



# *Zepol's 2012 Port Report:*

*An analysis of the top  
20 U.S. Ports.*





# About this Report

*Zepol is an online information provider that gives international trade professionals the massive data they need, wrapped in a neat little package. Our all-in-one platform grants access to four databases that give you answers FAST to drive new growth and maximize profitability.*

*This report gives details on the top 20 U.S. port authorities based on TEU (Twenty-foot-Equivalent-Units) volume.*

*The report was designed specifically for port authorities, steamship lines, 3PLs, importers, and suppliers of the United States market. It provides insights into where the U.S. transportation market has been in 2012 and where it will head in the future.*

*Each of the top 20 ports has a detailed profile which lists the leading exporting countries, master carriers, and key importers. The profile also includes a TEU trend of 2011 and 2012 and insights on top-valued products that are imported through each port.*

## The Data

*All of the data in the Port Report is derived from Zepol's trade data tools **TradeIQ** Import and **TradeView**. These products are subscription-based services for the international trade arena. Subscribers have access to even more detailed information for each port, carrier, product, and importer on both the transactional and aggregate levels.*

*Data is reported as it is released by government sources. In many cases, multiple sources will not show data that correlates. Most of these cases are accounted for based on how products arrive in the United States and the manner in which the U.S. government records the shipment data.*

*TEUs (Twenty-foot Equivalent Units) are derived from U.S. Customs trade data. TEUs include all containerized shipments released via U.S. Customs' Automated Commercial Environment (ACE), excluding empty containers and shipments with freight remaining on board (FROB). Values of trade are the total imports for 2012 from U.S. Census trade statistics. The countries of origin listed are where the shipments originated in the data before reaching the United States.*

*Key or 'Top' importers are taken from the top companies that import the largest amount of TEUs through each specific port. Master carriers are the top ocean carriers for the products to the specific port. The number of Bills of Lading is equivalent to shipment count.*

*Zepol hopes that the information in this report will be informative and help your organization plan for the future by fully understanding your market.*



# Report Note

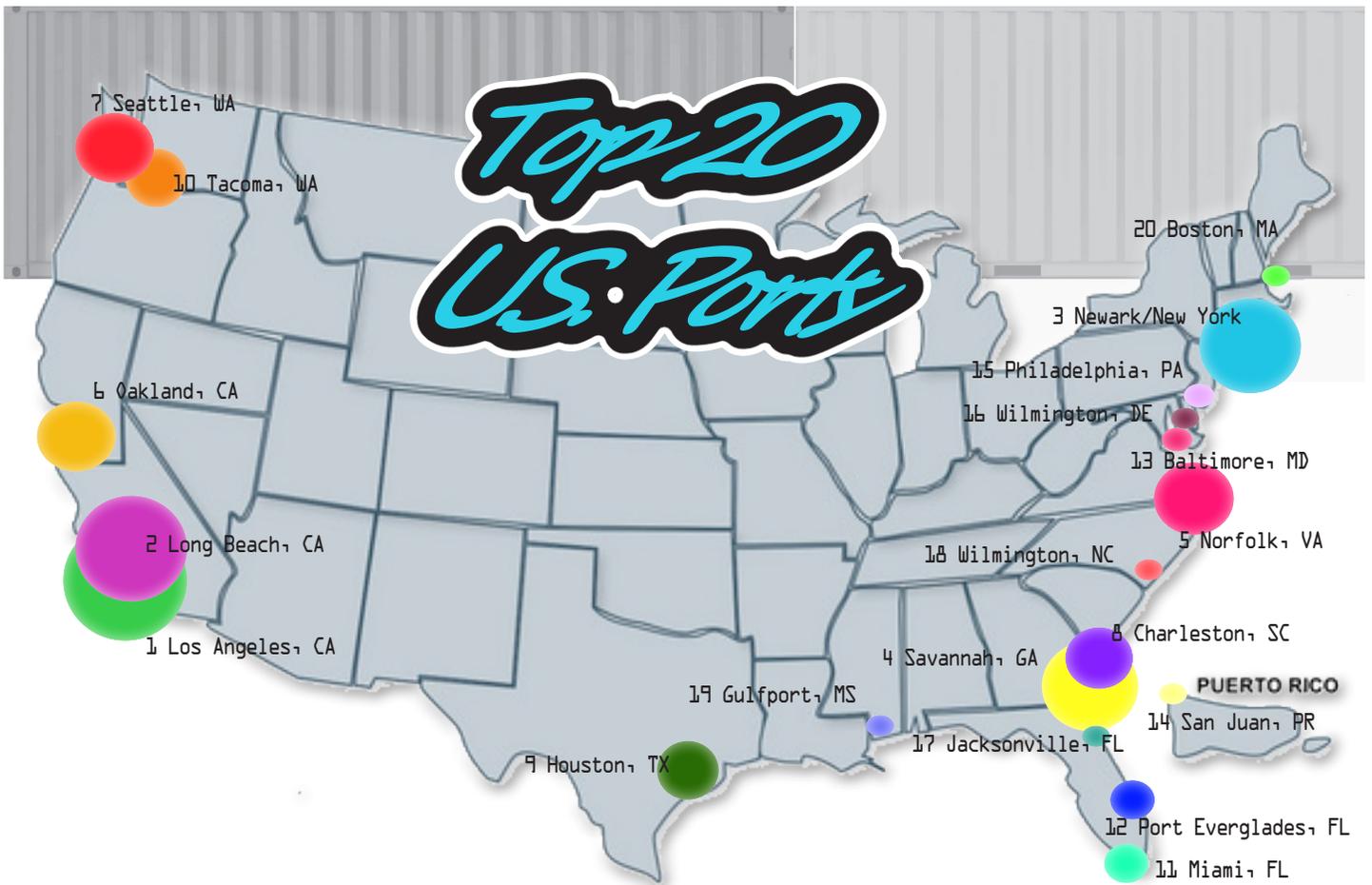
*This report is based on data collected from U.S. Customs on a daily basis from the Automated Commercial Environment. Because of this collection method, some data will show imports into a particular port which were actually transshipments.*

*This is particularly prominent for the ports of Tacoma and Seattle as imports to and exports from Prince Rupert and Vancouver are often recorded as imports for the United States as part of the collection method. Therefore, the port of entry for some imports reported will in reality be a Canadian port.*

*This recording method leads to an overstatement of imports for the ports of Seattle and Tacoma. In addition, some of the consignees and carriers listed will be transporting containers through Canadian ports rather than Seattle and Tacoma.*

*This data represents the information as it is recorded by U.S. Customs. The data recorded may overstate totals from transshipments and may include other data anomalies.*

