



The Year in Review: Wood Import Report





About our Import Report of the Wood Industry:

As the most innovative and advanced U.S. trade information provider to the international trade community, Zepol has created this report of the wood industry for importers, suppliers, transportation companies, and other parties interested in the industry for the United States market. The report provides a better understanding of where the U.S. wood market has been in recent months and where it is going in the future.

We list information for all of the 10-digit HTS Codes (Harmonized Tariff System Codes) for continuously shaped wood classified under HTS Code 4409. Each import code is examined to show the latest trends for these products, comparing the totals by value to the previous 12 months. We have also provided importers of the products to show a company level perspective.

All data was retrieved using Zepol's trade data tools, Trade**IQ**[™] and Trade**View**[™]. These products are subscription services for the international trade arena. Subscribers have access to additional information for each product, port, and importer at both a transactional and aggregate level.

Data is reported as it is released by government sources. In many cases, multiple sources will not show data that correlates. Most of these cases are accounted for based on how products arrive in the United States and the manner in which the U.S. government records the shipment data.

Importer and supplier listings are sourced from U.S. Customs data using Zepol's Trade $\mathbf{IQ}^{\mathsf{TM}}$. These lists consist of information that estimates which importers and suppliers are actively importing products through U.S. Ports along with their associated volumes. This data is limited to containerized shipments, but may include some bulk cargoes. Some active consignees and shippers may not be listed; please see the "Report Note" on page 4 for more information.

The majority of the data contained in the profiles for each 10-digit HTS Code has been sourced from U.S. Census trade statistics using Zepol's Trade**View** $^{\text{TM}}$. All trends and information are presented as the U.S. Census Bureau has released the data to the public. Value represents general imports assessed by U.S. Customs, or the price actually paid or payable, excluding U.S. import duties, freight, insurance, and other charges. Records show the number of times that the specified HTS Code has been listed on shipping documents.

We at Zepol hope that the information in this report will be informative and help you fully understand your market.



Countries of Origin for HTS – 4409 - Wood, Continuously Shaped (Tongued, Grooved, Molded, Etc.) Along Any Of Its Edges Or Faces

	August 2009 -	August 2008 -			
Country of Origin	July 2010 Value	July 2009 Value	Change	Records	% Change Records
Brazil	\$238,155,180	\$204,183,322	16.64%	8,736	10.15%
Chile	\$142,627,876	\$147,700,381	-3.43%	5,269	-2.68%
China	\$106,476,741	\$119,457,017	-10.87%	5,058	-0.65%
Canada	\$93,248,302	\$102,361,643	-8.90%	7,025	-14.80%
Mexico	\$45,478,798	\$40,412,812	12.54%	2,082	-3.34%
New Zealand	\$26,737,254	\$22,406,598	19.33%	523	30.42%
Malaysia	\$26,100,147	\$26,472,420	-1.41%	746	2.75%
Argentina	\$20,856,523	\$16,937,802	23.14%	1,139	27.83%
Indonesia	\$11,408,507	\$11,676,800	-2.30%	338	0.90%
Vietnam	\$9,100,590	\$4,700,911	93.59%	205	83.04%
Italy	\$7,768,792	\$8,723,028	-10.94%	332	14.48%
Peru	\$6,585,073	\$5,665,737	16.23%	237	16.18%
Ecuador	\$3,510,782	\$1,159,435	202.80%	201	183.10%
Paraguay	\$3,092,575	\$4,205,983	-26.47%	101	-21.09%
Netherlands	\$2,939,978	\$6,279,616	-53.18%	175	-53.08%
Taiwan	\$2,406,211	\$4,829,938	-50.18%	65	-56.95%
Bolivia	\$2,258,186	\$3,385,672	-33.30%	114	-14.29%
Spain	\$1,357,541	\$1,918,214	-29.23%	75	2.74%
Colombia	\$1,219,682	\$873,108	39.69%	33	26.92%
Honduras	\$1,056,490	\$1,795,822	-41.17%	67	-44.63%
Germany	\$770,938	\$1,900,383	-59.43%	46	-57.80%
Nicaragua	\$734,119	\$844,038	-13.02%	29	45.00%
Finland	\$706,786	\$162,174	335.82%	31	244.44%
France	\$689,077	\$2,588,610	-73.38%	22	-42.11%
Belgium	\$677,488	\$1,351,289	-49.86%	30	0.00%
Other	\$5,405,080	\$11,601,018	-53.41%	282	-52.92%



Top 25 U.S. Import Ports for HTS – 4409 - Wood, Continuously Shaped (Tongued, Grooved, Molded, Etc.) Along Any Of Its Edges Or Faces

Import Port Name	August 2009 - July 2010 Value	August 2008 - July 2009 Value	Change
Baltimore, Maryland	\$81,503,089	\$84,881,386	-3.98%
New York City, New York	\$80,574,726	\$81,556,886	-1.20%
Houston-Galveston, Texas	\$64,946,248	\$58,073,388	11.83%
Charleston, South Carolina	\$58,643,138	\$53,708,790	9.19%
Norfolk, Virginia	\$58,118,074	\$47,259,545	22.98%
Los Angeles, California	\$56,827,111	\$50,351,306	12.86%
El Paso, Texas	\$43,680,693	\$36,249,720	20.50%
Seattle, Washington	\$41,969,918	\$45,354,825	-7.46%
Savannah, Georgia	\$40,592,775	\$43,846,286	-7.42%
Tampa, Florida	\$29,354,890	\$21,781,303	34.77%
Philadelphia, Pennsylvania	\$28,299,340	\$17,235,905	64.19%
Pembina, North Dakota	\$26,543,219	\$26,161,391	1.46%
San Francisco, California	\$19,722,187	\$24,899,983	-20.79%
Dallas-Fort Worth, Texas	\$16,913,969	\$21,559,426	-21.55%
Miami, Florida	\$14,551,062	\$19,434,433	-25.13%
Chicago, Illinois	\$14,053,933	\$17,849,715	-21.27%
Detroit, Michigan	\$14,053,878	\$15,644,944	-10.17%
New Orleans, Louisiana	\$12,957,857	\$14,049,000	-7.77%
Ogdensburg, New York	\$9,793,944	\$12,911,566	-24.15%
Mobile, Alabama	\$7,731,919	\$12,869,268	-39.92%
Buffalo, New York	\$6,451,450	\$7,084,796	-8.94%
St. Albans, Vermont	\$5,177,681	\$7,107,347	-27.15%
Columbia-Snake, Oregon	\$4,290,820	\$4,363,537	-1.67%
Cleveland, Ohio	\$3,663,660	\$3,139,828	16.68%
Great Falls, Montana	\$3,409,297	\$4,154,556	-17.94%
Other	\$17,543,838	\$22,064,641	-20.49%



