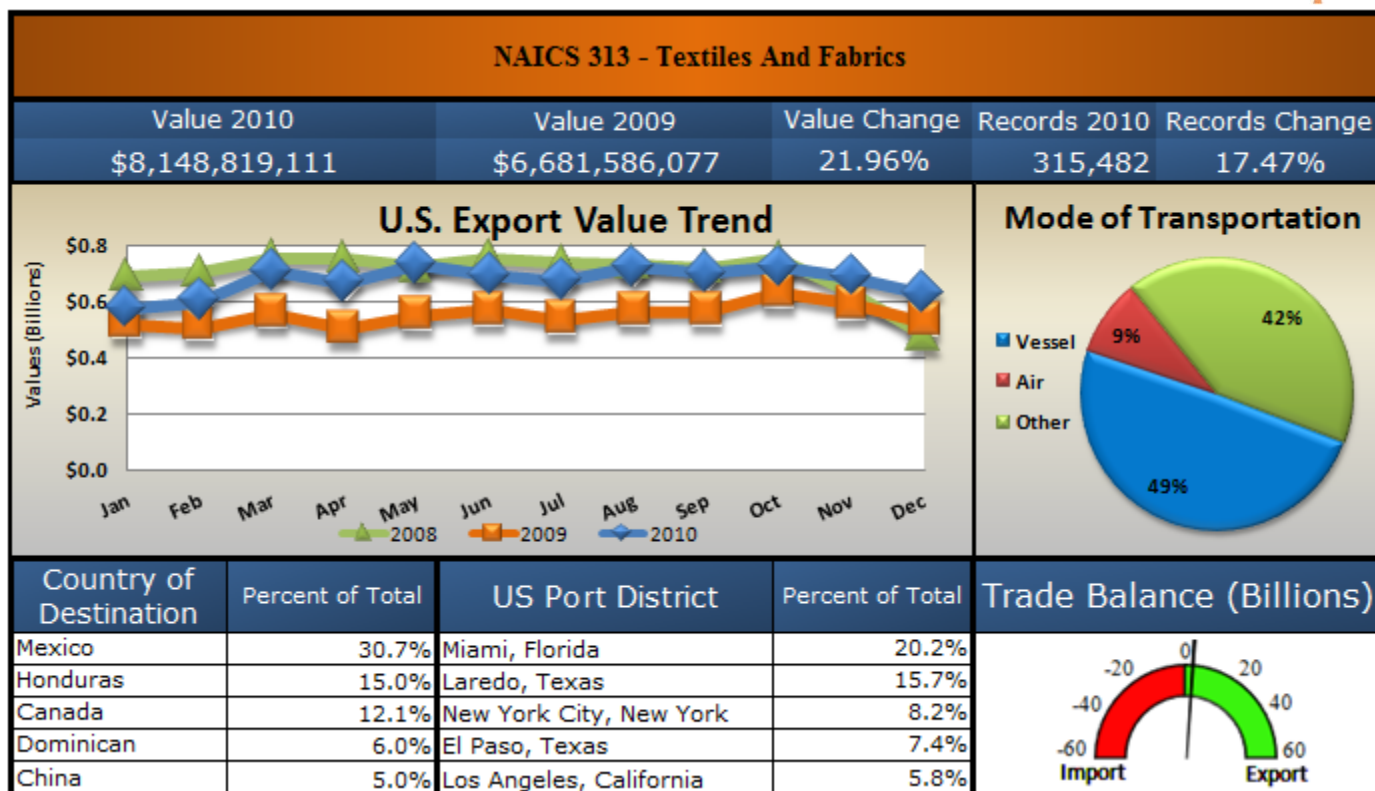
Other Products Include:

Cigarettes, beer, water, and nonalcoholic beverages

Analysis:

Beverage and tobacco exports have risen above levels seen before the recession and boast a noteworthy increase of 24% over last year. Most exports are heading to neighboring countries as well as Asian countries. The trade balance remains at negative \$10.3 billion.

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Top Exports for 2010:

1. Cotton yarn
2. Nonwovens
3. Knitted or crocheted fabrics

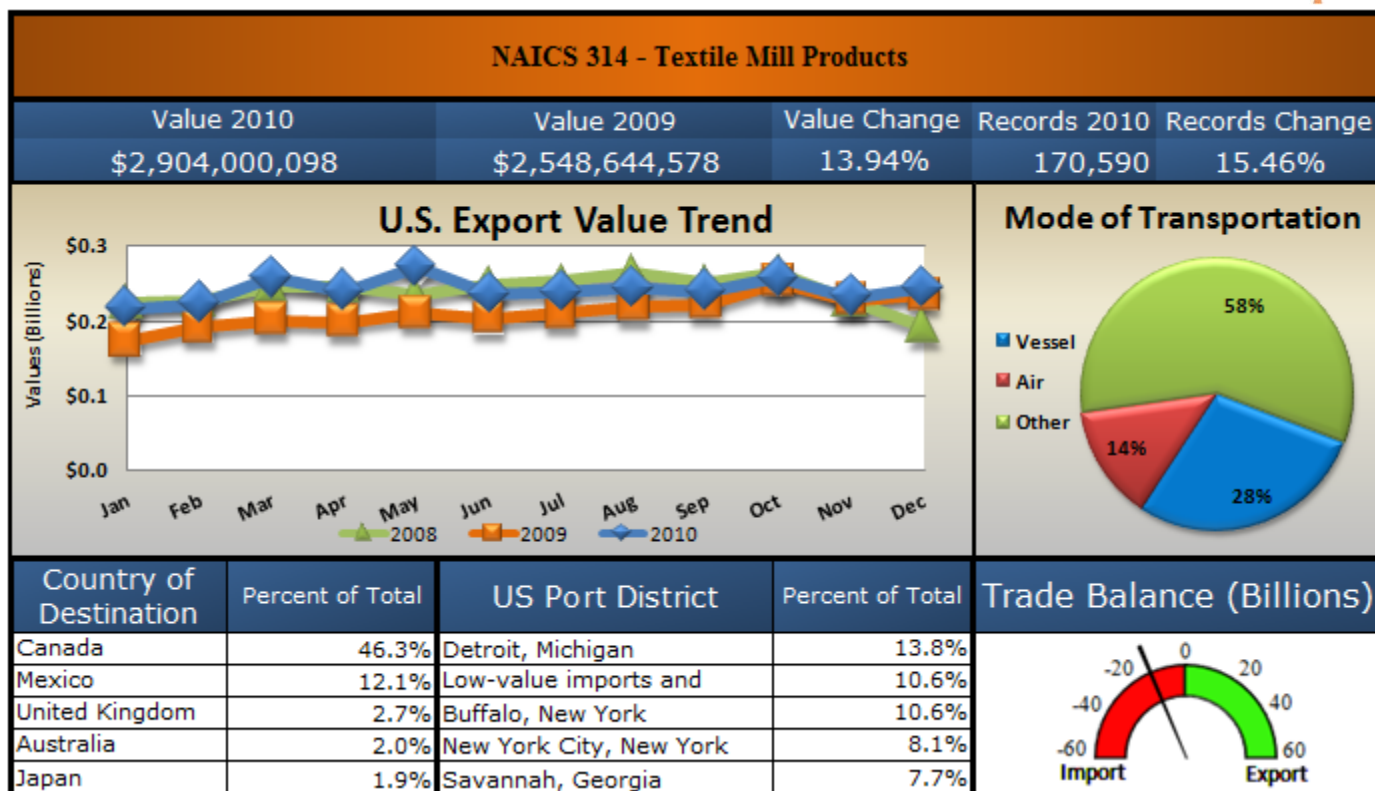
Other Products Include:

Textile fabrics, woven fabrics, and felt

Analysis:

Exports of textiles and fabrics are heading towards countries that manufacture apparel and finished goods, most noteworthy, Central America, Canada, and China. Exports in 2010 have increased almost 22% over 2009, but still lag behind levels seen in 2008. The trade balance for 2010 posts a positive \$1.6 billion.

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Top Exports for 2010:

1. Carpets
2. Textile floor coverings
3. Pillows and cushions

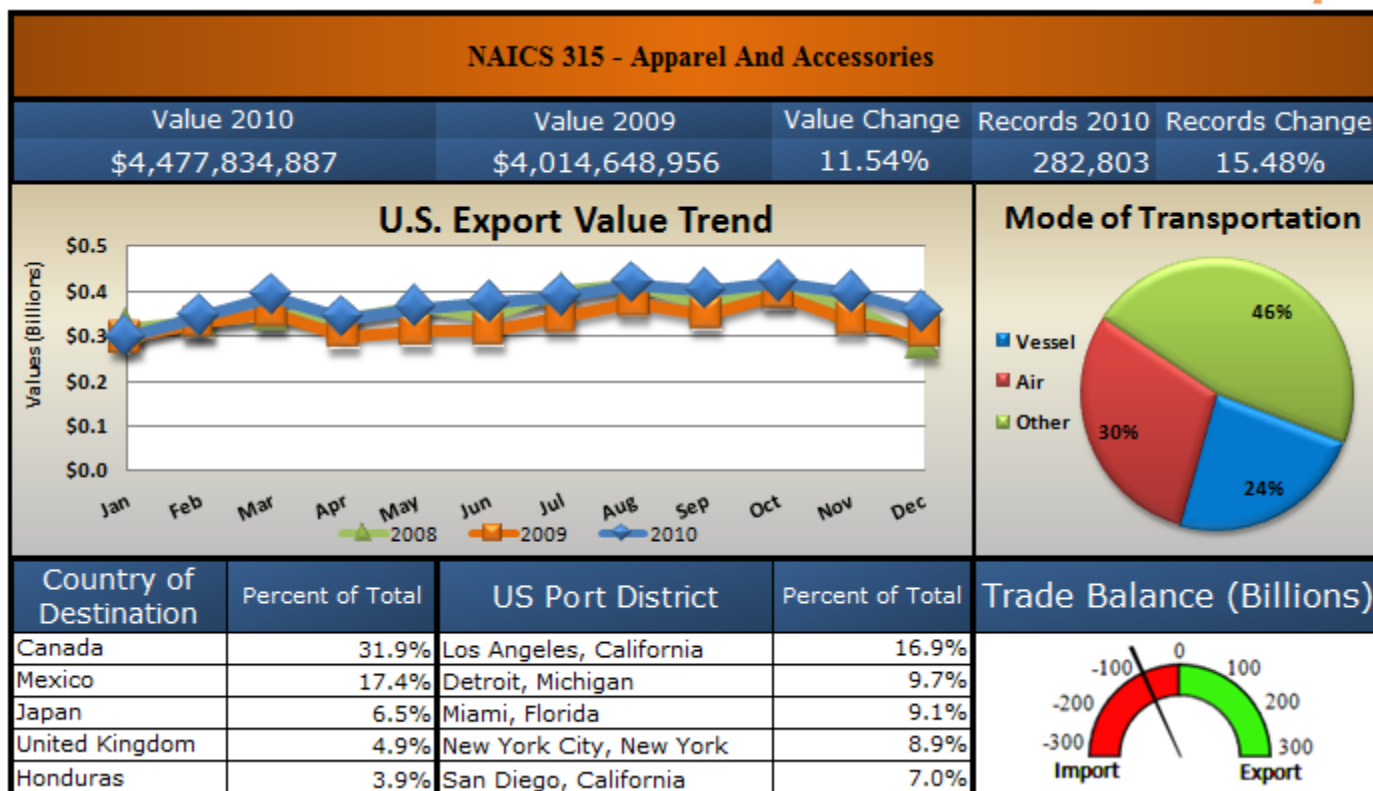
Other Products Include:

Curtains, twine, tents, and parachutes

Analysis:

Textile mill products, most heading to Canada and Mexico by truck, have remained steady through the last three years. Detroit, followed by New York, tops the list of departure ports. The trade balance for 2010 shows a negative \$13 billion.