# Top 20 U.S. Ports

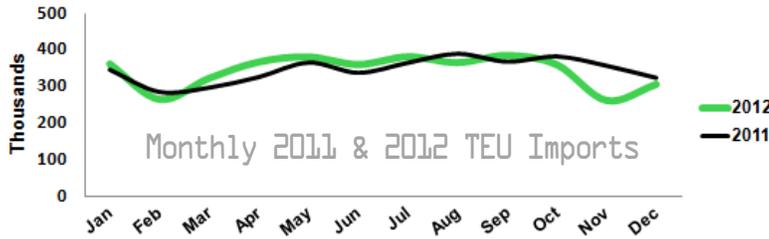


<i>Rank</i>	<i>Port</i>	<i>2012 TEU</i>	<i>2011 TEU</i>	<i>TEU Change</i>
1	Los Angeles, CA	4,103,410	4,136,111	-0.8%
2	Long Beach, CA	3,001,314	3,076,850	-2.5%
3	New York/Newark	2,778,347	2,736,382	1.5%
4	Savannah, GA	1,094,557	1,096,529	-0.2%
5	Norfolk, VA	818,671	742,990	10.2%
6	Oakland, CA	765,184	780,418	-2.0%
7	Seattle, WA	761,227	808,578	-5.9%
8	Charleston, SC	645,271	601,457	7.3%
9	Houston, TX	634,307	597,198	6.2%
10	Tacoma, WA	625,942	486,220	28.7%
11	Miami, FL	361,898	359,201	0.8%
12	Port Everglades, FL	306,171	295,083	3.8%
13	Baltimore, MD	298,811	302,529	-1.2%
14	San Juan, PR	160,295	156,951	2.1%
15	Philadelphia, PA	160,223	154,118	4.0%
16	Wilmington, DE	150,768	140,948	7.0%
17	Jacksonville, FL	133,979	123,998	8.0%
18	Wilmington, NC	111,122	122,028	-8.9%
19	Gulfport, MS	100,195	109,688	-8.7%
20	Boston, MA	93,858	99,552	-5.7%



The Port of Los Angeles is once again the top port in the United States for 2012. L.A. surpassed all other ports by almost 1 million TEUs (twenty-foot-containers) and over 500,000 shipments. Although, total TEUs were actually down from 2011 by 0.8%, but the total value of goods was up 5%, reaching over \$241 billion.

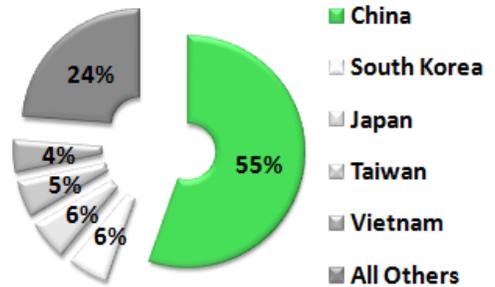
Of the thousands of goods imported by vessel to Los Angeles, the top products, in terms of vessel value, were passenger motor vehicles (HS 8703.24, 8703.23). Vehicles make up 4.8% of total imports to L.A. and were valued at over \$11.7 billion. Printers, copying machines and facsimile machines (HS 8443.99) were the second most valuable import to L.A., with over \$4.9 billion brought into the United States in 2012 and a price per kilogram of \$31.10.



### Top 5

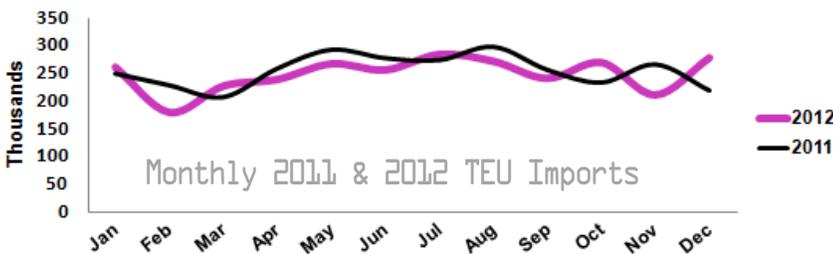
Importers	Master Carriers
Lg Electronics	Maersk Line
Samsung Electronics	Evergreen Line
Falken Tire	Apl Co Pte Ltd nol Group
Hankook Tire America	Hyundai Merchant Marine
Nissan North America	China Shipping Container Lines Co

### Top Countries of Origin (TEUs)



The Port of Long Beach is once again second in overall TEU imports into the United States for 2012. Long Beach handled over 3 million TEUs, but decreased in imports from 2011 by 2.5%. The total value of goods imported to the port was over \$65.2 billion, which is 9.1% higher than 2011.

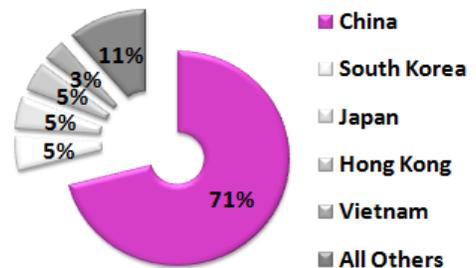
Unlike Los Angeles, Long Beach's top product imported is petroleum oil (HS 2709.00), \$7.8 billion worth of it to be exact and had an average price per kilogram of \$0.77, up 5 cents from 2011. The number two product imported to the port was data processing machines (HS 8471.30) which had a value of over \$1.9 billion and a price of \$113.00 per kilogram.



### Top 5

Importers	Master Carriers
Samsung Electronics	Hanjin Shipping Company
Lg Electronics	Mediterranean Shipping Company
Skechers	China Ocean Shipping Company
Prime Wheel	Kawasaki Kisen Kaisha
Mattel	Cma Cgm

### Top Countries of Origin (TEUs)



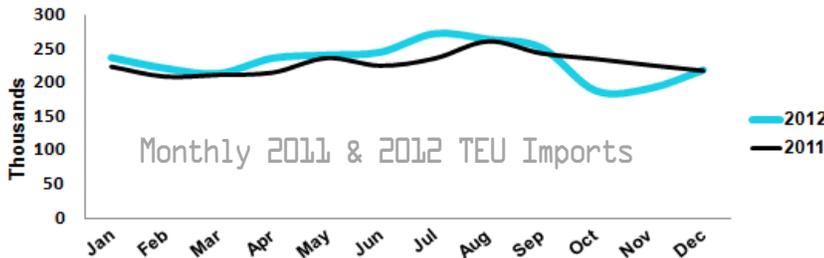
# 3 New York & Newark

TEUs: 2,778,347

Shipments: 1,696,471

The Ports of New York, NY and Newark, NJ are under the same port authority and together were the third largest port in 2012. The ports trailed a few hundred thousand TEUs behind Long Beach with a total for 2012 of over 2.7 million and actually had more shipments than Long Beach with over 1.6 million processed. Unlike Long Beach and Los Angeles, Newark and New York increased in TEUs in 2012 by 1.5%, not to mention the total value of goods imported was over \$161 billion.

New York and Newark's top products were oil and passenger motor vehicles. Vessel values for petroleum oils (HS 2710.12, 2709.00) were over \$19.4 billion and had a price per kilogram of \$1.05. Passenger motor vehicles (HS 8703.23) had a vessel value of over \$5.9 billion and a price per kilogram of \$15.04.