Report Note:

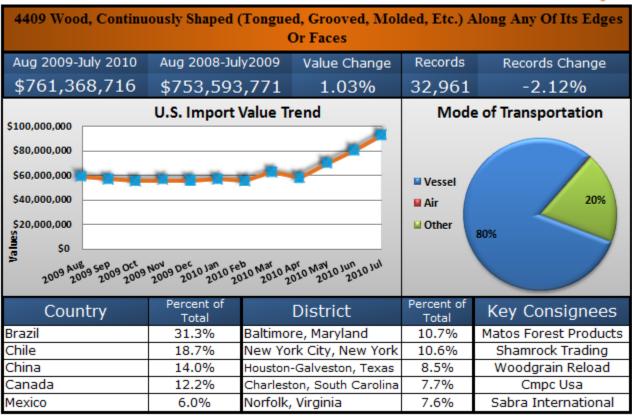
This report is based on data collected from the U.S. Census Bureau on a monthly basis and it is subject to data anomalies present in the data set.

Because of this collection method, some data will show imports for consignees and shippers into the United States which were actually transshipments. For example, a Canadian company's imports to Canada could be reported as U.S. imports because of how U.S. Customs collects the data from shipping lines.

U.S. Customs allows importers to conceal the identity of their shipments. Thus, not all major importers and suppliers can be identified for specific HTS Codes. This data represents the information as it is recorded by U.S. Customs. It may overstate totals from transshipments and may include other data anomalies.

Products displayed on U.S. Customs Bill of Lading documents are named by the parties involved in the importation of goods into the United States. Since searches for this report are based on the generic name assigned to products within the U.S. Harmonized Tariff Schedule (HTS), products documented with trade names or other name variations may be missing from the report.







Imports for HTS - 4409 - Wood, Continuously Shaped (Tongued, Grooved, Molded, Etc.) Along Any Of Its Edges Or Faces

Import Product Categories

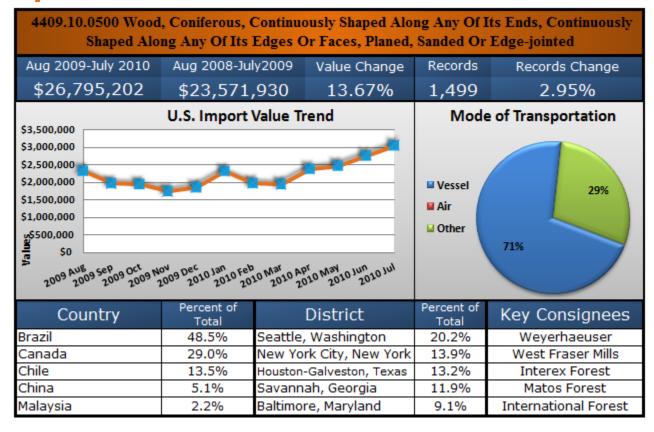
HTS Code	August 2009 - July 2010	August 2008 - July 2009	Value Change	Records	Records Change
4409.10.0500 Wood, Coniferous, Continuously					
Shaped Along Any Of Its Ends, Continuously					
Shaped Along Any Of Its Edges Or Faces,					
Planed, Sanded Or Edge-jointed	\$26,795,202	\$23,571,930	13.67%	1,499	2.95%
4409.10.1020 Western Red Cedar Resawn Bevel					
Wood Siding Continuously Shaped Along Any Of					
<u>Its Edges Or Faces</u>	\$24,219,555	\$22,379,226	8.22%	849	9.55%
4409.10.1040 Resawn Bevel Wood Siding					
Continuously Shaped Along Any Of Its Edges Or					
<u>Faces, Coniferous Nesoi</u>	\$681,362	\$1,510,589	-54.89%	41	-50.00%
4409.10.1060 Western Red Cedar Wood Siding					
Continuously Shaped Along Any Of Its Edges Or					
<u>Faces, Nesoi</u>	\$10,573,374	\$11,258,808	-6.09%	554	1.28%
4409.10.1080 Wood Siding Nesoi Continuously					
Shaped Along Any Of Its Edges Or Faces,					
Coniferous Except Western Red Cedar	\$1,658,771	\$2,423,270	-31.55%	119	-19.59%
4409.10.2000 Wood Flooring (including Strips					
And Friezes For Parquet Flooring, Not					
Assembled), Coniferous	\$3,100,624	\$6,484,621	-52.18%	148	-27.80%
4409.10.4010 Pine (pinus Spp.) Standard Wood					
Molding, End-jointed	\$261,823,355	\$237,875,146	10.07%	9,846	5.06%
4409.10.4090 Pine (pinus Spp.) Standard Wood					
Molding, Other Than End-jointed	\$107,264,155	\$94,613,449	13.37%	4,567	19.03%
4409.10.4500 Standard Wood Moldings, Nesoi,					
Coniferous	\$31,315,533	\$25,671,445	21.99%	1,645	11.07%
4409.10.5000 Wood Moldings, Nesoi,					
Coniferous	\$9,788,730	\$11,819,328	-17.18%	423	-27.69%
4409.10.6000 Wooden Dowel Rods, Plain,					
Coniferous	\$2,060,779	\$1,947,067	5.84%	92	-20.00%
4409.10.6500 Wood Dowel Rods, Sanded,					
Grooved, Or Otherwise Advanced In Condition,					
Coniferous	\$209,326	\$498,072	-57.97%	28	-12.50%
4409.10.9020 Western Red Cedar Wood					
Continuously Shaped Along Any Of Its Edges Or					
Faces, Whether Or Not Planed, Sanded Or					
<u>Finger-jointed, Nesoi</u>	\$3,201,437	\$3,878,907	-17.47%	315	-23.54%
4409.10.9040 Wood Continuously Shaped					
Along Any Of Its Edges Or Faces, Whether Or					
Not Planed, Sanded Or Finger-jointed, Nesoi,					
Coniferous Except Western Red Cedar	\$24,844,951	\$25,340,940	-1.96%	1,992	0.25%
4409.21.0500 Wood, Nonconif, Continuously					
Shaped Along Its Ends, whether Or Not Cont	\$1,533,839	\$1,922,974	-20.24%	64	-25.58%