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Top Exports for 2010:

1. Mens or boys t-shirts
2. Socks and other hosiery
3. Garments made of nonwovens

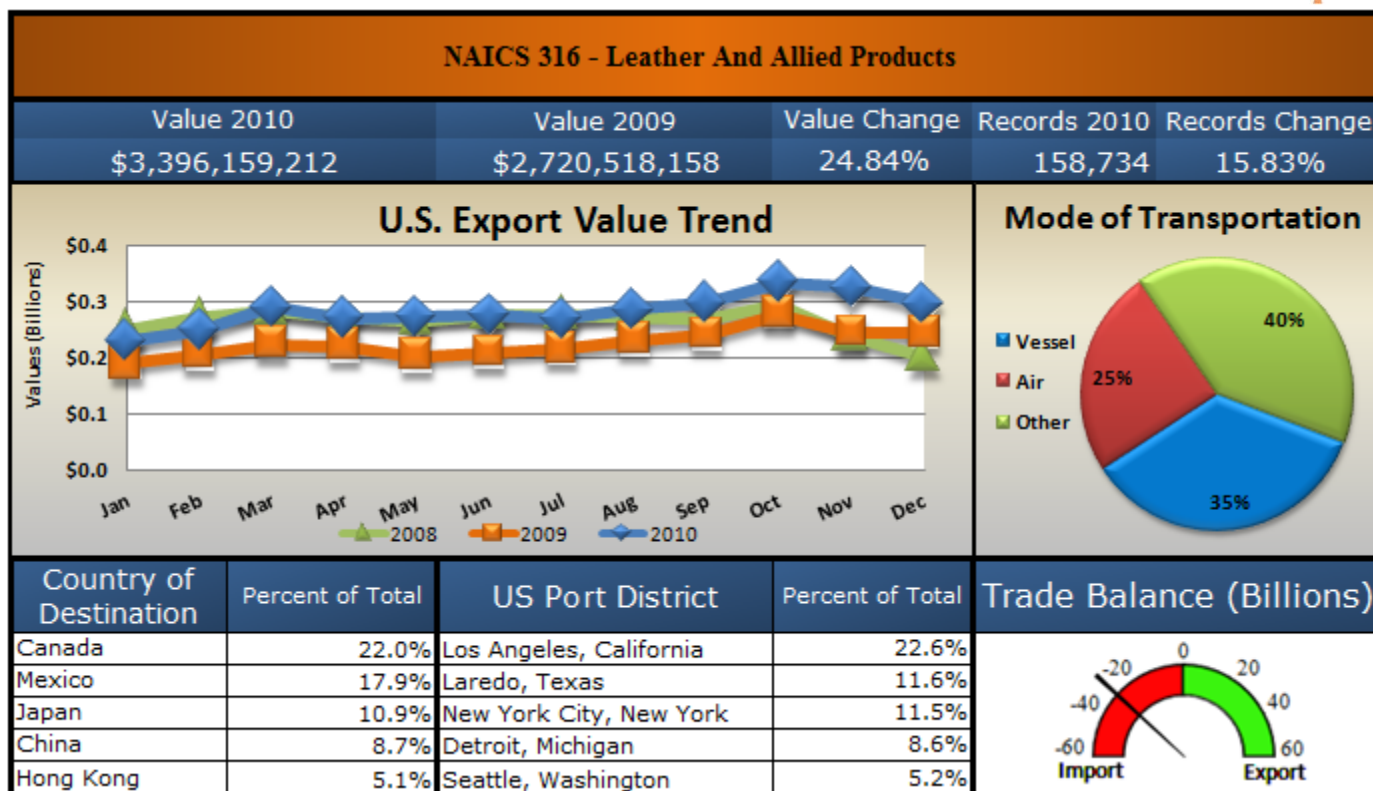
Other Products Include:

Parts of garments, panty hose, trousers, and belts

Analysis:

Apparel and accessory exports have followed a stable trend in the last three years; exports rise in the spring and drop off after holiday shopping. Exports in this sector rose 11.5% from 2009 to 2010. Imports still far outweigh exports with the trade balance posting a negative \$71 billion.

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Top Exports for 2010:

1. Bovine and equine hides
2. Seat parts
3. Footwear parts

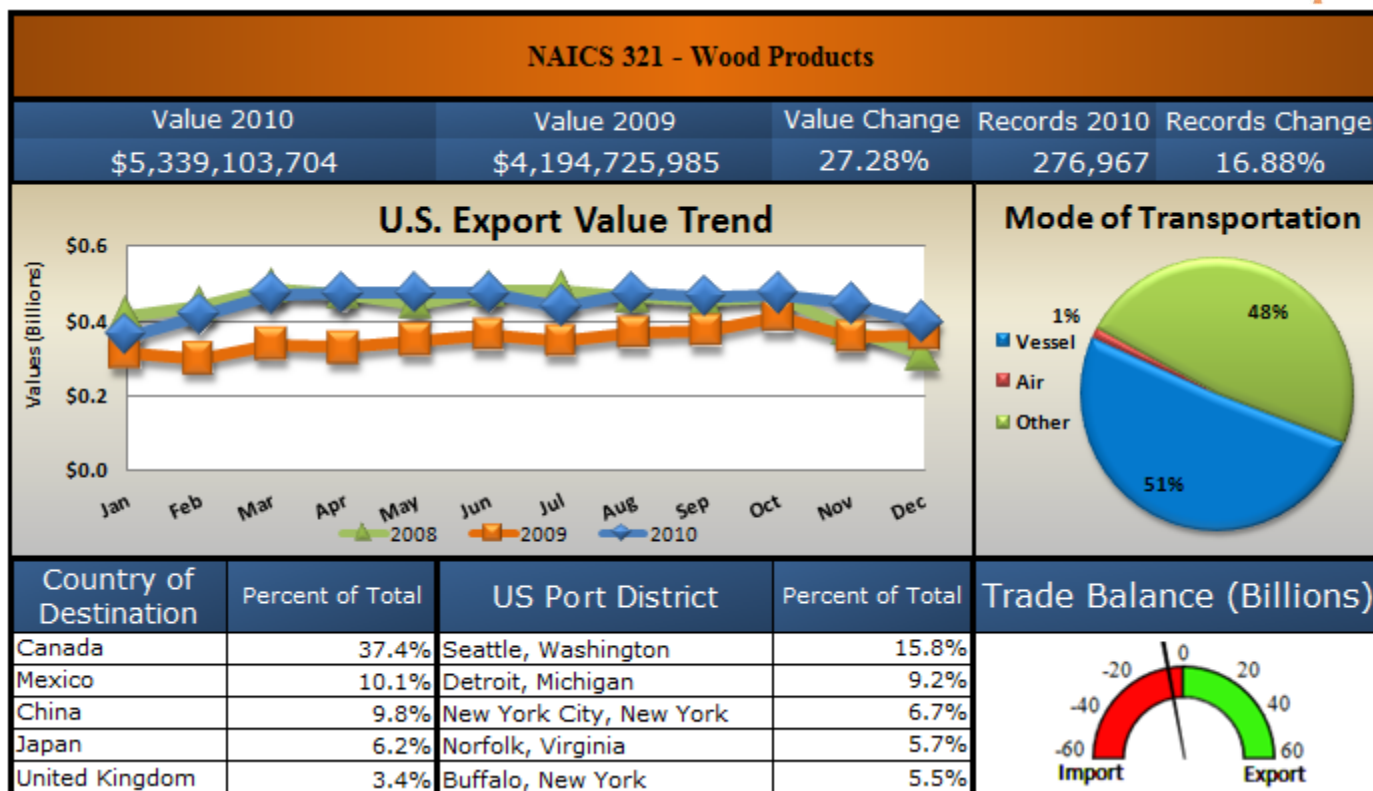
Other Products Include:

Handbags, saddlery, and watch straps

Analysis:

Leather and allied product exports in 2010 have surpassed levels seen in the last two years, and managed a large increase at the end of 2010. Canada and Mexico are receiving the majority of these exports, followed by Asian countries. The trade balance posts a negative \$27.8 billion.