## Top 5

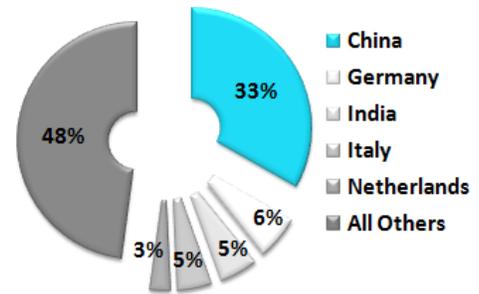
### Importers

Raymour Flanigan Furniture  
Fruit Importers Americas  
BMW  
Leon Van Parys  
Dole

### Master Carriers

Mediterranean Shipping Company  
Maersk Line  
Hapag Lloyd  
Cma Cgm  
Apl Co Pte Ltd Nol Group

### Top Countries of Origin (TEUs)



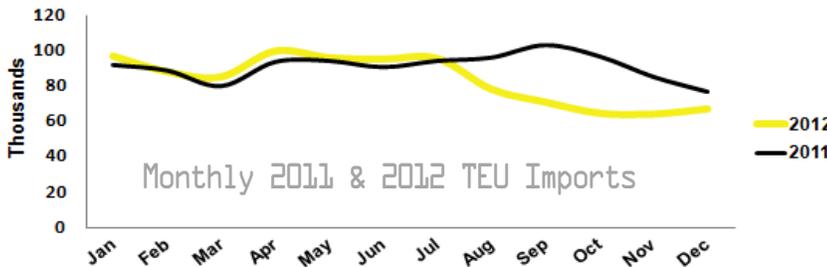
# 4 Savannah GA

TEUs: 1,094,556

Shipments: 446,338

The Port of Savannah ranked fourth again in 2012 and had over 1 million TEUs come onto its docks. Savannah had a slight dip in TEU imports from 2011 by 0.2%, but processed over 6,000 more shipments, with a total of over 446,000 in 2012. The port also brought in almost \$42.9 billion worth of goods last year.

Savannah's leading products in 2012, in terms of vessel value, were tricycles and scooter toys, petroleum oils, and mechanical shovels. Tricycles (HS 9503.00) had an import value of over \$900 million to the port and an average price of about \$8.60. Oils (HS 2710.19, 2710.19) had an import value totaling over \$1.6 billion and an average price per kilogram of 88 cents.



## Top 5

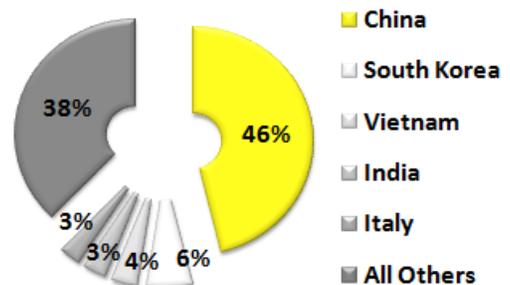
### Importers

Lg Sourcing  
Kia Motors  
Powertech America  
Ikea  
Michelin

### Master Carriers

Maersk Line  
Hapag Lloyd  
Zim Israel Navigation  
Cma Cgm  
Nyk Line Nippon Yusen Kaisha

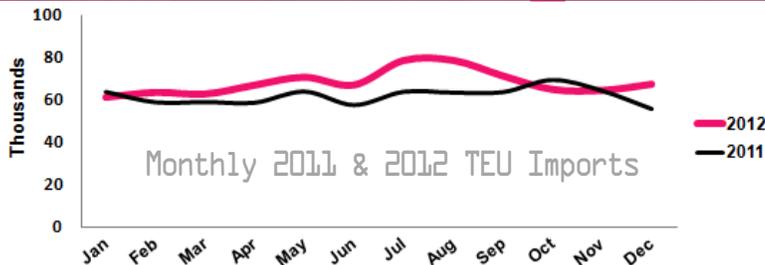
### Top Countries of Origin (TEUs)





The Port of Norfolk was ranked fifth in TEU imports to the United States in 2012 with a total of nearly 819,000 TEUs imported and increased from 2011 by 10%. The port also processed over 369,000 shipments and imported \$35.6 billion worth of goods in 2012.

The leading products, in terms of vessel value, imported to the Port of Norfolk were copy machines, medicaments, and tricycles. Printers (HS 8443.99) had a value of over \$1.2 billion and an average value of \$106. Medicaments (HS 3004.90) totaled over \$956,000 and of course had a very high value per kilogram of \$184.



*Top 5*

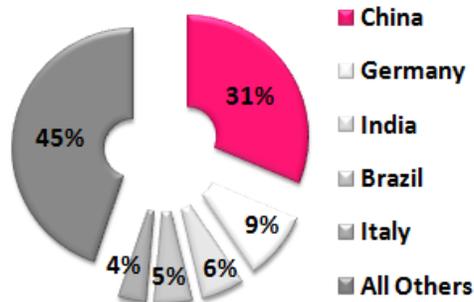
**Importers**

- Red Bull
- Michelin
- Maxion Fumagalli
- Nestle
- Stihl

**Master Carriers**

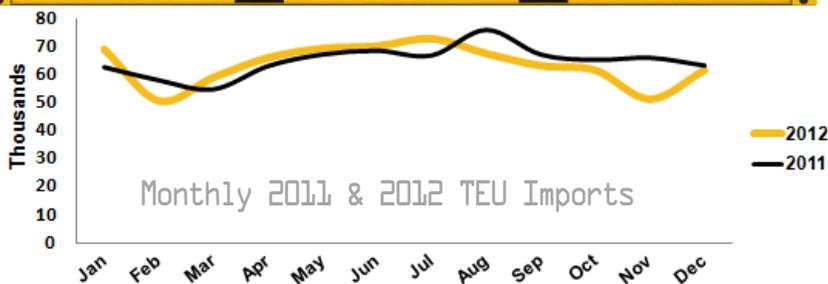
- Maersk Line
- Hapag Lloyd
- Mediterranean Shipping Company
- Hanjin Shipping Company
- Nyk Line Nippon Yusen Kaisha

**Top Countries of Origin (TEUs)**



The Port of Oakland was the sixth largest port in 2012 and imported over 765,000 TEUs. The port saw a slight decrease from 2011 of 1.9% and processed 344,000 bills of lading. Oakland's total value of imports decreased in 2012, moving from \$27.5 billion worth in 2011 to around \$26 billion in 2012.

The top products, in terms of vessel value, imported through Oakland's port were coffee, data processing machines, and wine. Coffee (HS 0901.11) had a value at \$825 million and a price per kilogram of \$5.17, down 60 cents from 2011. Data machines (HS 8473.30) had a value of over \$576 million and an average value per kilogram of \$24.36.