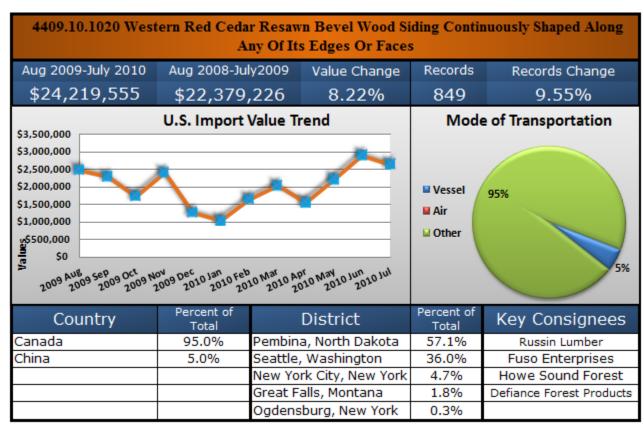


Along Its Edges Or Faces, whether Or Not					
Planed, sanded, Edge-jointed, Of Bamboo					
4409.21.9000 Wood Continuously Shaped					
Along Any Of Its Edges Or Faces, Whether Or					
Not Planed, Sanded Or Finger-jointed, Nesoi,					
Nonconiferous, Of Bamboo	\$526,389	\$873,866	-39.76%	29	-36.96%
4409.29.0515 Wood Flooring, End-matched,					
Jatoba (hymenaea Spp.), Also Known As					
Brazilian Cherry	\$27,890,941	\$32,845,770	-15.09%	881	-15.69%
4409.29.0525 Wood Flooring, End-matched, Ipe					
(tabebuia Spp.), Also Known As Taheebo,					
Lapacho, Brazilian Walnut, And Patagonian					
<u>Walnut</u>	\$5,313,100	\$7,352,801	-27.74%	180	-25.93%
4409.29.0535 Wood Flooring, End-matched,					
Santos Mahogany (myroxylon Balsamum), Also					
Known As Cabreuva	\$4,547,050	\$6,019,857	-24.47%	138	-13.75%
4409.29.0545 Wood Flooring, End-matched,					
Cumaru (dipteryx Spp.), Also Known As Brazilian					
<u>Teak</u>	\$7,842,123	\$7,547,200	3.91%	274	-2.84%
4409.29.0555 Wood Flooring, End-matched,					
Nonconiferous, Excluding Bamboo, Nesoi	\$34,658,419	\$35,321,608	-1.88%	1,429	12.17%
4409.29.0565 Wood Continuously Shaped					
Along Any Of Its Ends, Nonconiferous, Nesoi	\$18,708,607	\$23,283,346	-19.65%	766	-18.07%
4409.29.1000 Wood Siding Continuously					
Shaped Along Any Of Its Edges Or Faces,					
<u>Nonconiferous</u>	\$1,120,811	\$1,104,833	1.45%	53	-1.85%
4409.29.2530 Maple (acer Spp.) Wood Flooring					
(includes Strips And Friezes For Parquet					
Flooring, Not Assembled)	\$1,050,440	\$10,966,926	-90.42%	54	-83.38%
4409.29.2550 Birch (betula Spp.) And Beech					
(fagus Spp.) Wood Flooring (includes Strips And					
<u>Friezes For Parquet Flooring, Not Assembled)</u>	\$944,515	\$767,726	23.03%	49	22.50%
4409.29.2560 Wood Flooring Nesoi (including					
Strips And Friezes For Parquet Flooring Not					
Assembled), Nonconiferous	\$9,780,347	\$19,420,990	-49.64%	399	-45.27%
4409.29.4000 Standard Wood Moldings,					
<u>Nonconiferous</u>	\$44,556,783	\$48,078,527	-7.32%	2,978	-5.79%
4409.29.5000 Wood Moldings, Nesoi,					
<u>Nonconiferous</u>	\$36,112,717	\$41,732,103	-13.47%	1,525	-36.17%
4409.29.6000 Wooden Dowel Rods, Plain,					
<u>Nonconiferous</u>	\$6,260,876	\$6,300,119	-0.62%	395	-1.50%
4409.29.6500 Wooden Dowel Rods, Sanded,					
Grooved Or Otherwise Advanced In Condition,					
<u>Nonconiferous</u>	\$511,527	\$1,837,925	-72.17%	56	-33.33%
4409.29.9000 Wood Continuously Shaped					
Along Any Of Its Edges Or Faces, Whether Or					
Not Planed, Sanded Or Finger-jointed, Nesoi,					
<u>Nonconiferous</u>	\$52,473,078	\$38,944,402	34.74%	1,573	13.41%