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Top Exports for 2010:

1. Oak wood
2. Red oak wood
3. Yellow popular wood

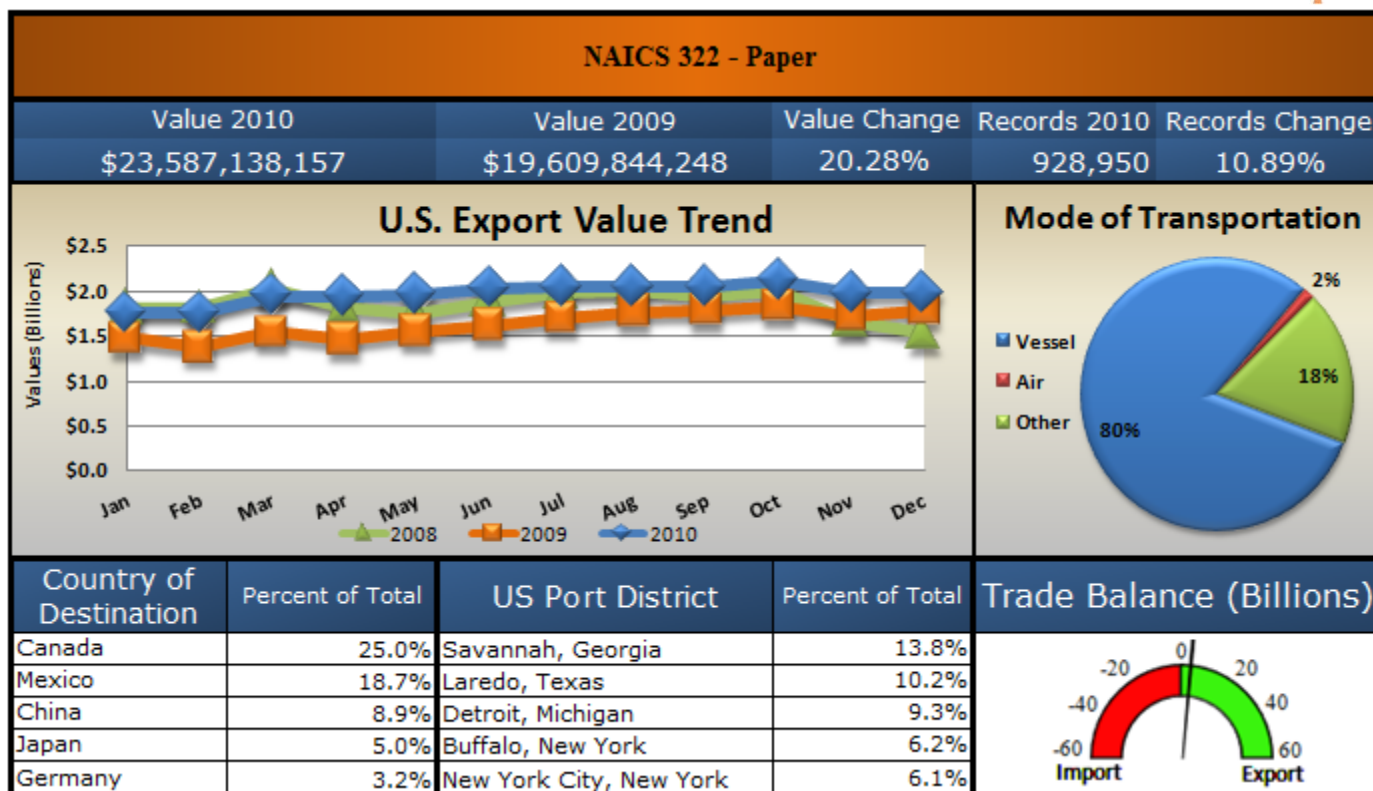
Other Products Include:

Wood in chips, nonconiferous wood, ash, and sawdust

Analysis:

Wood product exports jumped in 2010 compared with 2009 and posted a 27% value increase. This is a very positive sign as international manufacturers are increasing production. North American and Asian countries claim the majority of these exports.

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Top Exports for 2010:

1. Chemical woodpulp
2. Kraft liner rolls or sheets
3. Self-adhesive plates

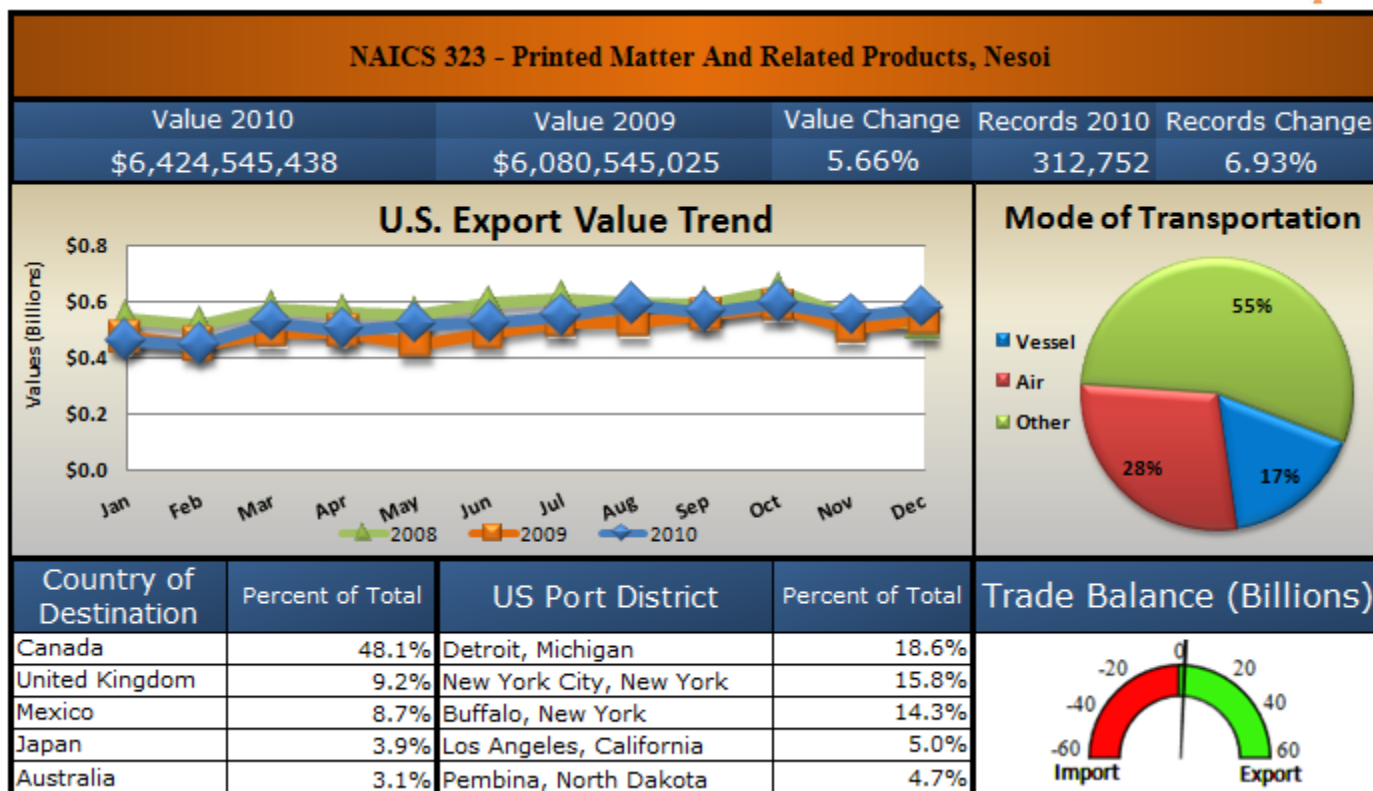
Other Products Include:

Diapers, sacks, toilet paper, and paperboard

Analysis:

Paper exports for 2010 have shown a strong recovery from the lull in 2009 and even surpassed values seen in 2008. The trade balance has improved for the third straight year to a positive \$2.56 billion. The top two countries of destination are Canada and Mexico, with China and Japan following. Paper exports tend to decrease to some extent after the holiday upswing.

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Top Exports for 2010:

1. Journals and periodicals
2. Technical, scientific, and professional books
3. Textbooks

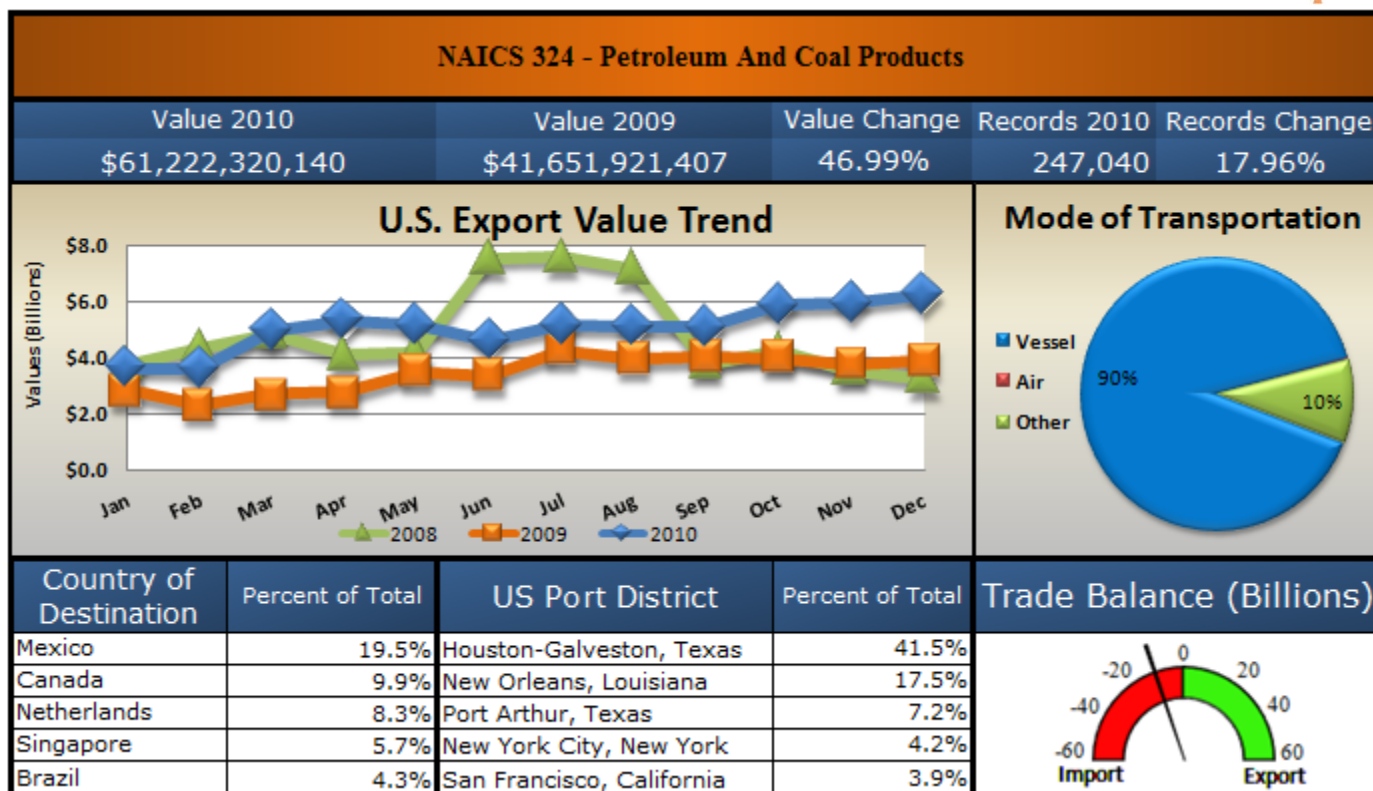
Other Products Include:

Greeting cards, newspapers, directories, and notebooks

Analysis:

The large majority of printed matter exports are headed to Canada, with the country claiming nearly 50%. This sector remained relatively stable throughout last year and even increased 5% from 2009 to 2010. Exports dip after the holiday season and then rise again throughout the spring and summer.