*Top 5*

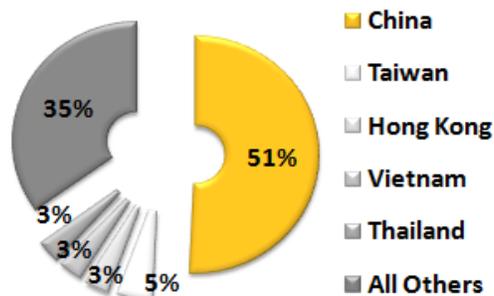
**Importers**

- Euromarket Designs
- The Wine Group
- Pacific Cycle
- Diablo Valley Packaging
- Encore Glass

**Master Carriers**

- Evergreen Line
- Mediterranean Shipping Company
- Apl Co Pte Ltd NOL Group
- Hapag Lloyd
- Hanjin Shipping Company

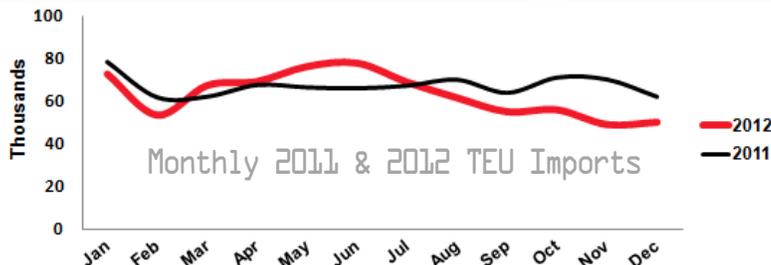
**Top Countries of Origin (TEUs)**





The Port of Seattle dropped from fifth in 2011, to seventh in 2012 with a total TEU count of over 761,000, which was 5% lower than last year. Seattle's total shipments were almost 358,000 and its total value of imports was around \$28 billion, which was \$2 billion lower than the value in 2011.

The highest valued products imported into the Port of Seattle in 2012 were video game consoles, helicopter and airplane parts, and tricycle and scooter toys. Video games (HS 9504.50) were valued at over \$750 million in 2012 with an average price of \$22.98 per kilogram. Airplane and helicopter parts (HS 8803.30) were valued at around \$580 million and obviously had a much higher price per kilogram of \$222.11.



*Top 5*

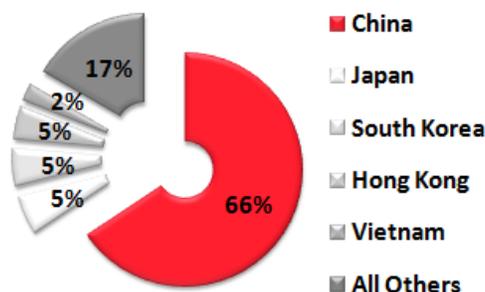
**Importers**

- Canadian Tire
- Wal Mart
- Ikea
- Tao Ceramics
- Michaels Stores

**Master Carriers**

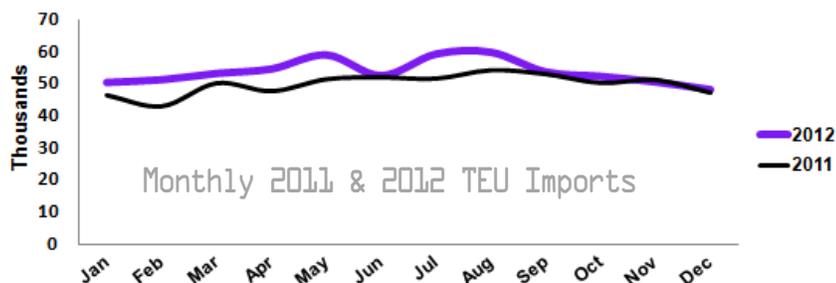
- Apl Co Pte Ltd Nol Group
- Maersk Line
- Cma Cgm
- China Shipping Container Lines
- Hanjin Shipping Company

**Top Countries of Origin (TEUs)**



The Port of Charleston is in the eighth spot again for 2012 although its total TEU imports increased 7.3% pushing the total number up to 645,271. Charleston had a total shipment count of 311,315 and the total value of its imports was over \$41 billion.

The Port of Charleston's top imported products, in terms of vessel value, include: spark-ignition engines, medicaments, and airplane and helicopter parts. Spark-ignition engines (HS 8407.34) had a value of over \$1.7 billion and medicaments had a total value of over \$2.3 billion and a hefty price per kilogram of \$366.88.



*Top 5*

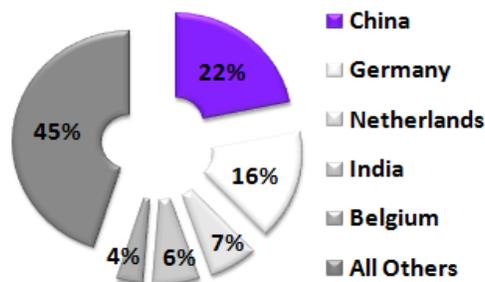
**Importers**

- Daimler Chrysler
- BMW
- Mercedes Benz
- Michelin
- Pirelli Tire

**Master Carriers**

- Maersk Line
- Mediterranean Shipping Company
- Evergreen Line
- Apl Co Pte Ltd Nol Group
- Hapag Lloyd

**Top Countries of Origin (TEUs)**

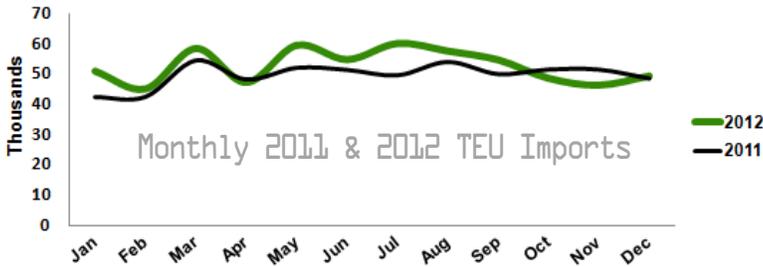


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# Houston TX

TEUs: 634,307

Shipments: 310,795



## Top 5

**Importers**

- Sintex Minerals Services
- General Motors
- Tri Star
- Societe Des Alcools
- Red Bull

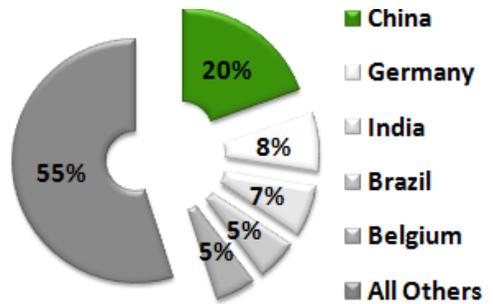
**Master Carriers**

- Maersk Line
- Mediterranean Shipping Company
- Hapag Lloyd
- Cma Cgm
- China Ocean Shipping Company

The Port of Houston was the ninth largest port in 2012 with 634,307 TEUs imported and a 6.3% increase from 2011. The total number of shipments processed in Houston this year was 310,795 and the total value of imports was \$83 billion, an increase of almost \$3 billion from 2011.