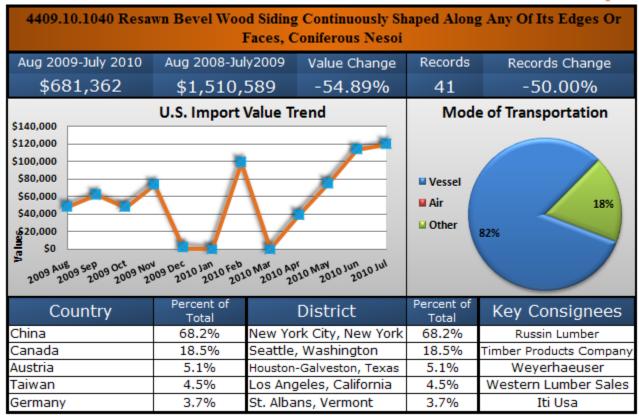


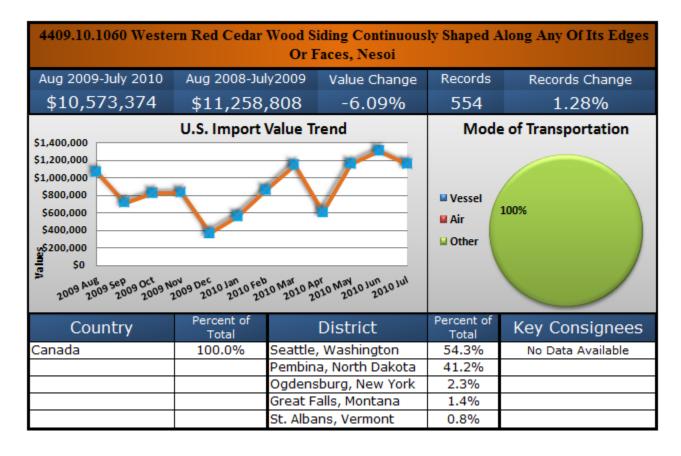
Import HTS Codes:



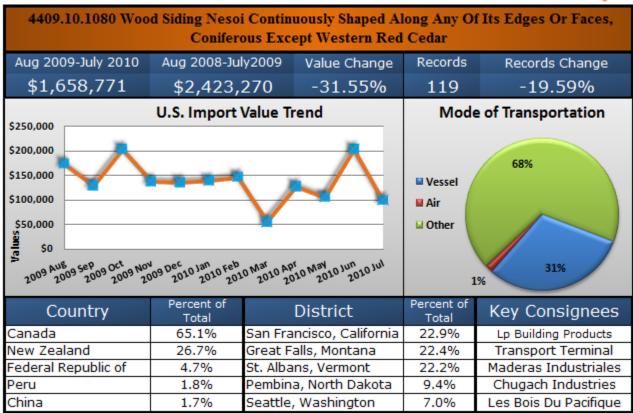


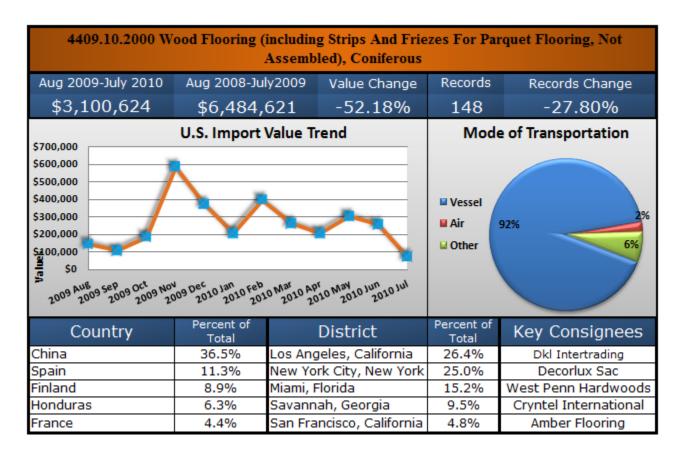




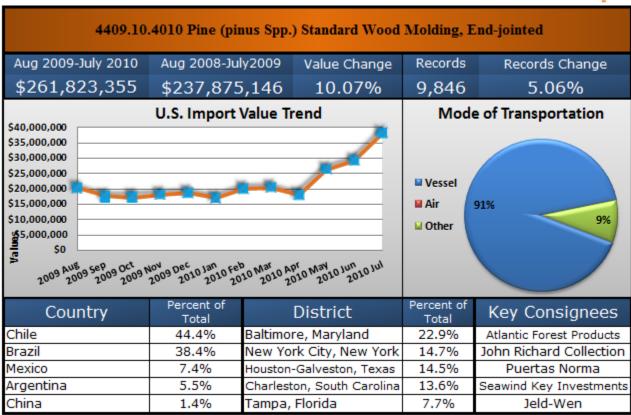


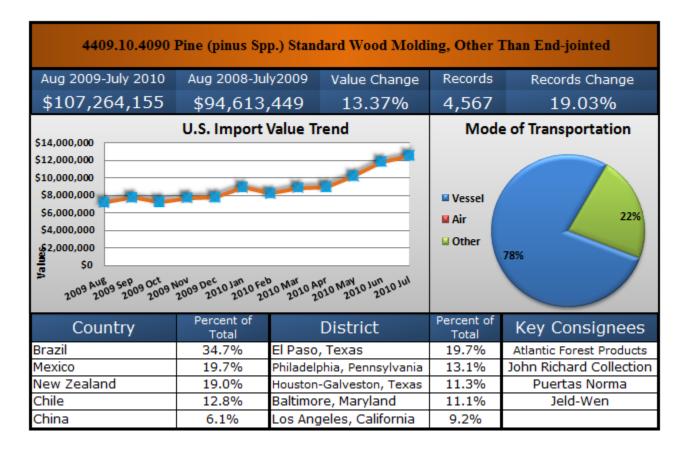




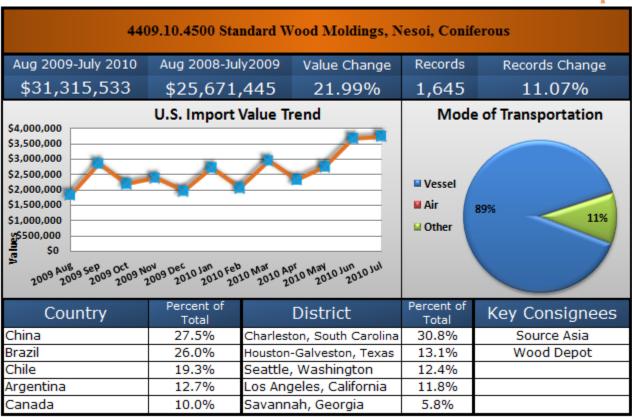


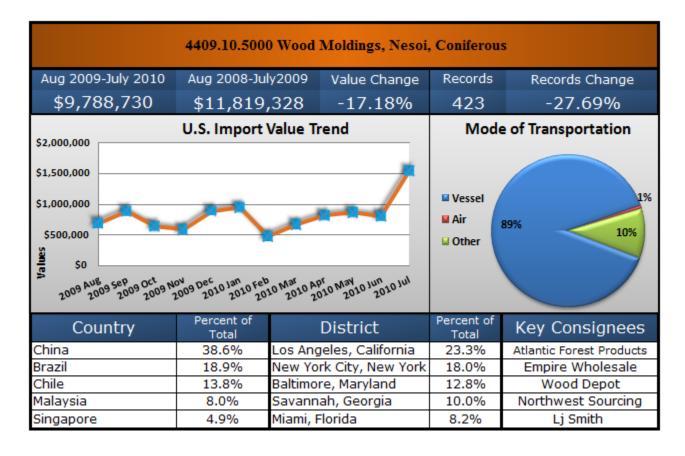




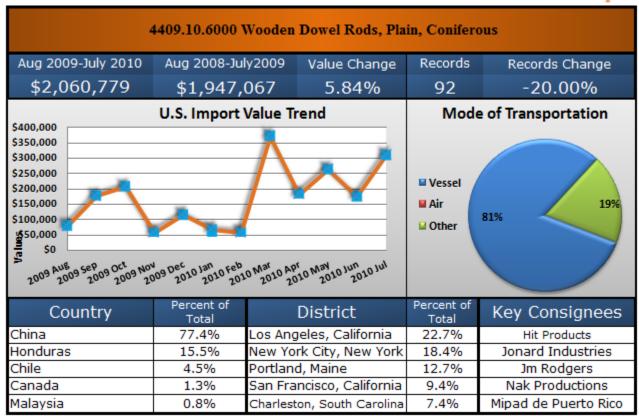


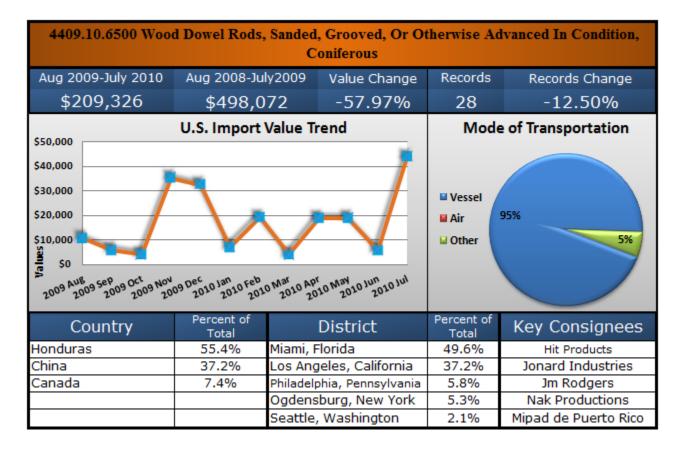




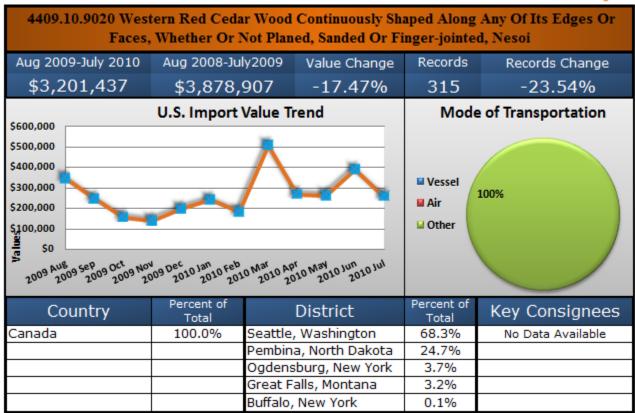


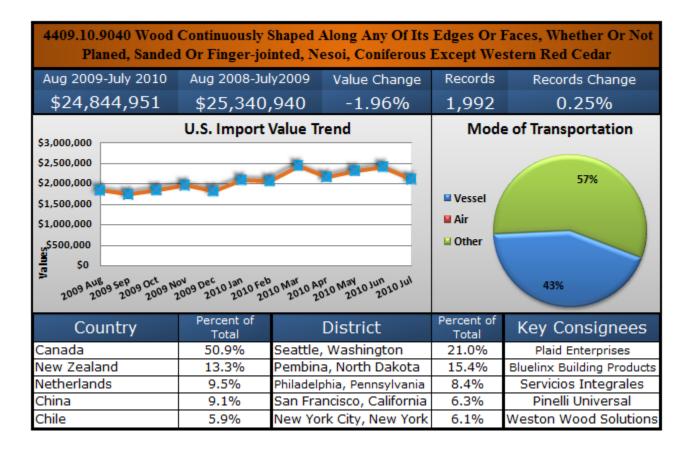




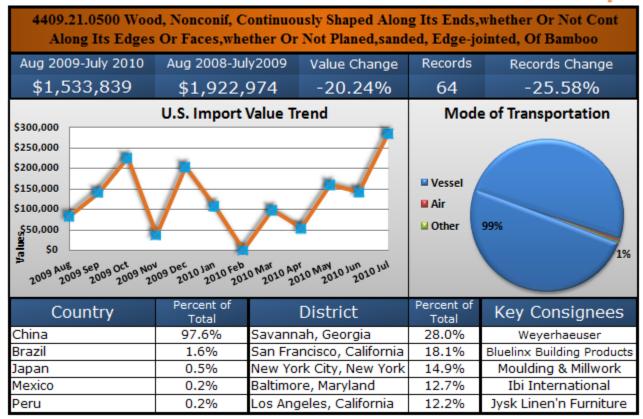


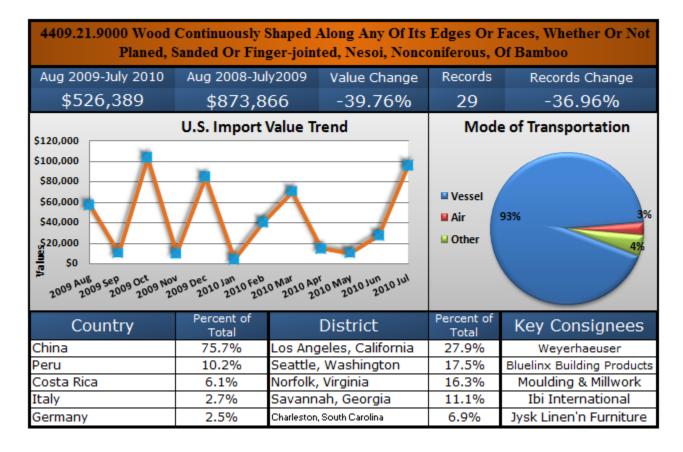




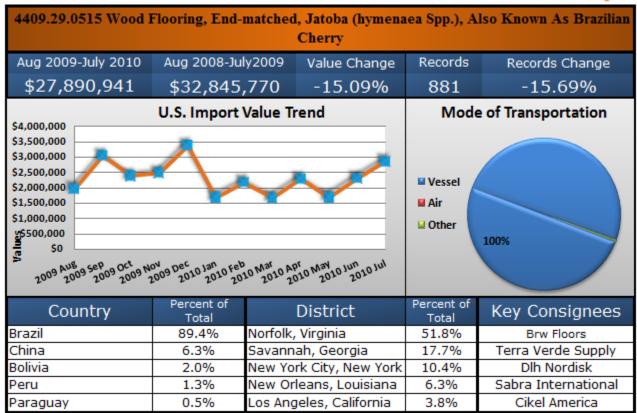


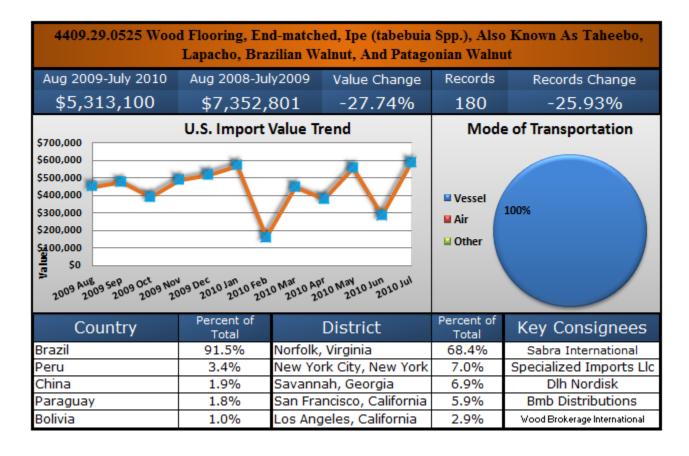




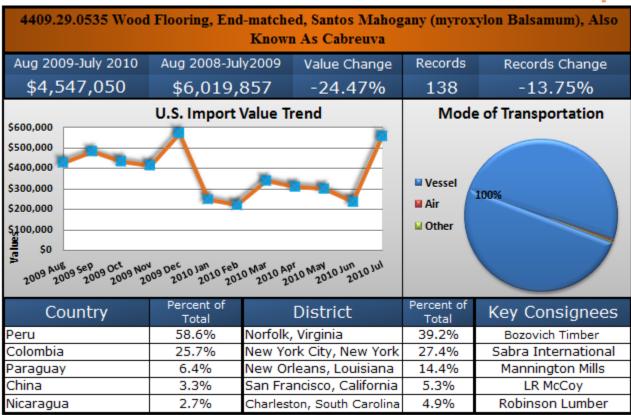


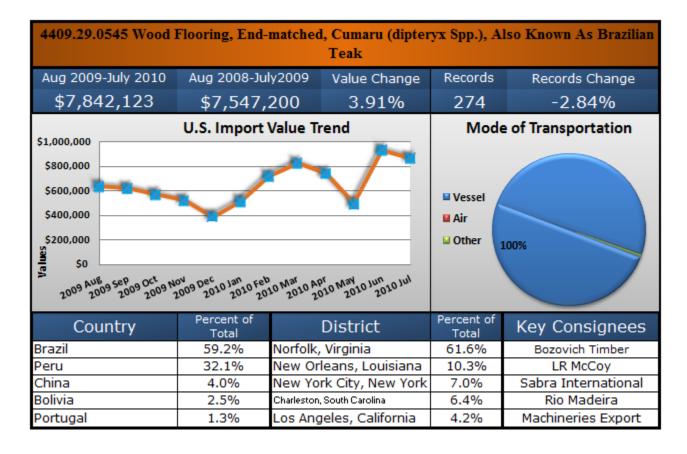




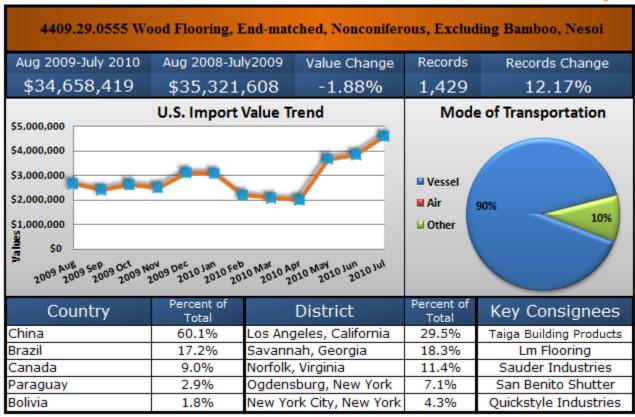


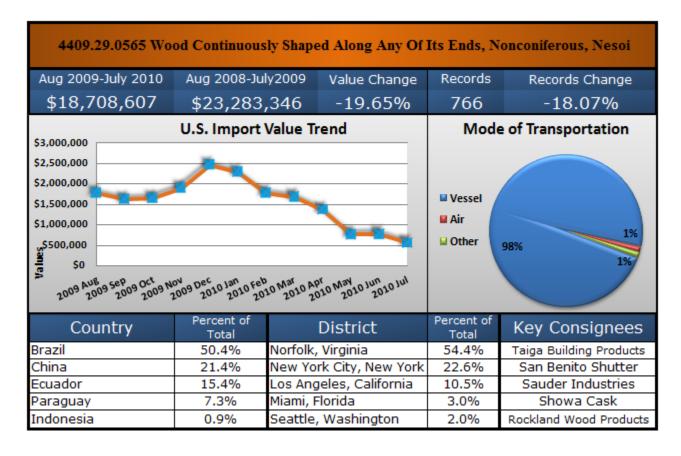