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Top Exports for 2010:

1. Heavy fuel oils
2. Light fuel oils
3. Unleaded gasoline

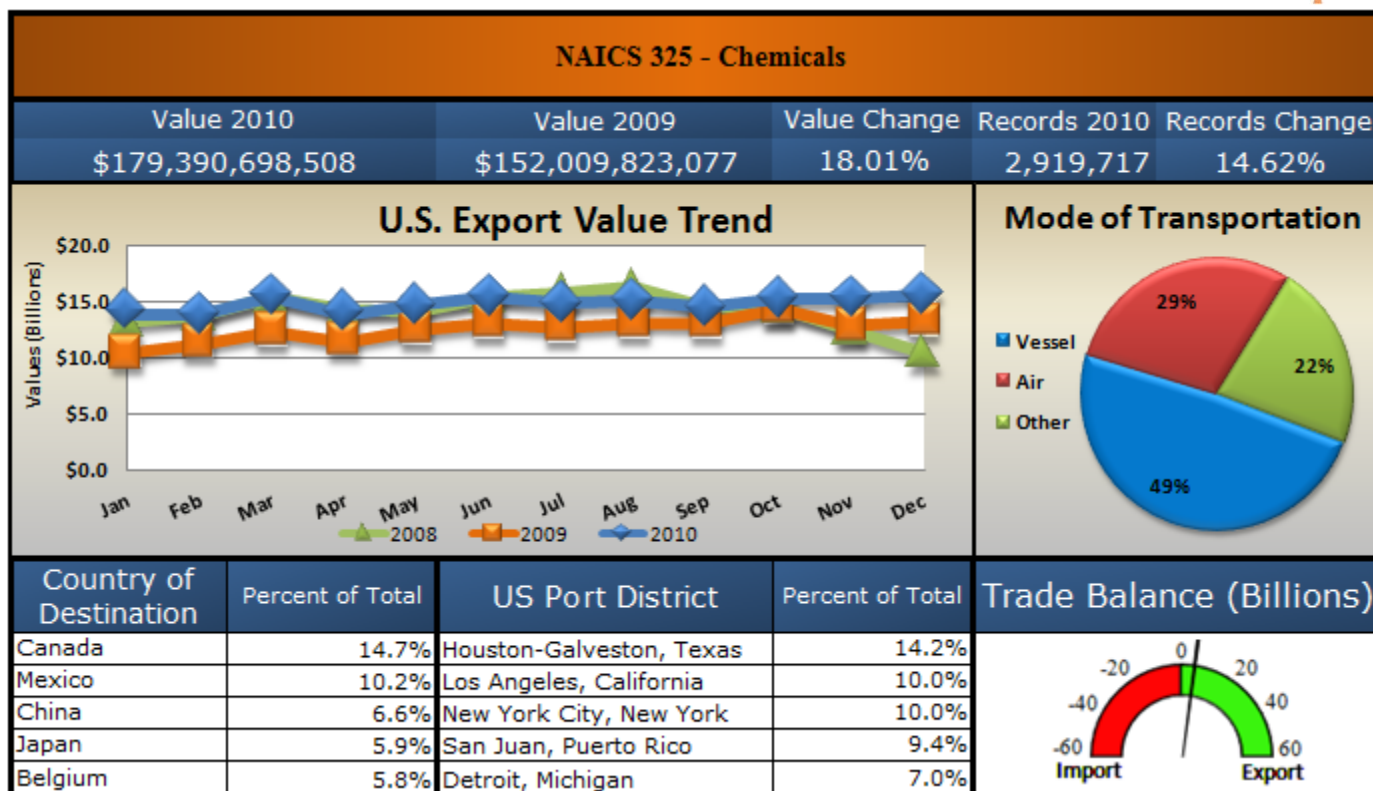
Other Products Include:

Kerosene, lubricating oils, lubricating greases, and benzene

Analysis:

The value of petroleum and coal exports has increased 47% from 2009 to 2010. The summer of 2008 shows a steep increase in exports followed by a significant lull through the 2009 recession. Exports posted steady and positive numbers for 2010.

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Top Exports for 2010:

1. Medicaments
2. Blood fractions
3. Vaccines

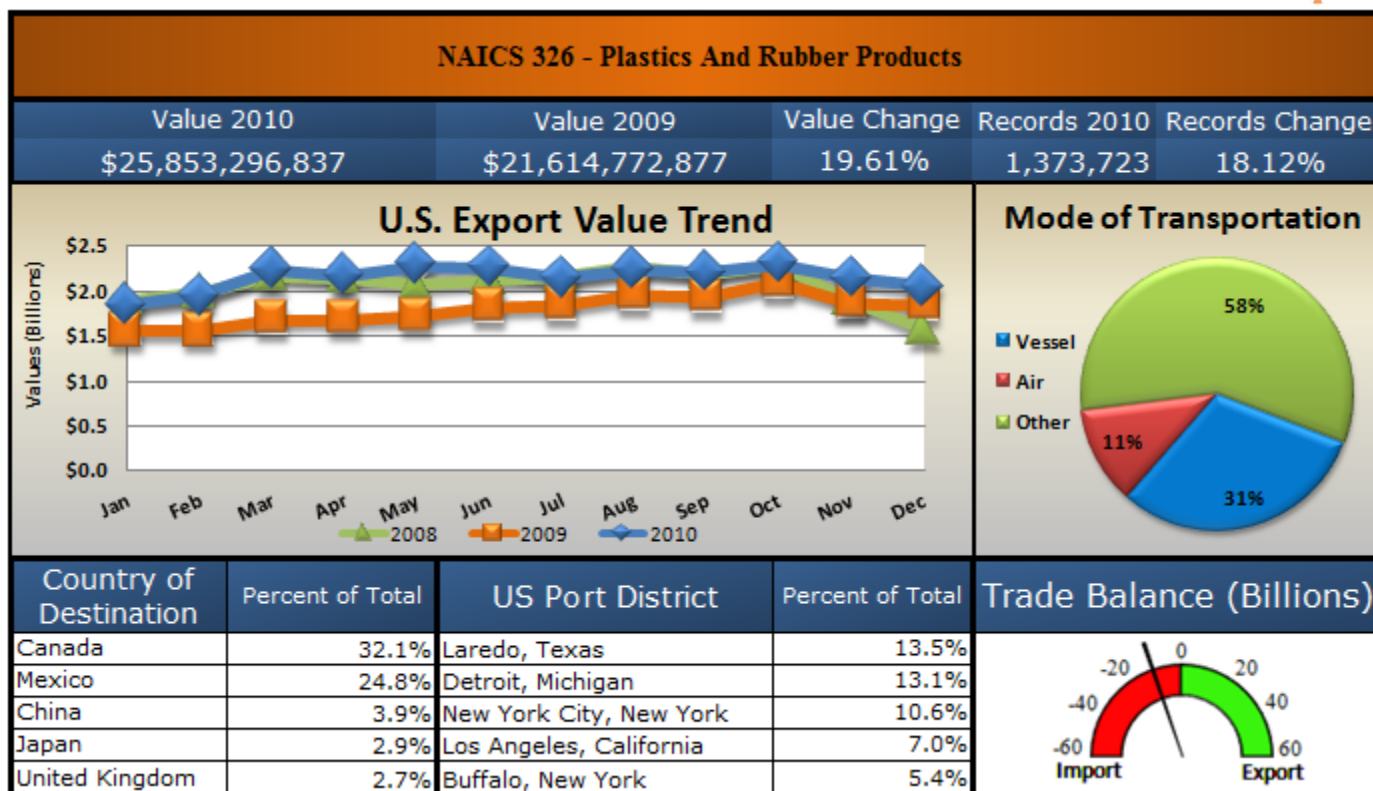
Other Products Include:

Antineoplastic, polypropylene, acrylic polymers, and human blood plasma

Analysis:

Chemical exports are up 18% from 2009 to 2010. The main importers of these products are neighboring countries, Canada and Mexico. The trade balance shows a positive \$2.9 billion.

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Top Exports for 2010:

1. Radial tires
2. Boxes, cases, and crates
3. Bottles and flasks

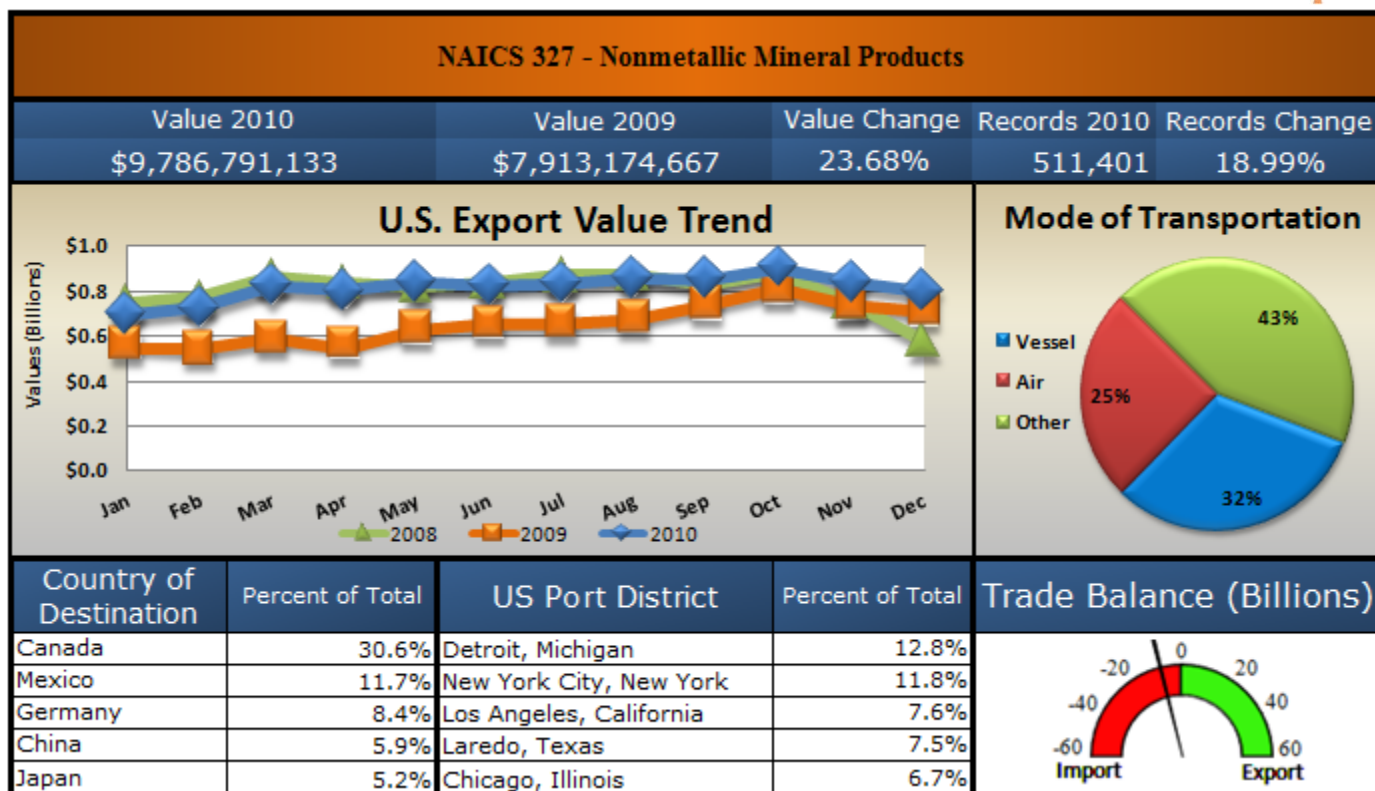
Other Products Include:

Lids, pipes, hoses, and tubes

Analysis:

Plastics and rubber exports have risen above pre-recession levels and showed strong stability throughout 2010. Canada and Mexico claim the majority of the exports and transport the goods across the border using mostly rail and truck. The trade balance for the year is negative \$8.8 billion.

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Top Exports for 2010:

1. Rear-view mirrors
2. Optical fibers
3. Ceramic wares

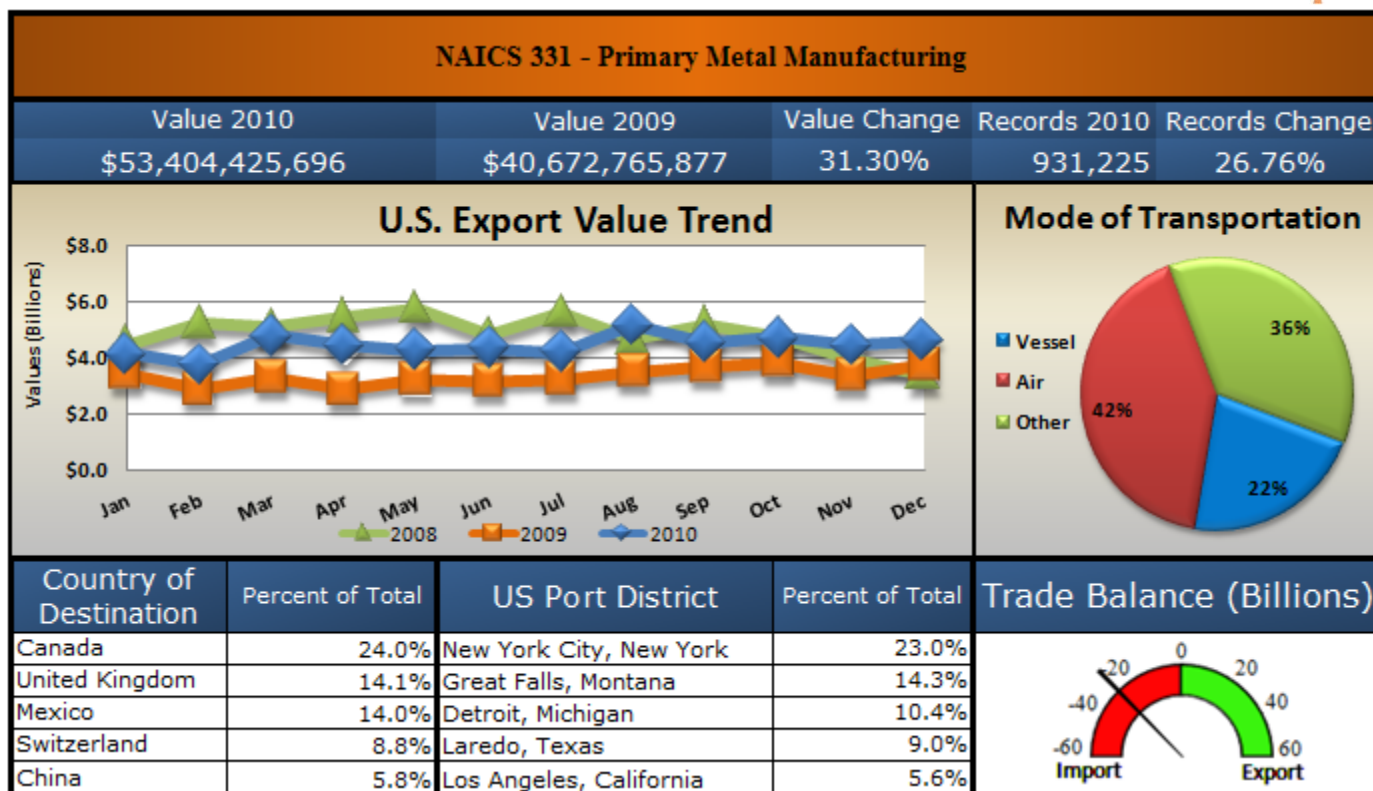
Other Products Include:

Windshields, glass containers, porcelain, and bricks

Analysis:

Nonmetallic mineral exports this year have mimicked levels seen in 2008. Canada and Mexico are top importers for the products with 30.6% and 11.7% respectively. The trade balance continues in the negative side with \$6.3 billion.

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Top Exports for 2010:

1. Gold bullion
2. Gold dore
3. Aluminum alloys

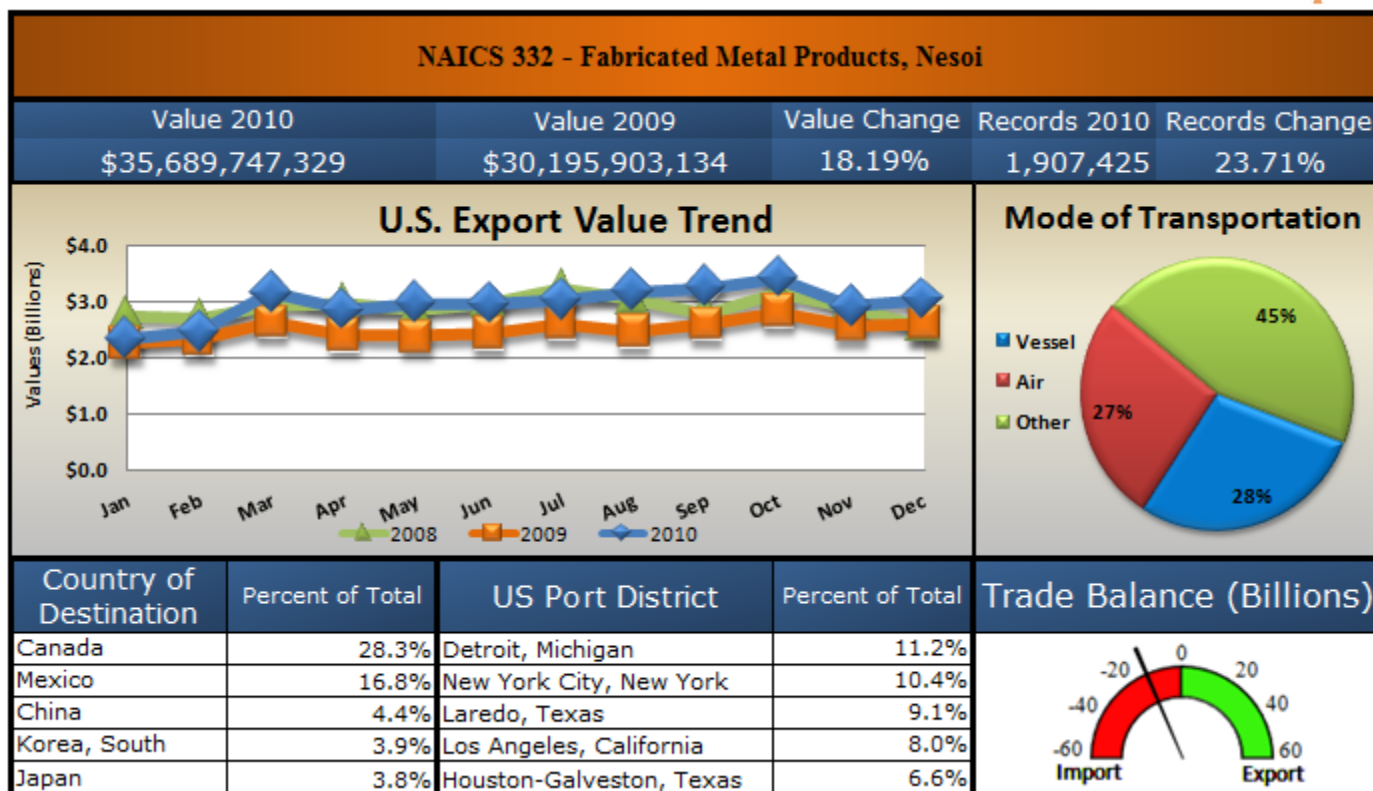
Other Products Include:

Silver powder, flat-rolled iron, refined copper, and nickel alloys

Analysis:

Metal manufacturing exports are up 31% from 2009 to 2010, but still lag behind 2008 levels. Canada, UK, and Mexico top the list of countries that import these products. The trade balance for the year posts a negative \$25.6 billion as the U.S. is not a significant source of the raw precious metals that make up the majority of the value for this category.