In terms of vessel value, the top products imported into the Port of Houston were petroleum oils, thickening agents, and casing and tubing. Petroleum oils (HS 2709.00, 2710.19) definitely take the cake in terms of value, which was over \$39 billion and had an average price per kilogram of 79 cents. Thickening agents (HS 1302.32) had a much lower vessel value of \$3.2 billion and an average price per kilogram of \$12.24.

**Top Countries of Origin (TEUs)**

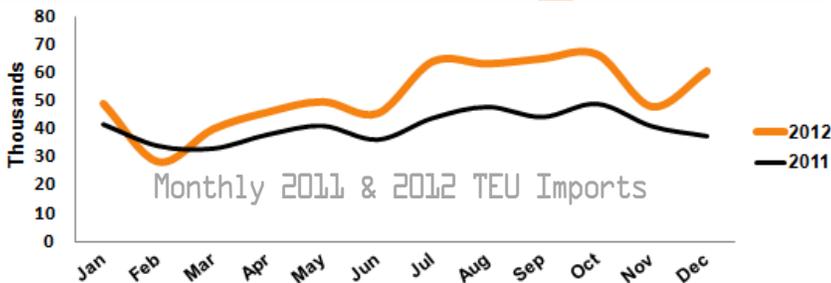


10

# Tacoma WA

TEUs: 625,942

Shipments: 314,412



## Top 5

**Importers**

- Costco Wholesale
- Panasonic
- Menard's
- Toyo Tire
- Shopko Stores

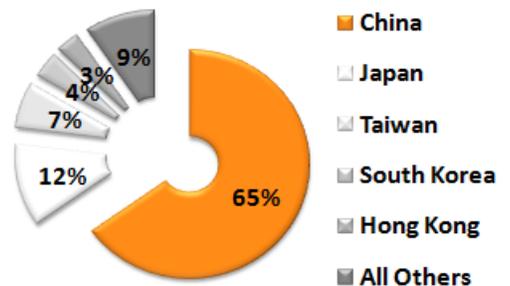
**Master Carriers**

- Kawasaki Kisen Kaisha
- Evergreen Line
- Hapag Lloyd
- Maersk Line
- Mediterranean Shipping Company

The Port of Tacoma is the tenth largest port for 2012 and its TEU imports totaled 626,942. Tacoma actually increased its imports from last year by 28.9%, the largest increase of any of the top 20 ports and had a total import value of over \$35 billion.

The leading products, in terms of vessel value, that were imported through the Port of Tacoma, were passenger motor vehicles, gear boxes for motor vehicles, and video game consoles. Motor vehicles (HS 8703.23) had a total vessel value of approximately \$2 billion and a price per kilogram of \$10.04. The total vessel value for gear boxes was not far behind at \$1.2 billion with an average cost of \$17.83 per kilogram.

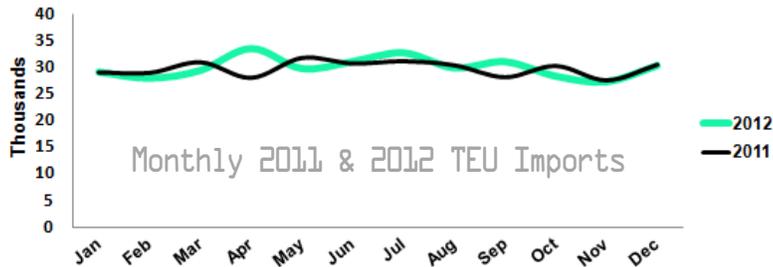
**Top Countries of Origin (TEUs)**





The Port of Miami is once again ranked the eleventh largest port for the third year in a row with TEU imports reaching 361,897, 0.8% higher than 2011, and its total shipment count was 210,422. The total value of goods that the port handled was \$13.7 billion, similar to the value seen in 2011.

The top imported products to the Port of Miami, in terms of vessel value, were T-shirts, sweaters/pullovers, and cigars/cigarillos. T-shirts (HS 6109.10) had a vessel value in 2012 of over \$734 million and a price per kilogram of \$8.91. Sweaters and pullovers (HS 6110.20) had a vessel value to Miami of \$560 million and an average price per kilogram of \$11.32.



*Top 5*

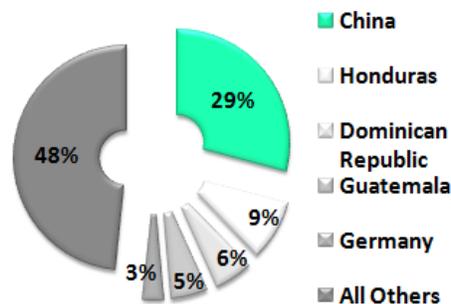
**Importers**

- Natuzzi
- Gildan Activewear
- Under Armour
- MHW Ltd.
- Pacific Coral Seafood

**Master Carriers**

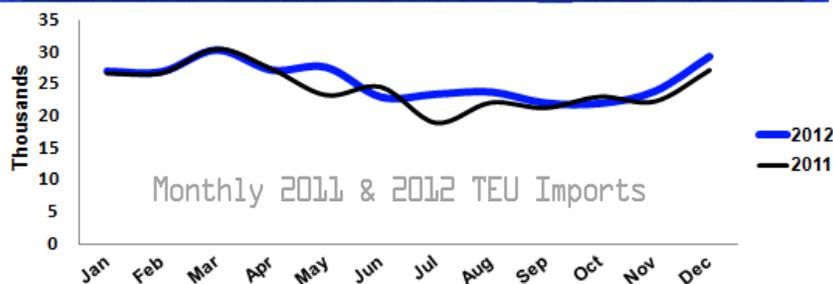
- Seaboard Marine
- Maersk Line
- Cma Cgm
- Apl Co Pte Ltd Nol Group
- China Shipping Container Lines

**Top Countries of Origin (TEUs)**



Port Everglades moved back up to the 12th largest port in 2012, from the 13th in 2011. The Port imported 306,170 TEUs which was 3.8% higher than its numbers in 2011. Its total value of imports also rose in 2012 by 3.8% racking up to over \$10.4 billion.

The top imported products in 2012, by vessel value, to the Port Everglades were petroleum oils, medical instruments, and T-shirts. Petroleum oils (HS 2710.19, 2710.12) had a total vessel value of almost \$2.7 billion and an average price per kilogram of 99 cents. Medical instruments (HS 9018.90) had a total value at Port Everglades of over \$575 million and an average price of \$18.60 per kilogram.