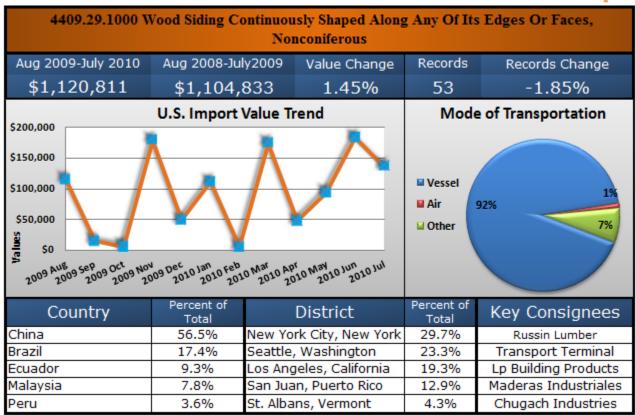


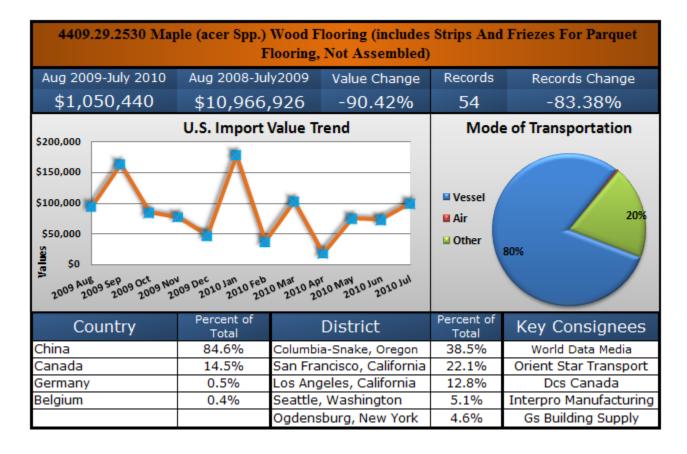




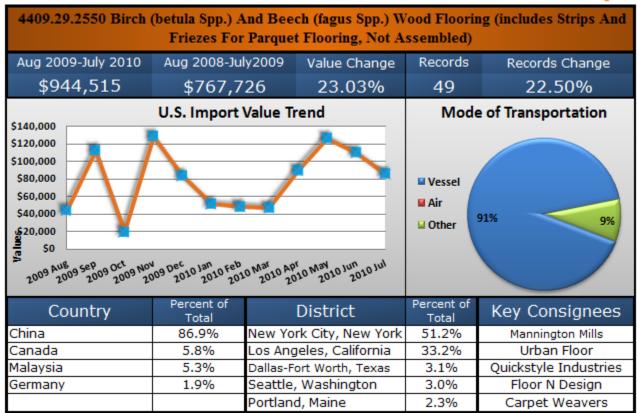


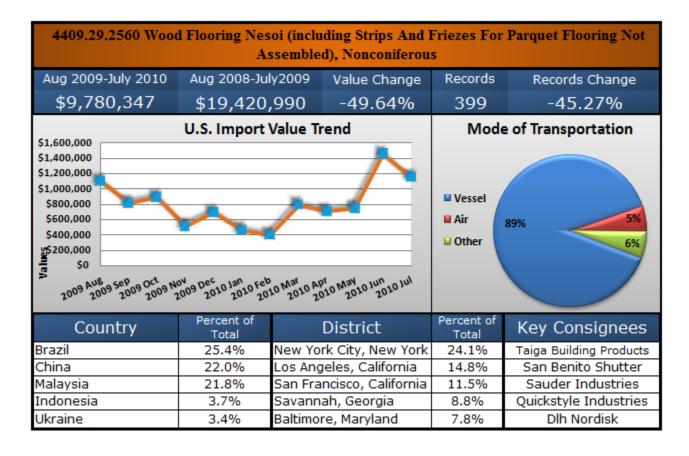




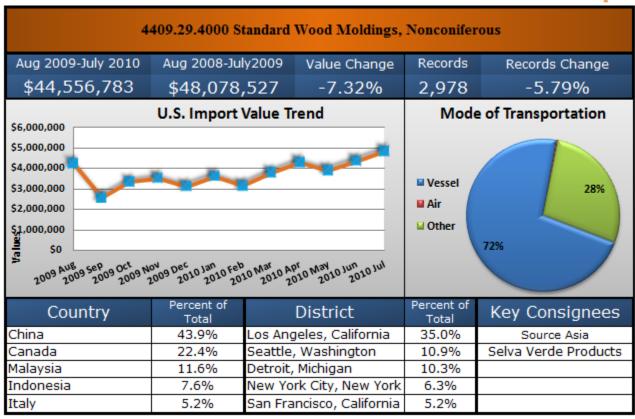


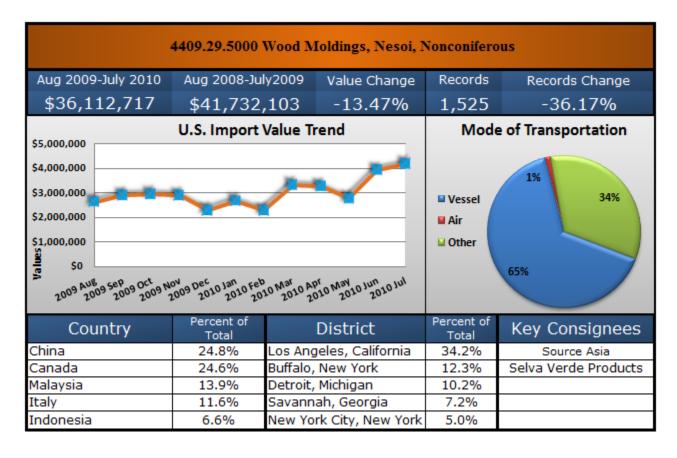




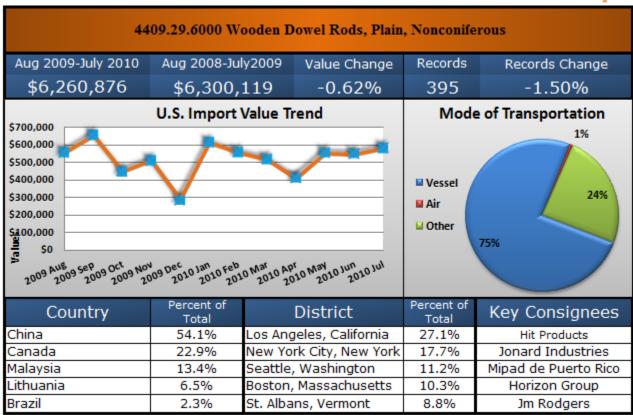


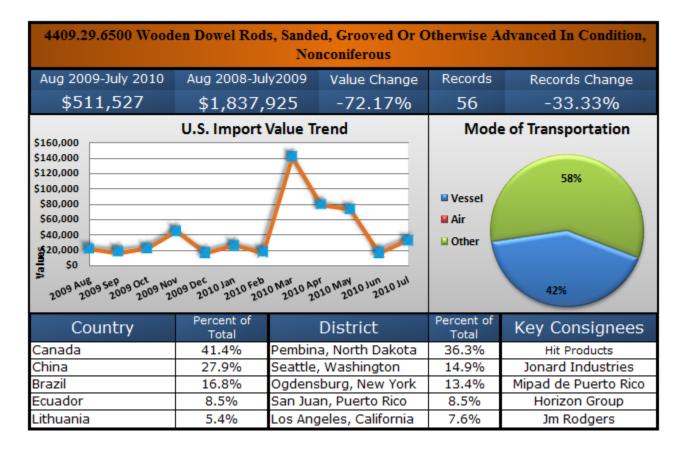




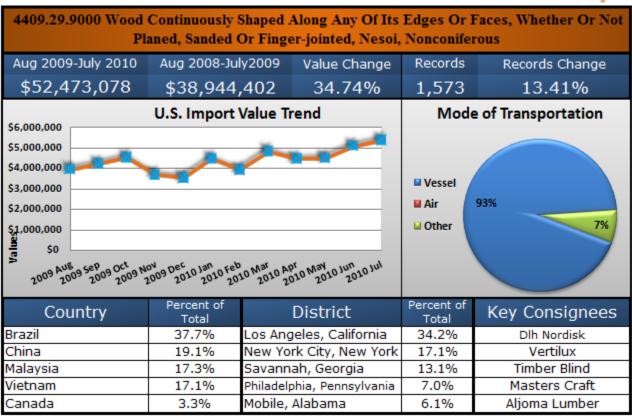














About Zepol

At Zepol, we provide innovative, online trade databases that generate real competitive advantages for businesses. With our products, Trade**IQ**™ and Trade**View**™, subscribers have access to vital trade data, developed entirely from U.S. government sources that offer insights into:

- Competitive activity
- Potential sales leads
- Supplier sourcing
- Market trends and analysis
- Legal and brand protection