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Top Exports for 2010:

1. Parts of taps, cocks, and valves
2. Guided missiles
3. Heat exchange units

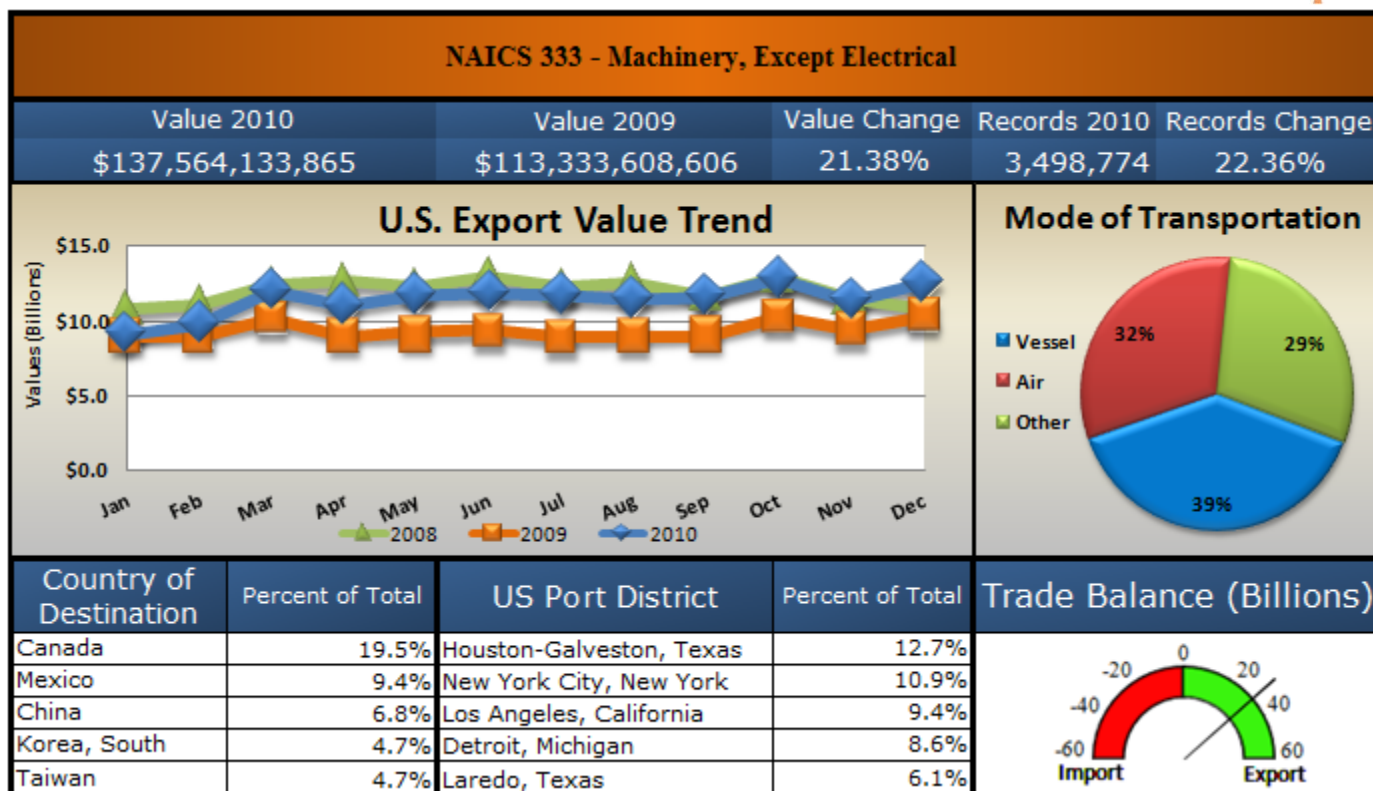
Other Products Include:

Vehicle parts, control valves, razor blades, and ball bearings

Analysis:

Fabricated metal product exports in 2010 reached levels seen before the recession. Canada is the top importer and Detroit is the top exporting port. The diversity of products in this sector contributes to the steady export stream that is likely to continue into 2011 as manufacturing output increases.

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Top Exports for 2010:

1. Machines for manufacturing semiconductor devices
2. Parts of oil and gas field machinery
3. Parts of nonaircraft gas turbines

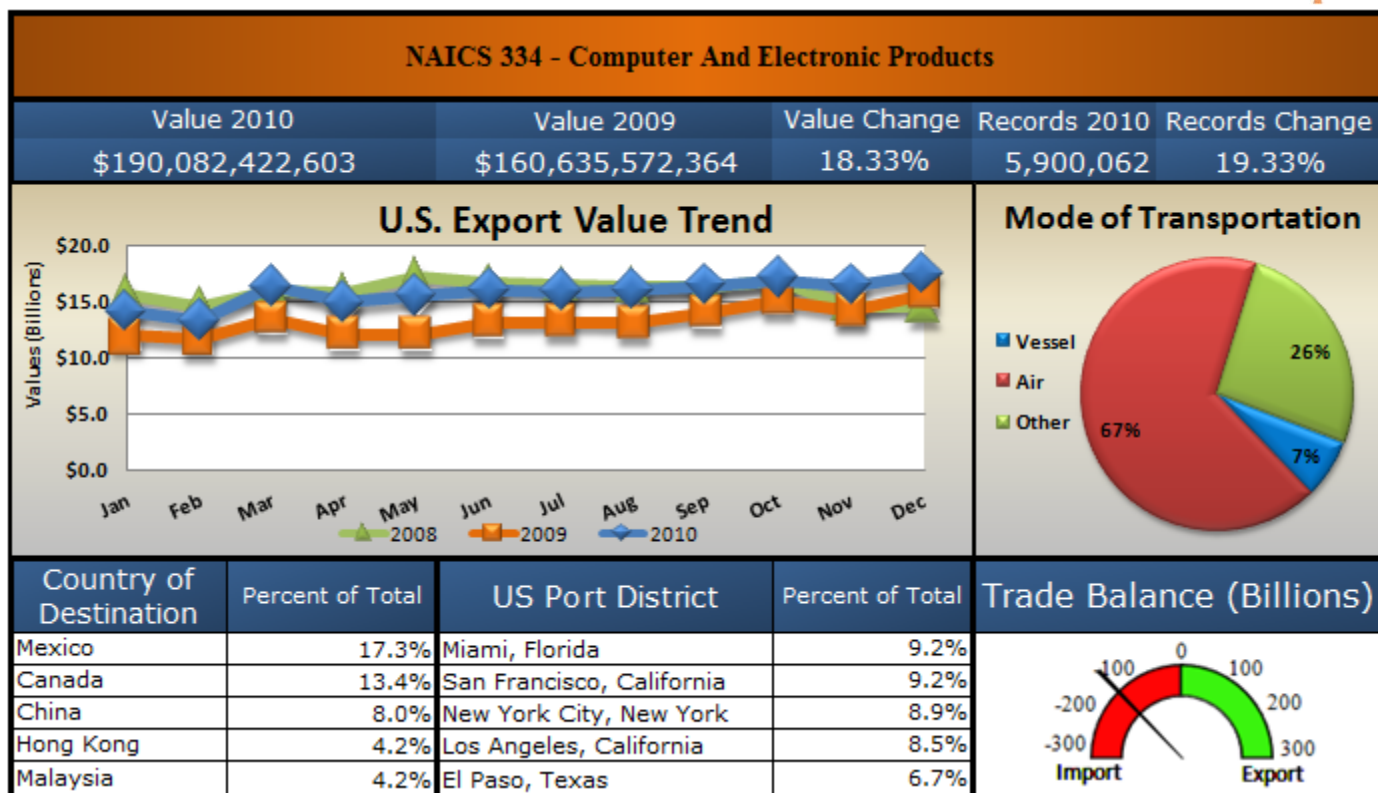
Other Products Include:

Gas turbine engines, tractors, shovels, and compressors

Analysis:

The machinery export industry has one of the highest trade balances with \$32 billion. This sector took a hit in 2009, but has since proved a successful recovery. Neighboring countries receive a large majority of these products, but Asian countries are not far behind.

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Top Exports for 2010:

1. Electronic integrated circuits
2. Parts and accessories for machines
3. Data processing machines

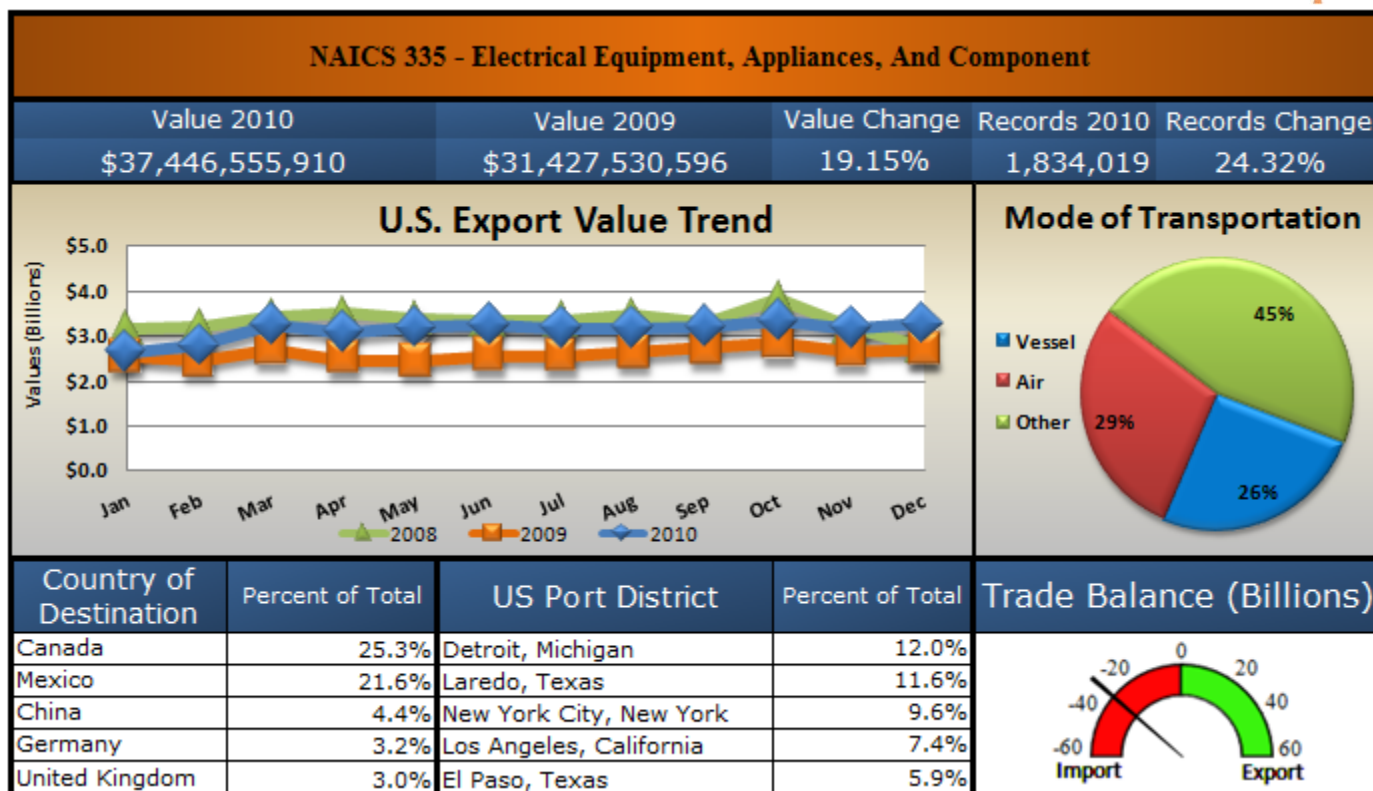
Other Products Include:

Radio telephones, transistors, Tv reception apparatus, and disk drive units

Analysis:

Computer and electronic exports have risen nearly 18% from 2009 to 2010 and have reached levels seen before the recession. Neighboring countries as well as Asian countries claim the majority of these exports. This industry posts one of the lowest trade balances, with negative \$135 billion.