*Top 5*

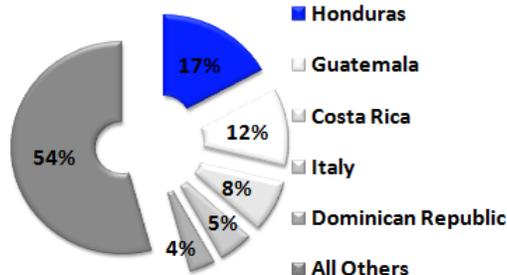
**Importers**

- Perez Trading
- Hospira
- Brooks Tropicals
- Megatrade
- Red Bull

**Master Carriers**

- Crowley Latin America Services Llc
- Mediterranean Shipping Company
- Great White Fleet
- Seafright Line
- Agriculture Investment Export

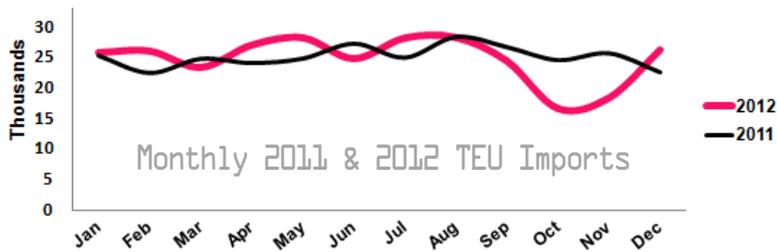
**Top Countries of Origin (TEUs)**





Baltimore imported over 298,811 TEUs in 2012, but the total is down a little bit from last year by 1.2%. Though the port processed 141,430 shipments, which was just about the same number as 2011. Interestingly, the total value of imports was 4% higher in 2012 than 2011 with dollar amounts reaching over \$32 billion.

The port of Baltimore's leading products, in terms of vessel value, are passenger motor vehicles, uranium, nickel and mechanical shovels/excavators. Passenger vehicles (HS 8703.23, 8703.24) had a total value of around \$9 billion in 2012 and an average price per kilogram of \$16.72, almost \$3.00 more than the Port of Los Angeles's passenger vehicle imports per kilogram.



**Top 5**

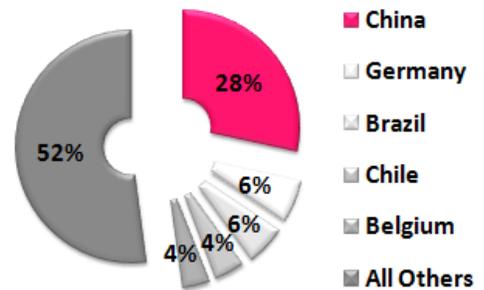
**Importers**

- BHP Billiton
- Maytex Mills
- Ikea
- Melnor
- American Signature

**Master Carriers**

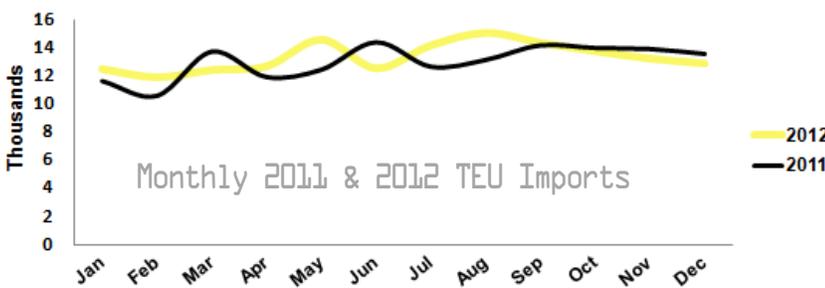
- Mediterranean Shipping Company
- Evergreen Line
- Atlantic Container Line
- Compania Sud Americana De Vapores
- Hapag Lloyd

**Top Countries of Origin (TEUs)**



The Port of San Juan, though not often remembered as a U.S. port, has once again made the 14th spot this year with 160,294 TEUs imported and posting a volume increase of 2.1% from 2011. The total number of shipments was 70,094 and the total value of imports was over \$7.3 billion, which was 24.7% higher than 2011.

The highest vessel valued products imported into San Juan in 2012 were petroleum oils, passenger motor vehicles, and odoriferous mixtures. Petroleum oils (HS 2710.19, 2710.12) had a total value of \$2.4 billion and an average price of 96 cents. Passenger motor vehicles (HS 8703.23) had a total value of over \$500 million and an average price per kilogram of \$8.39, much less than Baltimore's vehicle imports.



**Top 5**

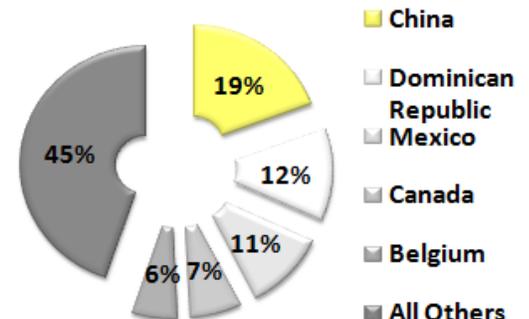
**Importers**

- Nine Dragons Paper
- Ballester Hermanos
- Dantzler
- Pac Tech
- Caribbean Retail Ventures

**Master Carriers**

- Hapag Lloyd
- Maersk Line
- Evergreen Line
- Mediterranean Shipping Company
- Apl Co Pte Ltd Nvl Group

**Top Countries of Origin (TEUs)**

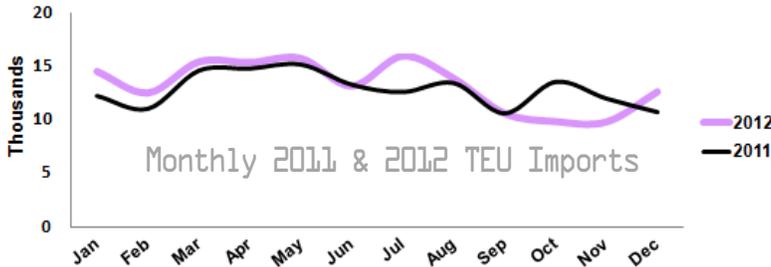


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# Philadelphia PA

TEUs: 160,223

Shipments: 83,451



Top 5

**Importers**

- Kopke
- Stanley Orchards
- Export Group
- Anzco Foods
- Hortifrut Imports

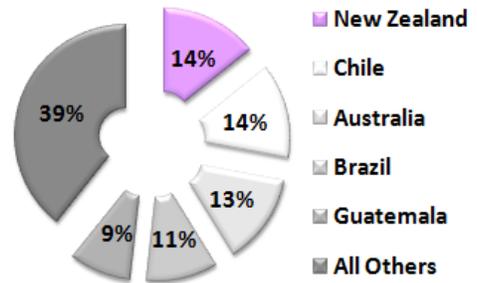
**Master Carriers**

- Hamburg Sud
- Mediterranean Shipping Company
- Network Shipping a Liberian Company
- Maersk Line
- Isabella Shipping Company Bermuda

The Port of Philadelphia is the 15th largest port for 2012, trailing not too far behind San Juan, with 160,223 TEUs imported for the year. Philadelphia increased in TEU volume by almost 4% from 2011 and had a total number of shipments of 83,451. Unlike TEU volume, its total value of imports was actually down 21.3%.