Subscribers use our databases to create smarter business strategies, new sales leads, and tactical market advantages.

<u>TradeIQ</u>™ - Subscribers can access millions of U.S. import shipments from over 200 countries, delivered via a user-friendly online database that makes finding the information you want easy. Analyze import shipments into the United States by searching Bill of Lading data and find the most up-to-date containerized shipment data easily.

<u>TradeView</u>™ - Using trade data released by the U.S. Census Bureau's Foreign Trade Division, subscribers use the most effective tool for analyzing U.S. imports and exports. Examine total imports and exports for products, ports, customs districts, and transportation types by U.S. dollar value, searching all trade activity.

Zepol is a privately held corporation based in Minneapolis, Minnesota. Co-founders Paul Rasmussen and Jeff Wilson launched Zepol in 2002, using their extensive data warehousing, product development, and marketing backgrounds to bring a new solution to the international trade data industry.



For Subscription Information:

Please visit <u>www.zepol.com</u> and request a demonstration or free trial to one of our tools.

Zepol Global Headquarters

7455 France Avenue South, #409 Edina, MN 55435-4702 United States

Phone: 612.435.2191 Fax: 612.435.2196 Sales: info@zepol.com

Support: support@zepol.com
Careers: careers@zepol.com

Zepol New York

1324 Lexington Avenue, #307 New York, NY 10128-1145 United States

Phone: 917.671.6275

Media members, please contact:

Carly Volzer Zepol Corporation carly.volzer@zepol.com 612.435.2176