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Top Exports for 2010:

1. Boards, panels, consoles, desks, and cabinets
2. Electrical conductors
3. Electrical machines and apparatus

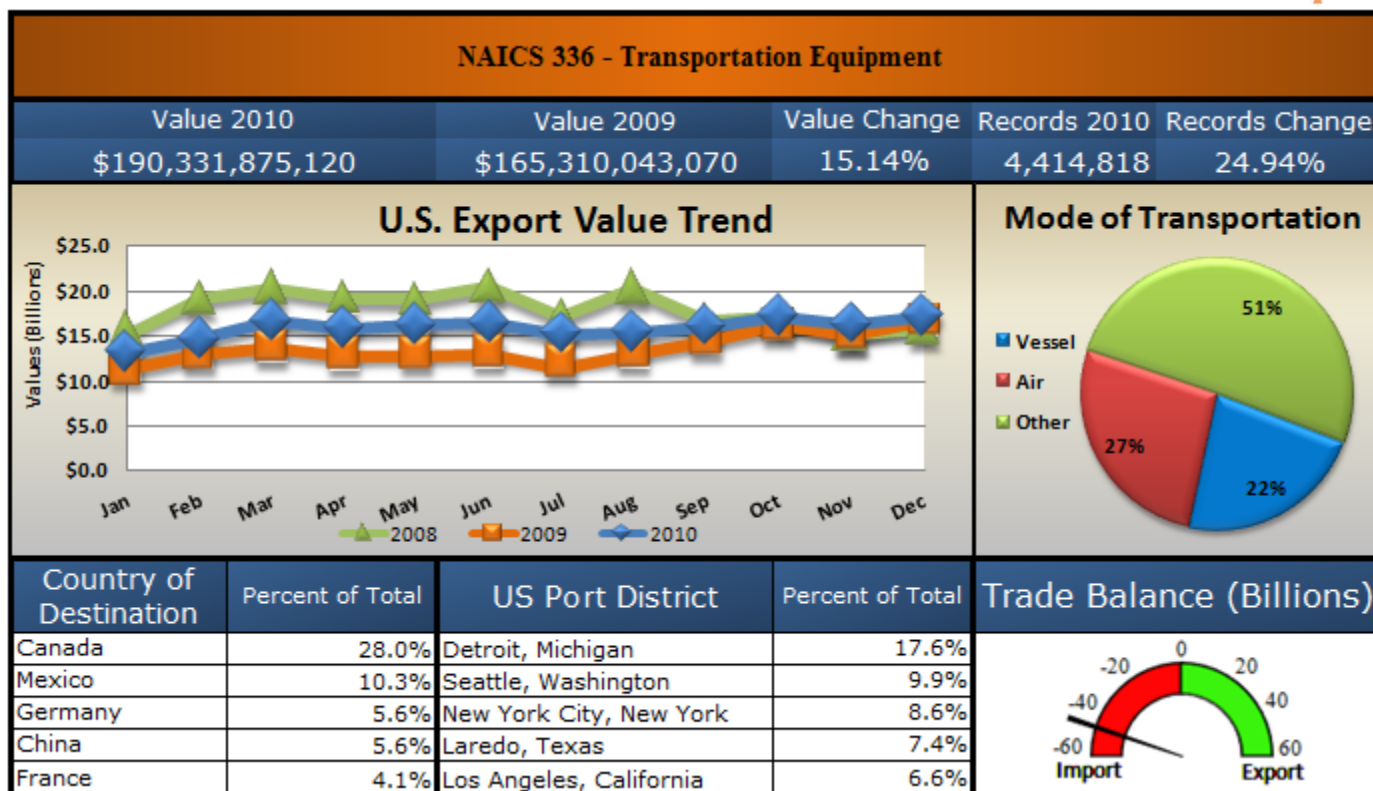
Other Products Include:

Switches, lasers, A/C generators, and batteries

Analysis:

Electrical equipment exports are up 19% over 2009, but have not yet reached levels seen before the recession. Canada and Mexico claim nearly half of these exports and most are being transported with truck or rail. The trade balance is negative \$31.7 billion.

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Top Exports for 2010:

1. Civilian aircraft
2. Parts and accessories for motor vehicles
3. Passenger motor vehicles

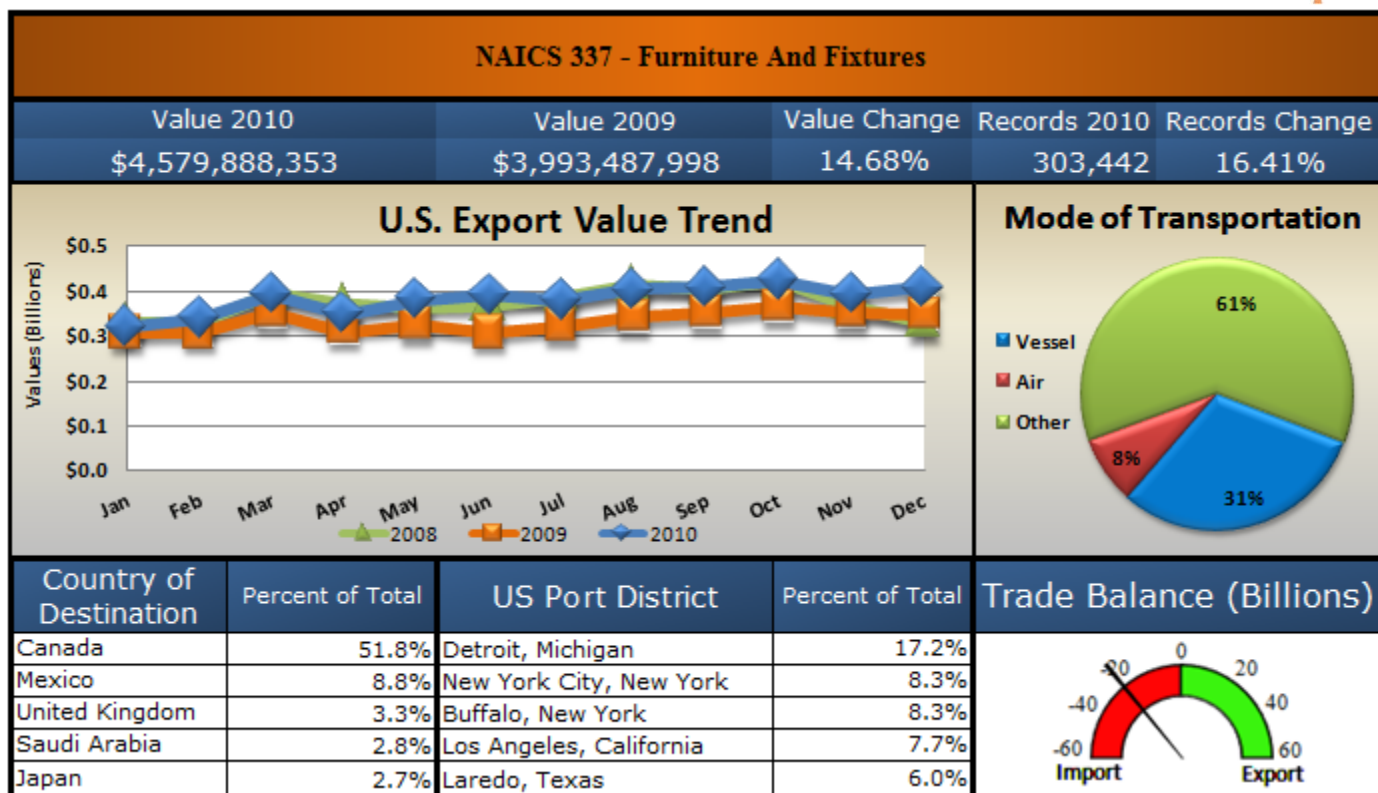
Other Products Include:

Brakes, road tractors, yachts, and helicopters

Analysis:

The high value of transportation equipment contributes to this sector having the highest value of exports for 2010 as well as 2009. This industry continues to improve over 2009 and managed to reach 2008 levels towards the end of 2010. The trade balance for the year is one of the lowest with negative \$51.1 billion.

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Top Exports for 2010:

1. Wooden furniture
2. Counters, lockers, racks, and display cases
3. Medical and dental furniture

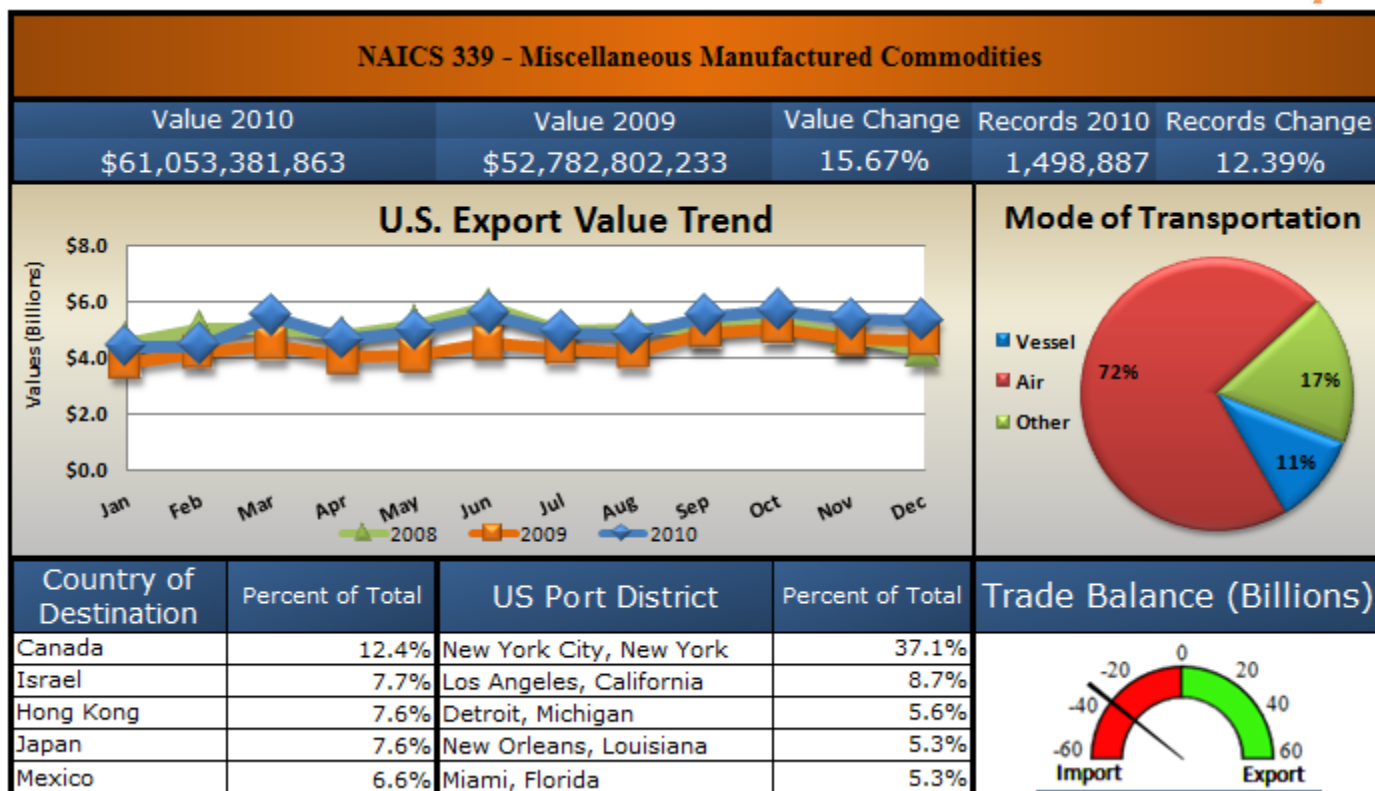
Other Products Include:

Hat racks, plastics furniture, swivel seats, and mattress supports

Analysis:

Furniture and fixture exports have risen nearly 15% over last year. Detroit is the top port of departure and Canada is the top country of destination, with 52% of exports headed to that country. The trade balance is at negative \$21.1 billion for 2010.

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Top Exports for 2010:

1. Nonindustrial diamonds
2. Medical instruments and appliances
3. Jewelry and parts thereof

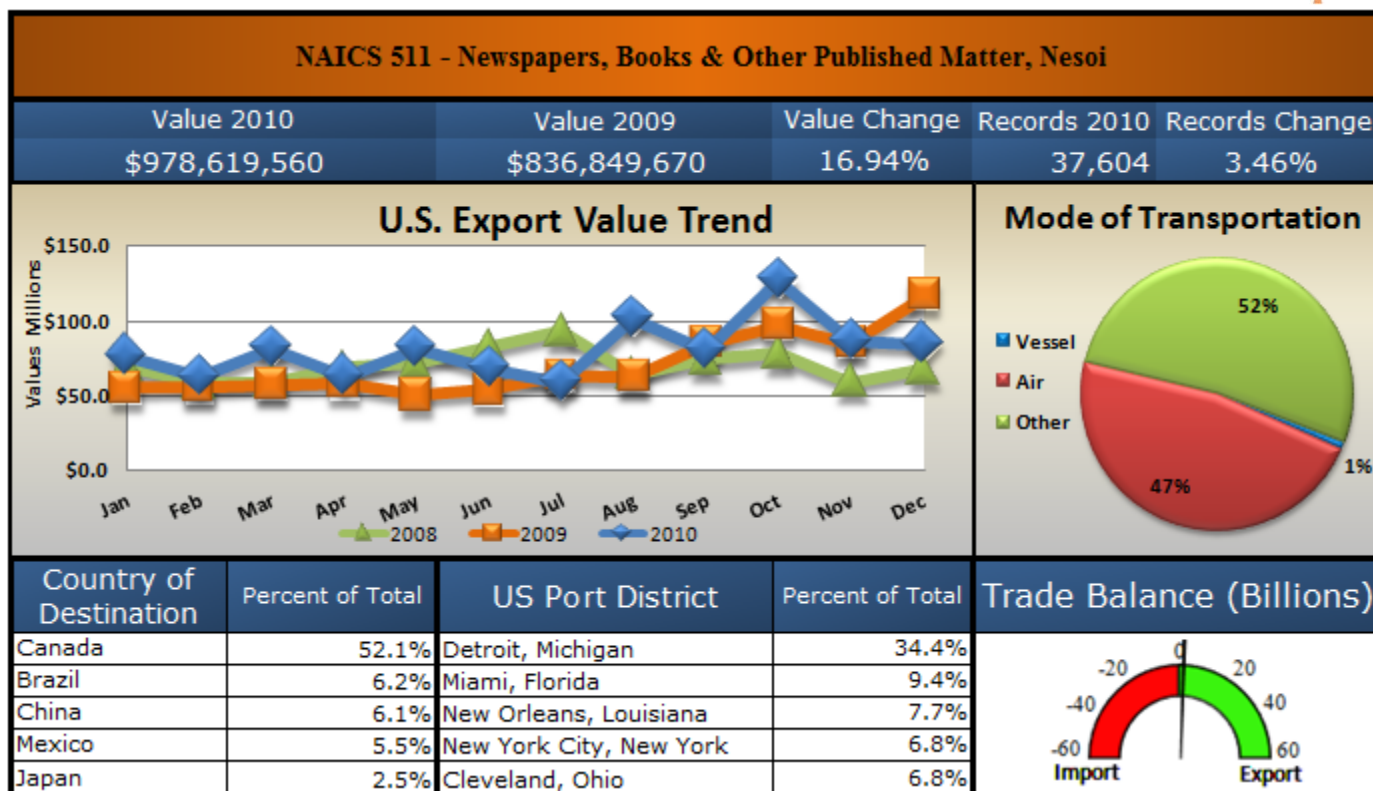
Other Products Include:

Cannulae, contact lenses, exercise equipment, and scooters

Analysis:

Miscellaneous manufactured commodities are mainly coming out of New York and are headed by air to countries in Europe and Asia. Exports remained steady throughout the recession and still managed to increase nearly 16% in 2010. The trade balance for the year is nearly negative \$36.7 billion.

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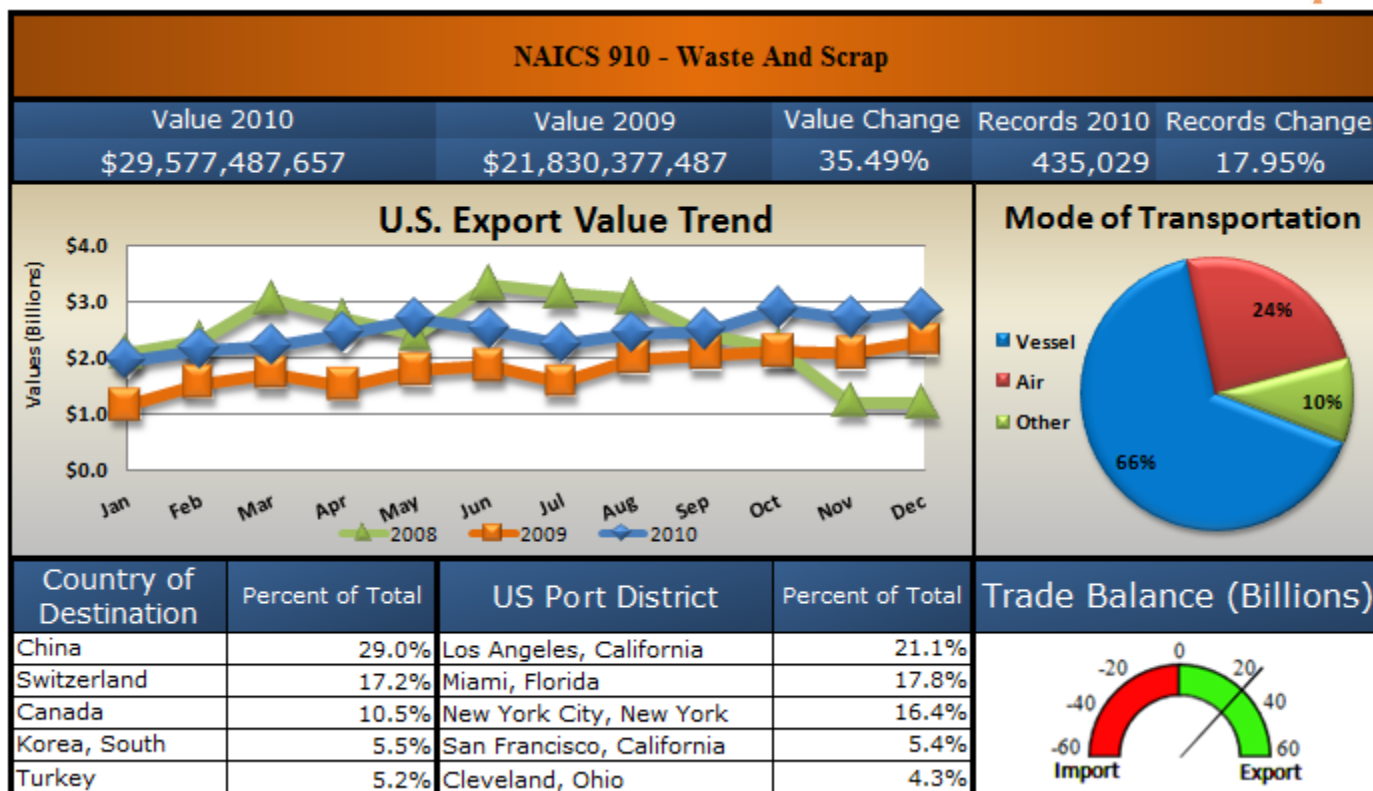
Top Exports for 2010:

1. Discs for laser reading systems
2. Packaged software

Analysis:

The majority of newspaper and book exports are heading from Detroit to Canada on rail or truck. Exports have increased 17% from 2009 to 2010 and have surpassed pre-recession levels. August and October of 2010 show significant jumps in exports.

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Top Exports for 2010:

1. Scrap of precious metal
2. Aluminum waste
3. Shredded steel scrap

Other Products Include:

Alloy steel scrap, newsprint waste, and plastic waste

Analysis:

Waste and scrap exports took a steep dive at the end of 2008, but levels continue to improve, with a 35% increase from 2009 to 2010. China receives a large portion of these exports for repurposing in their emerging economy. In addition, the growth of recycling over the last decade has supported ocean export carriers. The trade balance boasts a positive \$24.3 billion.

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