The top products imported, in terms of vessel value, to Philadelphia in 2012 were petroleum oils, passenger motor vehicles, and bovine meat. Petroleum oils (HS 2709.00, 2710.12) had a total value of over \$16 billion and an average price of 89 cents per kilogram. Motor vehicles were valued at almost \$1.9 billion and had a price per kilogram of \$11.06.

**Top Countries of Origin (TEUs)**

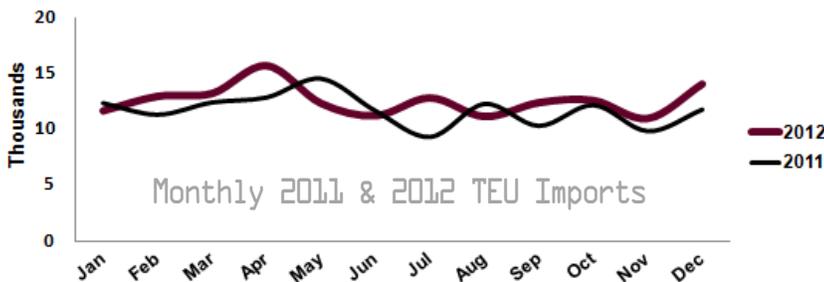


16

# Wilmington DE

TEUs: 150,767

Shipments: 20,533



Top 5

**Importers**

- Sun Mark Foods
- Dole
- Premier Juices
- Bounty Fresh
- Hain Celestial

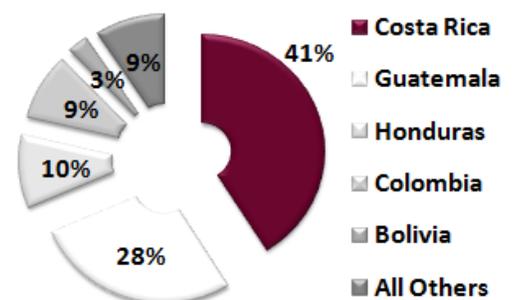
**Master Carriers**

- Transfrut Express Limited
- Great White Fleet
- Dole Ocean Cargo Express
- Swordfish Shipping
- Agriculture Investment Export

The Port of Wilmington's total TEU imports were 150,767, which was almost 10,000 more than 2011. Its total shipments were also up about 3,000, reaching 20,533 bills of lading processed. The total value of imports was around \$7.5 billion, 40.9% higher than 2011.

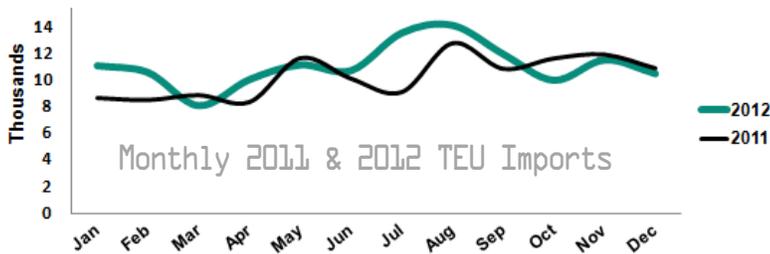
The highest valued products imported to the Port of Wilmington in 2012 were petroleum oils, bananas, and fresh grapes. Bananas (HS 0803.90) had a value of over \$389 million and an average price per kilogram of 39 cents, one cent less than last year. Grapes (HS 0806.10) were valued at \$154 million to the Port of Wilmington and had an average price of \$1.64, quite a bit higher than your average banana.

**Top Countries of Origin (TEUs)**



# 17 Jacksonville

TEUs: 133,978 Shipments: 46,936



## Top 5

### Importers

Falken Tire  
Bridgestone  
American Textile  
Itg Voma  
Joon LLC.

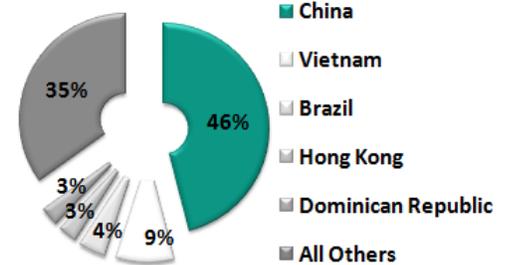
### Master Carriers

Mitsui OSK Lines  
Cma Cgm  
Mediterranean Shipping Company  
Apl Co Pte Ltd Nvl Group  
Spliethoff Transport BV

The Port of Jacksonville imported 133,978 TEUs in 2012, up 8%, or around 10,000 TEUs, from 2011. The total number of shipments processed at Jacksonville were 46,936 and the total value of imports was \$11.4 million, 12.5% higher from 2011.

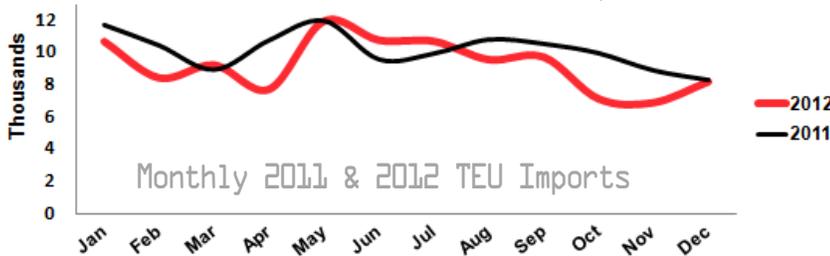
The top products imported through the Port of Jacksonville, in terms of vessel value, were petroleum oils, passenger motor vehicles, and coffee. Dollar amounts for passenger motor vehicles (HS 8703.23, 8703.24) were over \$5.3 billion and the average price was \$13.97 per kilogram, over \$2 a kilogram more than 2011. Coffee (HS 0901.11) had a vessel value of over \$224 million and a price per kilogram of \$2.96.

### Top Countries of Origin (TEUs)



# 18 Wilmington

TEUs: 111,121 Shipments: 44,579



## Top 5

### Importers

Hayward Pool Products  
West Marine  
Leather Italia  
Southern Lithoalate  
Bernards

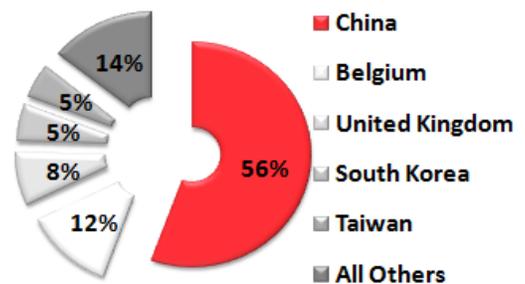
### Master Carriers

Yang Ming Marine Transport Corp  
Hanjin Shipping Company  
Independent Container Line  
Kawasaki Kisen Kaisha  
China Ocean Shipping Company

The Port of Wilmington, in North Carolina, was the 18th largest port again in 2012 with 111,121 TEUs brought in, down 8.9% from 2011. Wilmington also processed 44,579 shipments and its total imports valued \$5.4 billion, also down from 2011 by 2.7%.

The highest valued products imported to Wilmington include: petroleum oils, ethylene glycol, and para-xylene. Petroleum oils (HS 2710.12) had a total value of \$358 million and a price per kilogram of \$1.03. Ethylene glycol (HS 2905.31) was valued at over \$224 million in 2012 and a price per kilogram of 92 cents.

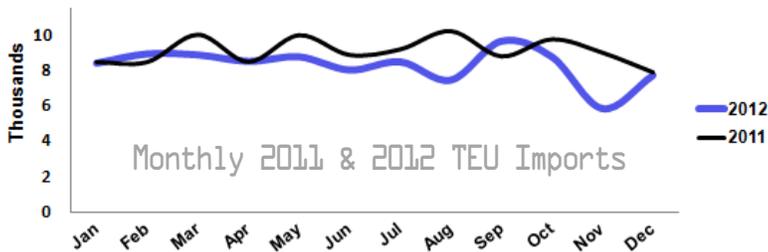
### Top Countries of Origin (TEUs)





The Port of Gulfport is the 19th largest port for 2012 and imported 100,195 TEUs. Gulfport decreased in imports by 8.7% from last year and once again has the lowest bills of lading of any of the top 20 U.S. ports at 16,205. The total value of imports was \$1.5 billion, which is also the lowest value of the top ports.

The top products, in terms of vessel value, for the Port of Gulfport were T-shirts, bananas, and men's underwear. T-shirts had a value of \$383 million to Gulfport and an average price per kilogram of \$7.61. Bananas (HS 0803.90) had a value of \$230 million and an average price of 37 cents.



*Top 5*

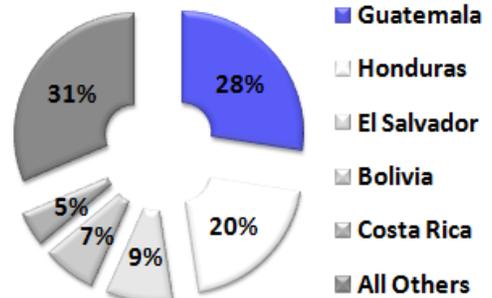
**Importers**

- Bridgestone
- Clover Garments
- Grupo HV
- Miami Agro
- Cupid Foundations

**Master Carriers**

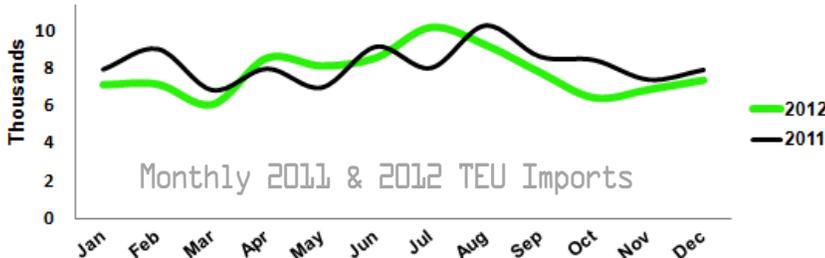
- Transfrut Express Limited
- Great White Fleet
- Crowley Latin America Services Llc
- Dole Ocean Cargo Express
- Anl Singapore PTE

**Top Countries of Origin (TEUs)**



The Port of Boston is again the 20th largest port for 2012 with 93,857 TEUs imported, which was about 5,000 TEUs less than its 2011 total. The port also processed over 51,000 bills of lading and had a total value of imports of \$10.1 billion, 8.7% higher than 2011.

The leading products, measured by vessel value, for the Port of Boston in 2012 were petroleum oils, passenger motor vehicles, and natural gas. Petroleum oils had a total value of almost \$5.6 billion and an average price per kilogram of 93 cents. Vehicles were valued at \$417 million to Boston and had an average price of \$7.37, almost \$3.00 more than 2011 vehicle imports.



*Top 5*

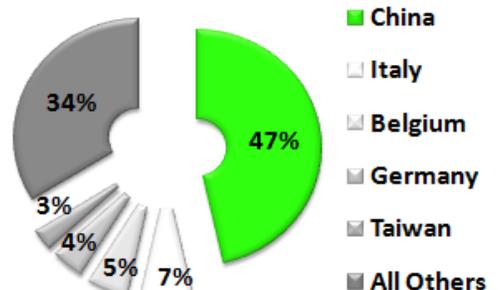
**Importers**

- Brewers Supply Group
- Keystone Automotive
- Nancy Sales
- Giti Tire
- Arctic Fisheries

**Master Carriers**

- Mediterranean Shipping Company
- China Ocean Shipping Company
- Yang Ming Marine Transport Corp
- Hanjin Shipping Company
- Kawasaki Kisen Kaisha

**Top Countries of Origin (TEUs)**





# *What Does this information mean for YOUR Company?*

*At this point, we've provided a plethora of data on the top ports in the U.S., but why does this information really matter? And, furthermore, how does knowing this information benefit your business? Whether you work for a port, transportation company, or direct importer or exporter, knowing some of this information could have big impacts on your business.*

## ***Have you thought about the following?***

***Ports:*** Do you know who is importing into ports located nearby? Do you have better facilities and infrastructure to service specific products? Easily find out what products, carriers, importers, and much more are entering your competitors' docks and capitalize on your strengths.

***Transportation companies:*** Are you interested in targeting specific importers and exporters based on trade lane, product, container type, carrier and more? Quickly generate lists of importers and exporters based on your customized criteria with Zepol's tools.

***Importers and exporters:*** Do you know which ports your competitors are bringing products through? Moreover, do you know who your competitors are sourcing from overseas? Find powerful insights into your competitor's supply chain with Zepol's data.

***Have questions on how your business can benefit? [Contact us!](#) We're happy to find a solution that fits your business needs.***

# About Zepol



## Who We Are

Zepol is a Minnesota-based company that works to be the leading provider of online international-trade tools to companies and governments involved in importing into and exporting from North America. Zepol provides competitive intelligence, market research, lead generation, sourcing, and trade compliance to positively impact organizations' profitability. Zepol does all this with its four unique online subscription tools: TradeIQ Import, TradeIQ Export, TradeView, and ComplianceIQ.

## Our Tools

### TradeIQ Import

Search over 115 million U.S. import bills of lading back to 2003. See companies who are importing specific products to the United States. Locate and qualify suppliers overseas and view who they are exporting to in the United States.

### TradeIQ Export

Search over 2 million U.S. export bills of lading. See companies who are exporting specific products from the United States. Discover new leads based on product or geography and monitor competition.

### TradeView

Access the most effective tool in the industry for analyzing U.S. imports and exports. Specify criteria by HTS code, U.S. port, country, transportation type, and more. Metrics include U.S. dollar values and weights, and can be easily downloaded for quick analysis.

### ComplianceIQ

Search through multiple import-compliance datasets within one online interface. In just a few clicks, subscribers can use information to help classify imported products, look up duty and tariff rates for specific HTS codes, and monitor critical changes that affect your business.

[Click Here](#) to Try Zepol's Tools for Free.



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